

SIERRA VISTA HOSPITAL GOVERNING BOARD REGULAR MEETING AGENDA

Elephant Butte Lake RV Resort Center 3-25-25

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CLO I/CDOI tomorroum	

*Closed session items will be handed out in closed session

High quality for every patient, every day.



AGENDA SIERRA VISTA HOSPITAL GOVERNING BOARD REGULAR MEETING

March 25, 2025

12:00pm

Elephant Butte Lake RV
Event Center

MISSION STATEMENT: Provide high quality, highly reliable and medically proficient healthcare services to the citizens of Sierra County.

<u>VISION STATEMENT:</u> Become the trusted, respected, and desired destination for the highest quality of healthcare in the state of New Mexico; exceed compliance and quality expectations and improve the quality of life for our patients and community.

VALUES: Stewardship. Honest. Accountable. Respect. Professional. Kindness. Integrity. Trust. (SHARP KIT)

GUIDING PRINCIPLES: High quality for every patient, every day.

TIME OF MEETING: 12:00pm

PURPOSE:

Regular Meeting

COUNTY

Kathi Pape, Chair

Serina Bartoo, **Vice Chair** Shawnee R. Williams, Member

·

ELEPHANT BUTTE

Katharine Elverum, Member

Richard Holcomb, Member

CITY

Bruce Swingle, Member Jesus Baray, Member

Greg D'Amour, Member

VILLAGE of WILLIAMSBURG

Cookie Johnson, Secretary

EX-OFFICIO

Don Bates, CEO

Amanda Cardona, VCW

Janet Porter-Carrejo, City Manager, EB

Amber Vaughn, County Manager Gary Whitehead, City Manager, TorC

Jim Paxon, JPC Chair

SUPPORT STAFF:

Ming Huang, CFO Sheila Adams, CNO

Heather Johnson, HIM Mgr. Lisa Boston, Compliance

Zach Heard, Patient Experience

Officer

Ovation:

Erika Sundrud David Perry

AGENDA ITEMS	PRESENTER	ACTION REQUIRED
1. Call to Order	Kathi Pape, Chairperson	
2. Pledge of Allegiance	Kathi Pape, Chairperson	
3. Roll Call	Jennifer Burns	Quorum Determination
4. Approval of Agenda	Kathi Pape, Chairperson	Amend/Action
"Are there any items on this a Governing Board Mem	genda that could cause a potential ber?"	conflict of interest by any
 Approval of minutes A. February 25, 2025 Regular N 	Kathi Pape, Chairperson Neeting	Amend/Action
6. Public Input – 3-minute limit		Information
7. Old Business- None		
8. New Business- None		
9. Finance Committee- Bruce Swin	gle, Chairperson	
A. January Financial Report	Ming Huang, CFO	Action
B. SCRDA Agreement	Don Bates, CEO	Action
A. Downtime resilience B. Medical staff policies and for C. Mock survey assignments at D. Incident reports and quality E. Education topics	orm nd corrective action	Discussion
F. Compliance reports 11. Administrative Reports		
A. Patient Experience Report	Zach Heard, PEO	Report
B. Nursing Services	Sheila Adams, CNO	Report
C. CEO Report	Don Bates, CEO	Report
D. Governing Board	Kathi Pape, Chairperso	on Report

Motion to Close Meeting:

12. Executive Session – In accordance with Open Meetings Act, NMSA 1978, Chapter 10, Article 15, Section 10-15-1 (H) 2, 7 and 9 including credentialing under NM Review Organization Immunity Act, NMSA Section 41-2E (8) and 41-9-5 the Governing Board will vote to close the meeting to discuss the following items:

Order of business to be determined by Chairperson:

10-15-1(H) 2 - Limited Personnel Matters

A. Privileges

RP Delegated Initial-

John H. Lampe, MD

Provisional to 2-year-

Nikhil Mehta, MD (ESS)

Timothy Overton, MD (ESS)

2-year Reappointment-

Ruth S. Bennett, DO

Terms-

Yvonne Muojieje, DPM Kamran Kamali, MD

B. 90 - Day CEO Evaluation

Kathi Pape, Chair

Don Bates, CEO

10-15-1 (H) 7 – Attorney Client Privilege/Pending Litigation

A. EHR Update

Don Bates, CEO

10-15-1 (H) 9 - Public Hospital Board Meetings- Strategic and long-range business plans

A. Ovation Report to Board

Erika Sundrud, Ovation

Roll Call to Close Meeting:

13. Re-Open Meeting – As required by Section 10-15-1(J), NMSA 1978 matters discussed in executive session were limited only to those specified in the motion to close the meeting.

10-15-1(H) 2 - Limited Personnel Matters

A. Privileges

Action

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B. 90 - Day CEO Evaluation

Action

10-15-1 (H) 7 - Attorney Client Privilege/ Pending Litigation

Report

10-15-1 (H) 9 - Public Hospital Board Meetings- Strategic and long-range business plans A. Ovation Report to Board Report

14. Other

Discussion

Next Regular Meeting- April 22, 2025 @ 12:00

15. Adjournment

Action

SIERRA VISTA HOSPITAL GOVERNING BOARD REGULAR MEETING MINUTES

February 25, 2025

12:00pm

Elephant Butte Lake RV
Event Center

- 1. The Governing Board of Sierra Vista Hospital met February 25, 2025 at 12:00pm at Elephant Butte Lake RV Resort Event Center for a regular meeting. Kathi Pape, Governing Board Chairperson, called the meeting to order at 12:00.
- 2. Pledge of Allegiance

3. Roll Call:

COUNTY

Kathi Pape, **Chair**, Present Serina Bartoo, **VC**, Present Shawnee R. Williams, Present **ELEPHANT BUTTE**

Katharine Elverum, Present Richard Holcomb, Present

CITY

Bruce Swingle, Present Jesus Baray, Absent Greg D'Amour, Present by phone **EX-OFFICIO**

Don Bates, CEO, Present
Amanda Cardona, VCW, Absent
Janet Porter-Carrejo, CM, EB, Absent
Amber Vaughn, CM, Absent
Gary Whitehead, CM, TorC, Present
Jim Paxon, JPC Chair, Present

VILLAGE of WILLIAMSBURG Cookie Johnson, Secretary,

Present

SUPPORT STAFF:

Ming Huang, CFO Lawrence Baker, HR Director Sheila Adams, CNO Zachary Heard, PEO Lisa Boston Ovation:

Erika Sundrud

Approval of the agenda Kathi Pape, Chairperson
 Serina Bartoo motioned to approve the agenda. Cookie Johnson seconded. Motion carried unanimously.

"Are there any items on this agenda that could cause a potential conflict of interest by any Governing Board Member?" None

5. Approval of minutes

Kathi Pape, Chairperson

A. January 28, 2025, Regular Meeting

1. Amend to include October in motion to approve financial report.

Cookie Johnson motioned to approve the amended January 28, 2025, regular meeting minutes. Bruce Swingle seconded. Motion carried unanimously.

6. Public Input -

Ted Kudzrowski addressed the board asking for answers regarding the crash of the computer system, uncashed checks, security for the computer system, insurance denials in the ER due to provider out of network status and contract staff.

7. Old Business-

None

8. New Business-

A. FY24 Audit & Resolution 25-101

Ming Huang, CFO, directed board members to page 11. Last year on November 12th the audit firm of DZA, PLLC (Dingus), presented the FY24 audit in closed session. This is the resolution needed for the state that acknowledges the FY24 audit findings and accepts management's responses for correcting the findings.

Cookie Johnson motioned to approve Resolution 25-101. Katharine Elverum seconded. Motion carried unanimously.

9. Finance Committee- Bruce Swingle, Chairperson

No Meeting

10. Board Quality- Shawnee Williams, Chairperson

No Meeting

11. Administrative Reports

A. Human Resources

LI Baker handed out his monthly board report. Under Human Resource Trends Snapshot, the number of new hires to date and the number of terminations to date should be 22 each, not 15. Key vacancies remain the same and we are having a hard time finding a physical therapist. We are looking for a nurse practitioner to fill Karen Fiato's position. Jamie Robillard will be leaving the walk-in clinic/ SVH and Emily Gerardo will take her place once she is credentialed.

We are still talking to 3 Crosses to get our surgical services back up. EVS and Dietary positions are always open. We didn't have any involuntary terminations in January. Don Bates and \square recently met with the Governor's staff in Santa Fe. There are several bills related to healthcare that could have real impacts on SVH and all hospitals in New Mexico. Meetings were held with our political delegation including Armstrong, Dow and Brantley regarding critical healthcare legislation and support for SVH.

We are in the process of getting an RFP out for the Rehab building. The first part of master plan 2025 is to move Rehab services out of the chapel and into its own stand-alone facility to be built on the northwest portion of the campus. Contract staff decreased by one and traves staff has decreased by two.

B. Patient Experience Report

Zach Heard explained that the data for this report comes from complaint logs, survey results and direct patient comments. The most frequent complaints are in the patient care category followed by communication, phone conduct, staff behavior and billing issues. Each of these categories has subcategories to break down the complaint further.

Primary findings, plans of action, further assessment and corrective action are documented in this report. The end goal for the patient experience is to get our grades up and provide better customer service. Discussion was held regarding Press Ganey and how patient surveys are distributed and received.

C. Nursing Services

Sheila Adams, CNO, reported that we have had lower numbers in MedSurg. Our nursing team completed the attestation for the HDAA quality measures. The clinical team, including nurses, imaging, laboratory, respiratory and admissions are working on populating Cerner with the downtime paperwork. All charges, notes and patient encounters during our EHR outage must be manually entered. It takes one full day of manual entering to equal one day of business. Our Trauma survey was a success, and we may have scored high enough to receive a three-year certification.

D. CEO Report

Dr. Don Bates reported that on February 17th, our DNFB days were 9.31 and as of yesterday they have dropped to 8.74. AR days on the 17th were 70 days (46 days excluding S/P). Today, AR gross is 72.18 days and 62 days excluding bad debt. Claims are dropping. Medicare pays within 14 days and the others pay within 30 to 45 days. We will see a lull because of the outage but then we will see a wave of payments coming in and AR coming down. The validation rate on the 17th was 58%, today validation is at 73%. Cash on hand is still 79 days.

Sabrina Alvord is leaving the clinic in March, and we have found and hired Kelly Foster to replace her. She has worked in all of the modalities that we work with and more. \square Baker will be leaving us in April. We have three HR candidates lined up and will be conducting interviews in the next few weeks.

We reviewed the CHNA survey results in January and are composing an action plan to address the top items. Ming will post the legal for the RFP for the new rehabilitation services building. We need to move forward on the buildout prior to July to get in line and ask for additional funding. We hope to have a contractor nailed down by May 5th. Don has been appointed to the NMHA Behavioral task force and spent some time in Santa Fe attending the Legislative session on February 19 and 20th. Discussion was held regarding growing your own nurses and VA patient treatment.

E. Governing Board

Kathi Pape discussed the Ovation Board Education event in Amelia Island, Florida. The theme was Evolve! The strategic plan, where we are going, the budget, the forecast for the next two to three years and how we are going to address these things were discussed. Knowledge builds confidence which in turn builds courage which in turn leads to building connections. Connections fit in with succession planning, vulnerability fits in with teamwork. Annual policy review, board self-assessment and how are we doing and where are we going with our strategic plan should be our focus.

Our board was awarded the silver certification for 2024. We missed gold by just a few points.

Motion to Close Meeting:

Cookie Johnson motioned to close the meeting and go into Executive session. Serina Bartoo seconded.

12. Executive Session – In accordance with Open Meetings Act, NMSA 1978, Chapter 10, Article 15, Section 10-15-1 (H) 7 & 9 the Governing Board will vote to close the meeting to discuss the following items:

Order of business to be determined by Chairperson:

10-15-1 (H) 7 - Attorney Client Privilege/ Pending Litigation

A. EHR Outage Update

Aaron Dow, ClO

10-15-1 (H) 9 - Public Hospital Board Meetings- Strategic and long-range business plans

A. Ovation Report to Board

Erika Sundrud, Ovation

Roll Call to Close Meeting:

Kathi Pape - Y

Serina Bartoo – Y

Shawnee Williams - Y

Katharine Elverum – Y

Richard Holcomb - Y

Bruce Swingle - Y

Greg D'Amour - Y

Cookie Johnson - Y

13. Re-Open Meeting – As required by Section 10-15-1(J), NMSA 1978 matters discussed in executive session were limited only to those specified in the motion to close the meeting.

10-15-1 (H) 7 - Attorney Client Privilege/ Pending Litigation

A. EHR Outage Update- No Action

10-15-1 (H) 9 - Public Hospital Board Meetings- Strategic and long-range business plans

A. Ovation Report to Board- No Action

14. Other

Next Regular Meeting- March 25, 2025 @ 12:00. Finance Committee will meet at 11:00 on March 25, 2025. Board Quality / Compliance will meet on March 24, 2025, at 10:00.

15. Adjournment

Cookie Johnson motioned to adjourn. Serina Bartoo seconded. Motion carried unanimously.

Jennifer Burns, Recording Secretary	Date	
Kathi Pape, Governing Board Chair	Date	



Financial Analysis

January 31st, 2025

Days Cash on Hand for January 2025 are 93 which equals to \$9,409,738 (Senate Bill 161 \$1,500,000+Cost Report Settlement \$790,855+Employee Retention Credit \$2,858,949=\$5,149,804)

Accounts Receivable Net days are 46

Accounts Payable days are 22

Hospital Excess Revenue over Expense

The Net Income for the month of January was \$2,354,680 vs. a Budget Income of (\$334,291).

Hospital Gross Revenue for January was \$5,654,494 or \$157,600 more than the budget. Patient Days were 116 – 21 less than December, Outpatient visits were 1,342 – 189 more than December. RHC visits were 809 – 151 more than December and ER visits were 691 – 91 less than December.

Revenue Deductions for January were \$3,229,098 (Adjusted off \$470K of old Athena accounts)

Other Operating Revenue was \$3,040,185, including Employee Retention Credit.

Non-Operating Revenue was \$442,020. Received a donation of \$61,836 from Sierra Vista Hospital Development Organization for patient beds.

Hospital Operating Expenses for January were \$3,143,171.

EBITDA for January was \$2,764,430 vs. a Budget of \$92,396. YTD EBITDA is \$2,848,941 vs. a Budget of \$640,812.

The Bond Coverage Ratio in January was -150% vs. an expected ratio of 130%.

Sierra Vista Hospital KEY STATISTICS January 31, 2025

A characteristics	to be a	MONTH				BENCHMARK RANGE	CHR SOIT		-	YEAR TO DATE	ш	
1/31/25	1/31/25	Budget	Prior Year 1/31/24	Variance to Prior Year		y		Actual 1/31/25	Budget 1/31/25	Variance to Budget	Prior Year 01/31/24	Variance to Prior Year
					DESCRIPTION							
P. Control of the con		A CHARLES AND A			Growth							
					Net Patient Revenue Growth Rate	%9	28%	%0				
					Admissions							
77	29			(3)	Acute	230	306	130	203	(13)	177	13
2	9	3 (1)		(9)	Swing	9	43	23	21	2	21	2
29	32			(9)	Total Admissions	290	349	213	224	(11)	198	15
4.0	3.2		3.5	0.5	ALOS (acute and swing)	3.3	4.0	3.7	3.2	Н	3.3	0.43
116	102	2 14		(9)	Patient Days (acute and swing)			794	714	8	652	142
1,342	986		874		Outpatient Visits	32,050	18,479	8,085	6,902	1,183	6,874	1,211
808					Rural Health Clinic Visits	13,606	11,073	5,485	6,160	(675)	6,443	(856)
691					ER Visits	6,106	4,722	5,074	4,935	139	4,943	131
4%					ER Visits Conversion to Acute Admissions	10%	%9	4%	4%	%0	4%	%0
					Surgery Cases	, c	F					3
•	_			, F	Inpatient ourgely cases	700	6/2	, 6	901	- (11)	7	(±)
1		(15)	17	(21)	Cutpatient Surgery Cases	000	454	8	103	(11)		
	1			(17)	Callagar and	2014	36.	,	201	4		(6.2)
	-				Profitability							
47%		32%	-2%	49%	EBITDA % Net Rev	7%	4%	12%	15%	-3%	%9 9	89
40%					Operating Margin %	2%			15%		-8%	7%
579		46% 11%	828	3%	Rev Ded % Net Rev	47%	20%	28%	46%	12%	53%	5%
%9		2% 4%	%6		Bad Debt % Net Pt Rev	2%	89	%6	2%	7%	10%	-1%
%96	9		826		Outpatient Revenue %	83%	78%	%96			95%	•
\$ 7,799	_		\$ 13,032					\$7,799				
\$ 3,345			\$ 5,918	(\$2,573)	Net Patient Revenue/Adjusted Admission			\$3,345			\$ 5,918	(\$2,573)
20%	4		8 44%			35%	40%	4	4		40%	
%6		7% 2%		2%		11%	.,					
689		8% 09	%8 8%		S	10%	13%	8%	8%	%0	8%	%0
DILL I					Cash and Liquidity							
93					Days Cash on Hand	236					97	
79	•				A/R Days (Gross)	47					48	31
46	10				A/R Days (Net)	41					31	
22	2	_			Days in AP	S .	35				58	
4.3					Current Katio	4.3		4.3			4.4	(0.0)

Sierra Vista Hospital
STATISTICS by Month
January 31, 2025
(SUBJECT TO AUDIT)

4)30/2025 3/31/2025 1/31/2024 1/31/2024 1/1/31/2024 1/1/31/2024 4/31/2024		Month Ending	Month Ending Month Ending	Month Ending									
Description		6/30/2025	5/31/2025	4/30/2025	3/31/2025	2/28/2025	1/31/2025	12/31/2024	11/30/2024	10/31/2024	9/30/2024	8/31/2024	7/31/2024
Decided continue of the provided continue of	Description												
200 200													
and the series of the series o	Acute						27	8	33	31	24	25	ž
Administration of the control of the	Swing						2	S	m	2	2	4	
Part	Total Admissions	•	,	×	*	•	53	35	36	33	92	29	2
134 134 134 134 134 135 134 135	ALOS (acute and swing)	٠	#DIV/0I	#DIV/0!	#DIV/0i	#DIV/0i	4.0	3.9	3,4	3,3	3.1		4
1,145 1,146	Patient Days (acute and swing)						116		121	108	80		11
State Fight State Stat	Outpatient Visits						1,342		1,104	1,186	1,185	1	
coses #DN/OI #DN/OI </td <td>Rural Health Clinic Visits</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>808</td> <td></td> <td>765</td> <td>831</td> <td>764</td> <td></td> <td></td>	Rural Health Clinic Visits						808		765	831	764		
to Acute Admissions #IDV/01 #I	ER Visins						169		757	714	728		
EDIV/OI	ER Visits Conversion to Acute Admissions	#DIV/01	#DIV/0i	#DIV/0i	#DIN/0i	#DIV/0!	4%			4%	38		
### ### ### ### ### ### ### ### ### ##	Surgery Cases												
#BOV/O #BOV	Inpatient Surgery Cases						•	,	1	1	•	•	•
## ## ## ## ## ## ## ## ## ## ## ## ##	Outpatient Surgery Cases						•	•	S	33	17	22	
#DIV/OI #DIV/O	Total Surgeries	•	•	٠		1	,	•	S	33	17		
#DIV/OI #DIV/O	Profitability		1										
#DIV/OI #DIV/O	EBITDA % Net Rev	#DIV/0I	#DIV/0!	#DIN/0i	#DIV/0i	#DIN/0i	479						
#DIV/OI #DIV/O	Operating Margin %	#DIV/0I	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0i	409					•	•
#DIV/Oi #DIV #DIV #DIV #DIV #DIV #DIV #DIV #DIV	Rev Ded % Net Rev	#DIV/0I	#DIV/0I	#DIV/0I	#DIN/0i	#DIV/0i	579						
Adjusted Admission	Bad Debt % Net Pt Rev	i0/AIQ#	i0/AIQ#	10/AIQ#	#DIV/0!	#DIV/0i	69						
#DIV/OI #DIV/OI #DIV/OI #DIV/OI #DIV/OI \$ 7,799 \$ 6,563 \$ 4,965 \$ 5,517 \$ 4,929 \$ 6,328 \$ 7,65 #DIV/OI #DIV #DIV #DIV #DIV #DIV #DIV #DIV #DI	Outpatient Revenue %						96						
Adjusted Admission #DIV/Oi #DI	Gross Patient Revenue/Adjusted Admission	#DIV/0I	#DIV/01	#DIV/0i	#DIV/0i	#DIV/0i		ν,	s	⋄	s	v	s
#DIV/OI #DIV/O	Net Patient Revenue/Adjusted Admission	#DIV/0i	#DIN/0i	#DIV/0i	#DIV/0!	#DIV/0!		\$	·s	\$	s	\$	s
#DIV/OI #DIV/O	Salaries % Net Pt Rev	#DIN/0i	#DIV/0i	#DIV/0[#DIV/0!	#DIV/0i	503						
#DIV/01 #DIV/0	Benefits % Net Pt Rev	#DIV/0!	#DIV/0I	#DIV/0}	#DIV/0I	#DIV/01	ðî						
d 79 85 94 82 81 73 46 54 67 58 60 57 22 35 31 23 24 22 80 60 60 60 60 60 60 60 60 60 60 60 60 60	Supplies % Net Pt Rev	#DIV/01	#DIV/0i	#DIV/0i	#DIV/0I	#DIN/0i	86						
79 85 94 82 56 56 73 73 73 74 48 52 56 75 75 75 75 75 75 75 75 75 75 75 75 75	Cash and Liquidity												
oss) 79 85 94 82 81 73 73 (5) (5) (7) (7) (8) (7) (7) (7) (7) (7) (7) (7) (7) (7) (7	Days Cash on Hand	•					66						
t) 46 54 67 58 60 57 22 35 31 23 24 22 22 35 31 23 24 22 22 35 31 23 24 22 32 31 3.7 4.4 4.7 5.0	A/R Days (Gross)	•	•	1	1	•	7.						
22 35 31 23 24 22 42 41 45 41 41 41 41 41 5.0	A/R Days (Net)		•		•	•	4						
#DIV/0! #DIV/0! #DIV/0! #DIV/0! #DIV/0! #DS 4.3 3.7 3.7 4.4 4.7 5.0	Days in AP	200	•	•	•		27						
	Current Ratio	#DIN/0i	#DIV/0i	#DIV/0i	#DIV/0i	#DIV/0i	4	3					0

Sierra Vista Hospital
TWELVE MONTH STATISTICS
January 31, 2025
(SUBJECT TO AUDIT)

		(SUBJECT TO AUDIT)) AUDIT)									
	Month	Month	Month	Month	Month	Month	Month	Month	Month	Month	Month	Month
	Ending	Ending	Ending	Ending	Ending	Ending	Ending	Ending	Ending	Ending	Ending	Ending
	1/31/2025	12/31/2024	11/30/2024	10/31/2024	9/30/2024	8/31/2024	7/31/2024	6/30/2024	5/31/2024	4/30/2024	3/31/2024	2/29/2024
Description												
Admissions		Name and the state of the state										
Acute	27	30	33	31	24	25	20	30	21	22	18	20
Swing	2	2	m	2	2	4	S	m	Ŋ	2	4	en
Total Admissions	29	35	36	33	56	59	25	33	56	24	22	23
ALOS (acute and swing)	4.0	3.9	3.4	3.3	3.1	3.9	4.8	5.3	4.8	3.0	5.3	6.2
Patient Days (acute and swing)	116	137	121	108	8	113	119	175	126	73	116	142
Outpatient Visits	1,342	1,153	1,104	1,186	1,185	1,078	1,037	931	1,031	1,082	946	696
Rural Health Clinic Visits	809	658	765	831	764	872	786	867	855	872	707	814
ER Visits	691	782	757	714	728	929	726	703	780	693	299	029
ER Visits Conversion to Acute Admissions	4%	4%	4%	4%	3%	4%	3%	4%	3%	3%	3%	3%
Surgery Cases Inpatient Surgery Cases	,	ŧ	,						,			1
Outpatient Surgery Cases	•	•	ß	33	17	22	17	,	22	11	m	6
Total Surgeries	•	1	ıл	33	17	77	17		22	11	ന	Ø
Profitability												A STATE OF THE PARTY OF THE PAR
EBITDA % Net Rev	47%	-2%	-3%	-15%	18%	-1%	-1%	-5%	11%	-2%	-2%	-32%
Operating Margin %	40%	, -18%	•	-30%		-15%	-14%	-16.3%	-0.9%	-15.5%	-16.5%	-50%
Rev Ded % Net Rev	22%	57%		61%	23%	28%	28%	829	26%	28%	51%	%09
Bad Debt % Net Pt Rev	%9			86	28%	10%	%6	11.1%	9.5%	11.7%	5.0%	14%
Outpatient Revenue %	%96			826	%86	826	97%	88%	%68	91%	%06	%06
Gross Patient Revenue/Adjusted Admission	\$	\$			\$	\$ 6,328	\$ 7,676	\$ 20,880	\$ 28,268	\$ 20,238	\$ 23,889	\$ 18,262
Net Patient Revenue/Adjusted Admission	\$ 3,345	\$ 2,795	\$	\$ 2,162	\$ 2,330	\$ 2,633	\$ 3,209	\$ 9,052	\$ 12,323	\$	\$ 11,638	
Salaries % Net Pt Rev	20%	43%	48%	23%	38%	44%	43%	43%	40%	46%	43%	62%
Benefits % Net Pt Rev	%6	9 2%		%9	%6	%6	88	8%	7%	12%	8%	11%
Supplies % Net Pt Rev	%8	6 10%	%6	%6	8%	8%	8%	%6		11%		%9
Cash and Liquidity												
Days Cash on Hand	66			48	3 52	95	55			3 75		
A/R Days (Gross)	79						71					
A/R Days (Net)	4						28					
Days in AP	22	2 35	3.1	23	3 24	22	27	29	28	3 33	3 30	23
Current Ratio	4.						4.9					

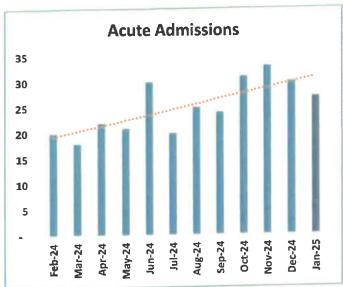
Sierra Vista Hospital
Detailed Stats by Month
1/31/2025
(SUBJECT TO AUDIT)

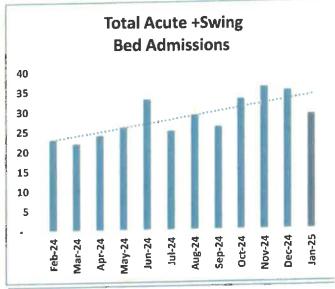
						SUBSECT TO ACCULT	AUDILL							
	3000	Avg	Month Ending	Month Ending	Month Ending	Month Ending	Month Ending	Month Ending	Month Ending	Month Ending	Month Ending 10/31/2024	Month Ending 9/30/2024	Month Ending 8/31/2024	Month Ending 7/31/2024
Description	6303		and for to											
Total Acute Patient Days	605	98						77	106	96	91	70	68	92
Total Swingbed Patient Days	189	27		11		4	•	39	31	25 2.298	2.187	10	24 2.136	1.820
TOTAL ACTITE	and the													The same
Option Cour	202	88						77	106	96	91	02	68	92
Admits	190	27						72	30	33	31	24	25	50
Discharges	209	30						27	32	33	48	22	23	22
Discharge Hours	14,840	2,120						1,876	2,843	2,298	2,187	1,680	2,136	1,820
Avg LOS	2.9	2.9	#DIV/0f	#DIV/0}	#DIV/OI	#DIV/01	10/AIG#	2.9	3.1	2.9		3.2	9,6	3.5
Medicare Acute														
Patient Days	395	26						20	6 5			46	82	2
Admits	113	16						9	14	26	15	15	21	16
Discharges	116	17						7	17			13	19	18
Discharge Hours	9,504	1						497	1,424	1,9	1,	1,1	1,8	1,537
Avg tOS	3.4	3.4	#DIV/0I	#DIV/0I	#DIV/OI	#DIV/01	#DIV/OI	2.9	3.5	3.1	2.9	3.5	4.1	3.6
SWING - ALL (Medicare/Other)														
Patient Days	189	27						39	31	25		10	24	43
Admits	23	9						2	2	m				
Discharges	19	m						e	4	***				
Discharge Hours	4,544	Ψ		į				957	746	9	4	7	Ln.	1,031
Avg LOS	D. D.	6.6	#DIA/OI	#UN/VIO#	#DIA/OI	#DIA/DI	#UV/UI	13.0	8.7	xi Xi	8.5	2.0	8.0	77.7
Observations														
Patient Days	147	21						19	40	22	13	20	11	22
Admits	8	13						15						
Discharge Hours	3,519	503						457	958	519				
Emergency Room														
Total ER Patients	5,074	725						691	-	_	7 714	_	6	726
Admitted	120							40	15	20		5 11		
Transferred	216	82						66					84	
Ambulance														
Total ALS/BLS runs	2,290							348	323		.0 352	306	5 323	318
911 Calls	1,723							264						
Transfers	292	81						8	833	81	83	3 86	6 73	77
OP Registrations	8,085	1,155						1,342	1,153	1,104	4 1,186	1,185	1,078	1,037
Rural Health Clinic														
Total RHC Visits	5,485		•					808				1 764	ω.	786
Avg Visits per day	263	38	3					40	33	40	36			
Walk-In Clinic	1,130		_					220					2 139	
Behavioral Health														
Patients Seen	2,236	319	6					253	283	320	0 350) 269	9 332	339

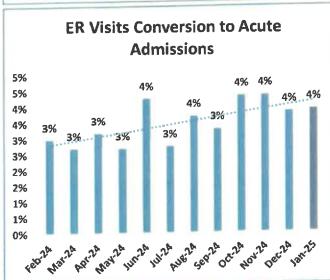
Sierra Vista Hospital
Detailed Stats by Month
1/31/2025
(SUBJECT TO AUDIT)

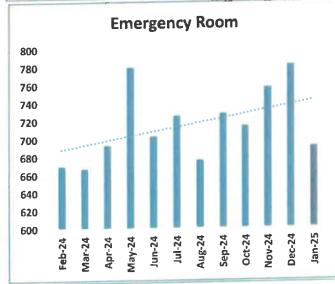
						(SUBJECT TO AUDIT)	AUDIT)							
		Avg	Month Ending	Month Ending	Month Ending	Month Ending	Month Ending	Month Ending	Month Ending	Month	Month Ending	Month	Month Ending	Month Ending
	FY2025	FY2025	6/30/2025	5/31/2025	4/30/2025	3/31/2025	2/28/2025	1/31/2025	12/31/2024	11/30/2024	10/31/2024	9/30/2024	8/31/2024	7/31/2024
Dietary														
Inpatient Meals	5,403	277						930	881	710	902	208	812	856
Outpatient Meals	845	121						140	128	118	131	115	117	96
Cafeteria Meals	42,414	690'9						6,361	6,152	5,821	690'9	5,543	5,958	6,510
Functions	2,131	304						302	325	285	344	172	357	346
Laboratory														
In-house Testing	121,320	17,331							19,864	19,977	20,531	19,259	21,236	20,453
Sent Out Testing	4,568	653							678	772	762	629	917	092
Drugscreens	123	18							15	21	78	18	17	24
Physical Therapy														
PT Visits	1,322	189								253	312	212	294	251
Tx Units	5,024	718								981	1,226	807	1,109	901
Outpatient	224	32								47	61	39	38	39
Inpatient	228	33								29	44	40	09	25
Radiology														
X-Ray Patients	3,412	487						518	475	494	482	493	511	439
CT Patlents	3,047	435						465		444	388	450	455	438
Ultrasound Patients	1,134	162						141	-	162	165	189	185	162
Mammogram Patients	430	61						49	57	87	89	45	09	64
MRI Patients	361	52						59		29	55	48	55	63
Nuclear Medicine Patients	24	3						ľΩ	•	4	80	2	1	4
DEXA	118	17						#	17	17	22	14	16	17
Surgery														
Surgical Procedures - OR	109	16						•	•	9	33	21	56	23
GI Lab Scopes	84	12						1	•	9	78	16	18	16
Major Surgery	10	Ħ						í	•	٠		4	9	•
Minor Surgery Under TIVA/Sedation	21	8							•	•	11	1	7	7
Inpatient Procedures	•	•						90	•	•	,	,	t	•
Outpatient Procedures	94	13						١		2	33	17	22	17
Sleep Study														
Home Testing	22	m						4	m	4	2		•	2
Inhouse	39	9						3	2	9	11	12	4	1

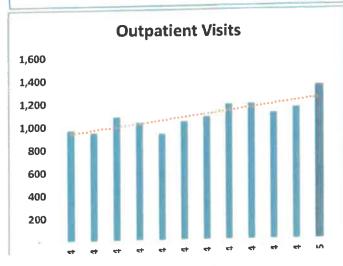
Volume Trends

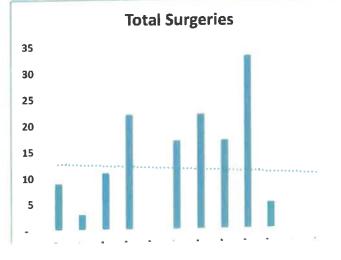












Sierra Vista Hospital INCOME STATEMENT January 31, 2025

L			MONTH						YEAR TO DATE		
	Actual	Budget	Variance to	Prior Year	Variance to		Actual	Budget	Variance to	Prior Year	Variance to
	1/31/25	1/31/25	Budget	1/31/24	Prior Year	a depletion of the second of t	1/31/25	1/31/25	enager	1/31/24	rnor vear
						DESCRIPTION					
s	5,654,494	\$ 5,496,895	\$ 157,600 \$	\$ 5,538,569	\$115,926	Gross Patient Revenue	\$ 42,345,467	\$ 38,123,624	\$ 4,221,843	\$ 38,076,563	\$4,268,905
						Revenue Deductions					
<>-	2,510,927	2,517,803	(9/8/9)	2,631,191	(\$120,264)	Contractual Allowances	20,434,443	17,462,180	2,972,262	17,383,139	\$3,051,304
\$	167,288	271,581	(104,293)	262,860	(\$95,572)	Bad Debt	1,760,572	1,883,542	(122,970)	1,960,388	(\$199,815)
<>>	550,883	112,709	438,174	129,404	\$421,479	Other Deductions	2,251,607	781,691	1,469,916	794,723	1,456,884
45	3,229,098	\$ 2,902,092	\$ 327,006	\$ 3,023,455	\$ 205,643	Total Revenue Deductions	\$ 24,446,622	\$ 20,127,414	\$ 4,319,208	\$ 20,138,249	\$ 4,308,373
s		2,293	(2,293)	122	(\$122)	Other Patient Revenue	28,103	15,902	12,201	20,598	7,505
45	2,425,396	\$ 2,597,095	\$ (171,699)	\$2,515,235	(\$89,839)	Net Patient Revenue	\$ 17,926,949	\$ 18,012,113	\$ (85,164)	\$ 17,958,912	\$ (31,963)
	43%	47%	(4%)	45%	(3%)	Gross to Net %	45%	47%	(%5)	47%	(2%)
s	3,040,185	254,350	2,785,836	229,241	\$2,810,944	Other Operating Revenue	4,419,787	1,764,038	2,655,749	1,754,909	2,664,878
٠	442,020	375,358	66,661	354,985	\$87,035	Non-Operating Revenue	2,415,473	2,603,292	(187,820)	1,783,734	631,738
٠,	5,907,601	\$ 3,226,803	\$ 2,680,798	\$ 3,099,461	\$ 2,808,140	Total Operating Revenue	\$ 24,762,208	\$ 22,379,443	\$ 2,382,765	\$ 21,497,555	3,264,653
						Expenses					
\$	1,448,327	\$1,454,124	(\$5,797)	\$1,319,351	\$128,976	Salaries & Benefits	\$9,750,511	\$10,085,051	(334,540)	\$8,672,399	\$1,078,112
₹	1,204,476	1,202,601	1,875	1,115,860	88,616	Salaries	8,084,935	8,340,623	(255,688)	7,188,661	896,274
<>>	220,322	628,612	493	181,278	39,044	Benefits	1,487,886	1,524,617	(36,731)	1,317,803	170,083
<>	23,529	31,694	(8,164)	22,213	1,316	Other Salary & Benefit Expense	177,690	219,812	(42,122)	165,935	11,755
S	190,184	202,844	(12,660)	202,691	(12,507)	Supplies	1,482,707	1,406,820	75,888	1,478,187	\$4,521
</th <td>1,026,962</td> <td>977,725</td> <td>49,236</td> <td>1,151,016</td> <td>(124,054)</td> <td>Contract Services</td> <td>7,111,206</td> <td>26,780,997</td> <td>330,209</td> <td>6,948,670</td> <td>\$162,536</td>	1,026,962	977,725	49,236	1,151,016	(124,054)	Contract Services	7,111,206	26,780,997	330,209	6,948,670	\$162,536
<>	189,507	185,756	3,752	187,317	2,190	Professional Fees	1,364,934	1,288,305	16,629	1,280,103	\$84,831
\$	5,853	7,339	(1,485)	6,116	(563)	Leases/Rentals	49,048	20,898	(1,850)	101,836	(\$52,788)
\$	39,661	49,847	(10,186)	28,300	(18,639)	Utilities	322,014	345,712	(23,698)	377,596	(\$55,581)
s	61,190	66,254	(2,064)	82,734	(21,544)	Repairs / Maintenance	449,153	459,502	(10,349)	529,049	(968'62\$)
S	155,314	149,274	6,040	88,962	66,352	Insurance	1,058,460	1,035,287	23,172	578,526	\$479,934
\$	5,173	41,246	(15,073)	190'11	(20,888)	Other Operating Expenses	325,233	286,059	39,174	324,787	\$446
	\$3,143,171	\$3,134,407	\$8,764	3,173,548	(\$30,377)	Total Operating Expenses	\$21,913,267	\$21,738,631	\$174,635	\$20,291,152	\$1,622,114
	\$2,764,430	\$92,396	\$2,672,034	(\$74,087)	\$2,838,517.40	EBITDA	\$2,848,941	\$640,812	\$2,208,130	\$1,206,403	\$1,642,539
L	47%	3%	44%	(%Z)	49%	EBITDA Margin	12%	3%	%6	%9	%9
_						Non - Operating Expenses					
\$		\$295,688	(\$42,587)	\$291,365	(\$38,264)	Depreciation and Amortization	2,056,831	\$2,050,738	6,093	\$2,052,268	\$4,563
\$	5 75,982			73,766	\$2,217	Interest	524,232	563,314	(39,082)	\$519,567	\$4,665
1/3	\$ 80,667	7777	\$30,890	64,570	\$16,097	Tax/Other	419,144	345,230	73,915	\$373,033	\$46,111
Ш	\$409,751	\$426,687	(\$16,936)	\$429,701	(\$19,950)	Total Non Operating Expense	\$3,000,208	\$2,959,282	\$40,926	\$2,944,869	\$55,339
	\$2,354,680	(\$334,291)	\$2,688,971	(\$503,788)	\$2,858,467	NET INCOME (LOSS)	(\$151,267)	(\$2,318,470)	\$2,167,204	(\$1,738,466)	\$1,587,200
_	40%	10				Net Income Margin	(1%)			(8%)	

Slerra Vista Hospital INCOME STATEMENT by Month January 31, 2025

	Month Ending 6/30/2025	Month Ending 5/31/2025	Month Ending 4/30/2025	Month Ending 3/31/2025	Month Ending 2/28/2025	Month Ending 1/31/2025	Month Ending N 12/31/2024	Month Ending N 11/30/2024	Month Ending 10/31/2024	Month Ending 9/30/2024	Month Ending 8/31/2024	Month Ending 7/31/2024
Description												
Revenues												
Gross Patient Revenue					45	5,654,494 \$	5,742,437 \$	5,958,328 \$	6,068,566 \$	6,407,535 \$	6,117,139 \$	6,396,968
Revenue Deductions Contractual Allowances						2.510.927	2.669.871	2.988.783	3.264.731	2,678,727	3,000,044	3,321,360
Rad Daht						167,288	375,313	287,808	223,750	162,199	280,439	263,774
Other Deductions						550,883	252.625	256 637	209 944	545,447	293,346	142,724
Total Revenue Deductions	•	•		•	\$	3,229,098 \$	3,297,809 \$	3,533,228 \$	3,698,426 \$	3,386,374 \$	3,573,829 \$	\$ 3,727,858
Other Patient Revenue						0	1,375	3,775	8,266	7.635	2,046	2,006
Net Patient Revenue	5	45	•	45	\$	\$ 2,425,396 \$	2,446,002 \$	2,428,875 \$	2,378,406 \$	3,028,796 \$	2,545,356 \$	2,674,116
Gross to Net %	#DIV/01	#DIV/01	#DIV/0I	#DIV/01	#DIV/0I	43%	43%	41%	39%	47%	42%	42%
Other Operating Revenue						3,040,185	145,900	203,291	158,806	290,005	323,844	257,755
Non-Operating Revenue						442 020	312,485	296,805	328,569	628 466	214,579	192,549
Total Operating Revenue	•	•	•		\$	5,907,601 \$	2,904,387 \$	\$ 126,826,5	2,865,781 \$	3,947,269 \$	3,083,779	\$ 3,124,420
Expenses	1	•	1	1	*				200	200	200 840 75	4
Salanes & Benence	3	3	3	3	3	/76'8'97'	31,24,985	21,400,0/1	600'/86'Te	51,451,433	756'/05'Te	51,400,195
Salaries						1,204,476	1,046,253	1,155,545	1,267,403	1,145,357	1,107,855	1,158,045
Benefits						220,322	182,144	217,302	142,695	280,625	225,724	219,074
Other Salary & Benefit Expense						23,529	26,588	27,224	27,471	25,451	24,353	23,074
Supplies						190,184	233,486	214,955	207,928	227,530	199,109	209,516
Contract Sewices						1,026,962	982,668	938,058	1,142,022	972,593	1,033,438	1,015,466
Professional Fees						189,507	190,653	190,026	194,776	215,418	204,868	179,686
Leases/Rentals						5,853	6,713	7,784	9,220	8,921	6,349	4,207
Utilities						39,661	42,718	43,988	34,600	52,043	55,040	53,964
Repairs / Maintenance						61,190	68,191	42,146	82,291	81,281	57,161	56,893
Insurance						155,314	157,503	155,474	122,239	155,084	157,370	155,474
Other Operating Expenses						26,173	36 561	32,520	63,845	66.421	34,847	64,866
Total Operating Expenses	\$	98	\$	\$	\$	\$3,143,171	\$2,973,480	\$3,025,023	\$3,294,489	\$3,230,725	\$3,106,113	\$3,140,266
EBITDA	\$	\$	\$	\$	-	\$2,764,430	(\$69,093)	(\$96,051)	(\$428,708)	\$716,544	(\$22,335)	(\$15,846)
EBITDA Margin	#DIV/0I	#DIV/01	#DIA/0}	#DIV/0I	HDIV/0I	47%	%Z-	-3%	.15%	18%	-1%	-1%
Non - Operating Expenses Depreciation and Amortization						\$253,101	\$300.372	\$322.842	\$296.811	\$289.146	\$302.821	\$291.737
Interest						75,982	76,037	76.844	73,587	73,607	74,527	73.648
Tax/Other						80,667	73,376	41.458	58,524	42,130	69 313	53.675
Total Non Operating Expenses	\$	\$	\$0	95	S	\$409 751	\$449,785	\$41,144	\$428,922	\$404,884	\$446,662	\$419,060
NET INCOME (LOSS)	8	3.	\$0	8	98	\$2,354,580	(\$518,878)	(\$537,195)	(\$857,630)	\$311,660	(\$468,997)	[\$434,906]
Not Income Massin	INVIU#	in/vine	#DIV/OI	#DIV/UI	#DIV/UI	Ank	(1887)	138471	13067	760	176311	. 2 4 4 4 5

Sierra Vista Hospital TWELVE MONTH INCOME STATEMENT January 31, 2025

	Month Ending 1/31/2025	Month Ending 12/31/2024	Month Ending 11/30/2024	Month Ending 1 10/31/2024	Month Ending 9/30/2024	Month Ending 8/31/2024	Month Ending 7/31/2024	Month Ending N 6/30/2024	Month Ending 8 5/31/2024	Month Ending N 4/30/2024	Month Ending 1 3/31/2024	Month Ending 2/29/2024
Description												
Revenues	A CEA 404	6 6 343 433	6 5 050 330	2000 202	¢ 6 407 535	¢ £ 117 130	6 6 306 060	¢ 5741 896 ¢	6 691 630	¢ E 206 679 ¢	E 25E A79	\$ 4 200 108
Gross Patient Revenue Revenue Deductions	+6+'+co'c ¢		3,330,340	000'000'0				3,741,000	O'COTTOO'O	o minerie	2440	
Contractual Allowances	2,510,927	2,669,871	2,988,783	3,264,731	2,678,727	3,000,044	3,321,360	2,877,694	3,417,518	2,777,194	2,436,641	2,107,232
Bad Debt	167,288	375,313	287,808	223,750	162,199	280,439	263,774	311,734	305,679	302,535	134,293	267,486
Other Deductions	550,883	252,625	256,637	209,944	545,447	293,346	142,724	90,773	53,221	34,769	124,204	152,185
Total Revenue Deductions	\$ 3,229,098	\$ 3,297,809	\$ 3,533,228	\$ 3,698,426	\$ 3,386,374	\$ 3,573,829	\$ 3,727,858	\$ 3,280,201	\$ 3,776,418	\$ 3,114,498 \$	2,695,138	\$ 2,526,902
Other Patient Revenue	0	1,375	3,775	8,266	7,635	2,046	5,006	727,72	7,500	0	0	1,899
Net Patient Revenue	\$ 2,425,396	\$ 2,446,002	\$ 2,428,875	\$ 2,378,406	\$ 3,028,796	\$ 2,545,356	\$ 2,674,116	\$ 2,489,412	\$ 2,912,721	\$ 2,282,180 \$	2,560,340	\$ 1,675,195
Gross to Net %			41%	39%	47%	42%	42%	43%	44%	42%	49%	40%
Other Operating Revenue	3.040.185	145.900	203.291	158.806	290.006	323.844	257.755	251,514	303,334	355.901	121,589	283.294
Non-Operating Revenue	442,020	312,485	296,805	328,569	628,466	214,579	192,549	277,759	234,113	291,074	165,153	196,225
Total Operating Revenue	\$ 5,907,601	\$ 2,904,387	\$ 2,928,971	\$ 2,865,781	\$ 3,947,269	\$ 3,083,779	\$ 3,124,420	\$ 3,018,685	\$ 3,450,168	\$ 2,929,155	\$ 2,847,082	\$ 2,154,714
Expenses												
Salaries & Benefits	1,448,327	1,254,985	1,400,071	1,437,569	1,451,433	1,357,932	1,400,193	1,302,813	1,418,983	1,355,557	1,342,407	1,256,661
Salaries	1,204,476	1,046,253	1,155,545	1,267,403	1,145,357	1,107,855	1,158,045	1,067,723	1,160,810	1,048,313	1,104,636	1,034,276
Benefits	220,322	182,144	217,302	142,695	280,625	225,724	219,074	206,427	216,641	273,001	194,115	191,366
Other Salary & Benefit Expense	23,529	26,588	27,224	27,471	25,451	24,353	23,074	28,664	41,533	34,242	43,656	31,019
Supplies	190,184	233,486	214,955	207,928	227,530	199,109	209,516	223,579	215,896	245,030	114,459	99,180
Contract Services	1,026,962	982,668	938,058	1,142,022	972,593	1,033,438	1,015,466	1,102,394	1,011,032	940,549	1,022,335	1,106,058
Professional Fees	189,507	190,653	190,026	194,776	215,418	204,868	179,686	183,410	194,380	181,355	183,410	177,735
Leases/Rentals	5,853	6,713	7,784	9,220	8,921	6,349	4,207	7,302	4,886	11,931	10,046	11,355
Utilities	39,661	42,718	43,988	34,600	52,043	55,040	53,964	56,931	43,717	41,233	41,540	36,049
Repairs / Maintenance	61,190		42,146	82,291	81,281	57,161	56,893	93,457	48,499	59,865	71,850	49,461
Insurance	155,314	₽	155,474	122,239	155,084	157,370	155,474	87,741	88,136	88,984	87,752	90,569
Other Operating Expenses	26,173	36,561	32,520	63,845	66,421	34,847	64,866	33,054	30,458	57,129	41,147	24,234
Total Operating Expenses	\$3,143,171	\$2,973,480	\$3,025,023	\$3,294,489	\$3,230,725	\$3,106,113	\$3,140,266	\$3,090,681	\$3,055,987	\$2,981,631	\$2,914,947	\$2,851,302
EBITDA	\$2,764,430	(\$60,693)	(\$96,051)	(\$428,708)	\$716,544	(\$22,335)	(\$15,846)	(\$71,996)	\$394,181	(\$52,476)	(\$67,865)	(\$696,588)
EBITDA Margin	47%	.2%	-3%	-15%	18%	-1%	-1%	-2.4%	11%	-5%	-2%	-32%
Non - Operating Expenses												
Depreciation and Amortization	253,101	,	322,842	296,811	289,146	302,821	291,737	786,862	298,589	284,373	290,571	274,022
Interest	75,982		76,844	73,587	73,607	74,527	73,648	73,667	74,733	73,707	73,727	74,936
Tax/Other	80,667	73,376	41,458	58,524	42,130	69,313	53,675	29,099	51,127	44,418	37,287	33,304
Total Non Operating Expenses	\$409,751	\$449,785	\$441,144	\$428,922	\$404,884	\$446,662	\$419,060	\$419,629	\$424,448	\$402,498	\$401,585	\$382,262
NET INCOME (LOSS)	\$2,354,680	(\$518,878)	(\$537,195)	(\$857,630)	\$311,660	(\$468,997)	(\$434,906)	(\$491,624)	(\$30,267)	(\$454,973)	(\$469,449)	(\$1,078,850)
Net Income Marein	40%	(7001)	(1007)	(700'61	700	As mark	(4.407)	(145 307)	(107)	14501	410017	***************************************

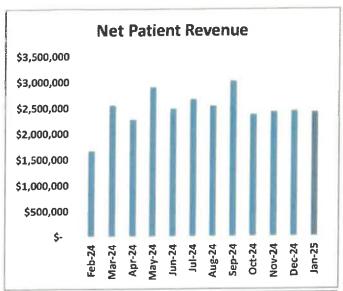
Sierra Vista Hospital BALANCE SHEET January 31, 2025

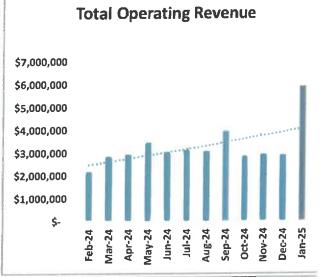
olloudited)	22000		
	Current Assets	1000	
9,409,738	Cash and Liquid Capital	ş	5,740,889
109,990	US Bank Clearing	s	115,051
9,519,728	Total Cash	s	5,855,939
15,777,288	Accounts Receivable - Gross	\$	14,714,146
11,915,665	Contractual Allowance	₩.	9,435,272
3,861,623	Total Accounts Receivable, Net of Allowance	s	5,278,874
509,239	Other Receivables	٠	1,083,401
430,146	Inventory	₩.	383,474
169,174	Prepaid Expense	₩.	68,738
14,489,910	Total Current Assets	45	12,670,426
	Long Term Assets		
59,747,946	Fixed Assets	s	59,087,815
22,198,343	Accumulated Depreciation	s	20,148,771
ı	Construction in Progress	s	
37,549,603	Total Fixed Assets, Net of Depreciation	s	38,939,044
37,549,603	Total Long Term Assets	s,	38,939,044
2,752,780	New Hospital Loan	₩	1,942,930
54,792,293	Total Assets	w	53,552,400
	Liabilities & Equity		
	Current Liabilities		
1,239,322	Account Payable	\$	1,632,554
1,081,841	Interest Payable	٠s	543,556
80,167	Accrued Taxes	₹	59,574
782,168	Accrued Payroll and Related	s	570,609
150,000	Cost Report Settlement	₩	(487,000)
3,333,499	Total Current Liabilities	s	2,319,294
	Long term Liabilities		No. of Lot, House, etc., in case, or window,
28,632,746	Long Term Notes Payable	s	28,660,502
28,632,746	Total Long Term Liabilities	ψ,	28,660,502
826,816	Unapplied Liabilities	₩.	667,868
469,194	Capital Equipment Lease	•	223,431
33,262,254	Total Liabilites	45	31,871,095
21,681,305	Retained Earnings	·s	25,108,277
(151,267)	Net Income	w	(3,426,971)
54.792.293	Total Liabilities and Equity	4	C2 EE3 400

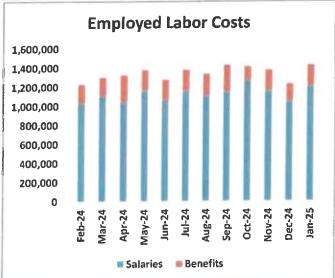
Sierra Vista Hospital BALANCE SHEET by Month January 31, 2025

	Month Ending	Month Ending	Month Ending	Month Ending	Month Ending	Month Ending	Month Ending					
Assets												
Current Assets												
Cash and Liquid Capital						9,409,738	4,954,013	4,194,582	4,949,497	5,496,903	5,675,326	5,741,636
US Bank Clearing	-			4	•	109,990	177,285	128,468	151,634	1,142	204,512	171,111
Total Cash	20	7.	3	7.	7	97/'STC'SC	867'TST'C¢	24,525,049	151,101,154	55,436,045	160/6/0/66	141,215,05
Accounts Receivable - Gross						15,777,288	17,200,880	19,176,039	17,003,464	17,117,897	15,259,234	15,568,712
Contractual Allowance						11,915,665	12,575,469	13,418,227	11,930,483	11,605,766	10,335,379	10,193,983
Total Accounts Receivable, Net of Allowance	•	1	•	•	, \$	\$ 3,861,623	\$ 4,625,411	\$ 5,757,812	\$ 5,072,981	\$ 5,512,131	\$ 4,923,855	\$ 5,374,729
Other Receivables						509,239	1,897,314	2,028,169	1,905,913	1,717,825	1,222,873	1,206,005
Inventory						430,146	421,818	410,419	403,211	410,324	404,177	399,266
Prepaid Expense						169,174	153,050	176,405	210,252	153,237	201,486	219,785
Total Current Assets	\$	0 \$0	\$ \$0	\$0	8	\$14,489,910	\$12,228,891	\$12,695,855	\$12,693,488	\$13,291,563	\$12,632,228	\$13,112,533
Long Term Assets			A	- Quality			The Control of the Co					THE PARTY OF THE P
Fixed Assets						59,747,946	59,737,235	59,729,446	59,229,034	59,210,151	59,102,953	59,092,117
Accumulated Depreciation						22,198,343		21,644,870	21,322,028		20,736,071	20,442,141
Total Fixed Assets, Net of Depredation						37,549,603		38,084,576	37,907,007		38,366,882	38,649,976
Total Long Term Assets	45	•	•	*	, \$	\$ 37,549,603	\$ 37,791,993	\$ 38,084,576	\$ 37,907,007	\$ 38,184,934	\$ 38,366,882	\$38,649,976
New Hospital Loan						\$ 2,752,780	\$ 2,632,315	\$ 2,513,332	\$ 2,393,650	\$ 2,273,474	\$ 2,152,708	\$ 2,030,484
Total Assets	s	\$	\$	\$	•	\$ 54,792,293	\$ 52,653,198	\$ 53,293,764	\$ 52,994,145	\$ 53,749,970	\$ 53,151,818	\$ 53,792,992
Uabilities & Equity												
Current Liabilities						THE PERSON NAMED IN COLUMN TWO IS NOT THE PERSON NAMED IN COLUMN TWO IS NAM		THE PARTY IN		- The second		
Account Payable						1,239,322	2,005,482	1,781,211	1,337,841	1,379,901	1,266,339	1,630,908
Interest Payable						1,081,841		928,046	851,148		697,352	620,454
Accrued Taxes						80,167		41,458	27,690	42,130	66,532	53,200
Accrued Payroll and Related						782,168	3 749,892	1,192,877	1,148,844	1,089,968	962,087	835,144
Cost Report Settlement						150,000		(487,000)	(487,000)		(487,000)	(487,000)
Total Current Liabilities	۷Ñ	\$0 \$0	\$0	\$0	\$0	\$3,333,499	\$3,346,694	\$3,456,592	\$2,908,522	\$2,799,249	\$2,505,310	\$2,652,706
Long term Liabilities							SE CHARLES	THE REAL PROPERTY.	The state of	1	A ASSESSMENT A	
Long Term Notes Payable								28,640,676	28,644,641	28,648,606	28,652,571	28,656,537
Total Long Term Liabilities	•	\$0 \$0	0\$	0\$	\$0	0 \$28,632,746	\$28,636,711	\$28,640,676	\$28,644,641	\$28,648,606	\$28,652,571	\$28,656,537
Unapplied Liabilities						826,816	6 1,017,361	1,017,361	1,017,361	1,017,361	1,017,361	1,017,361
Capital Equipment Lease						469,194	4 477,073	484,897	192,188		_	219,989
Total Liabilites		\$ 0\$	\$	\$0 \$	\$	\$0 \$33,262,254	4 \$33,477,839	\$33,599,526	\$32,762,712	2 \$32,660,908	\$32,374,416	\$32,546,593
Retained Earnings	_					\$21,681,305		\$21,681,305		ŧń.	V.	\$21,681,305
Net Income						(\$151,267)	(\$2,505,946)	(\$1,987,068)	(\$1,449,873)	(\$592,243)	(\$903,903)	(\$434,906)
Total Labilities and Equity		\$0 \$	\$0	\$0	8	\$0 \$54,792,293	3 \$52,653,198	\$53,293,764	\$52,994,145	5 \$53,749,970	\$53,151,818	\$53,792,992

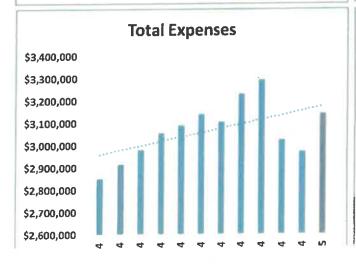
Financial Trends

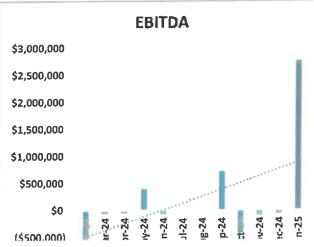












Sierra Vista Hospital 1/31/2025

Reserves

Medicare Liability ("Cost Report Settlement" on Balance Sheet) Cost Report Bad Debt Write-Off Reserve/General Reserve

(150,000)

1/31/2025

Notation

FY24 Cost Report Receivable

(150,000)Total Liability_ FC 18

STATE OF NEW MEXICO GOVERNMENTAL SERVICES AGREEMENT BETWEEN SIERRA VISTA HOSPITAL AND

SIERRA COUNTY/SIERRA COUNTY REGIONAL DISPATCH AUTHORITY

THIS AGREEMENT is made and entered into by and between Sierra Vista Hospital (SVH) and Sierra County/Sierra County Regional Dispatch Authority (SCRDA). Sierra County shall act as SCRDA's fiscal agent for this Services "Agreement".

THE PARTIES MUTUALLY AGREE:

- 1. Scope of Work: SCRDA agrees to:
- A. Operate a combined communications and dispatch center to serve SVHEMS located in Sierra County, and
- B. By Agreement termination date, provide SVH with a written listing of calls received involving incidents in Sierra County annotated by responding entity.

2 Compensation:

At the beginning of each Fiscal Year of this Agreement, SVH shall transfer to SCRDA \$70,342.00 for Fiscal Year (FY) 2025-2026 for a total not to exceed \$70,342.00, which shall include New Mexico Governmental Gross Receipts Taxes, if applicable. This amount is a maximum amount payable under the contract, and not a guarantee that the work assigned to be performed by SCRDA under this Agreement shall equal the amount stated herein. The parties do not intend to allow SCRDA to continue to provide services without compensation when the total compensation amount is reached. SCRDA is responsible for notifying SVH when the services provided under this Agreement reach the total compensation amount, except for the variance noted below. In no event shall SVH pay SCRDA for services in excess of the compensation listed herein without prior written amendment of this Agreement.

SVH understands that SCRDA derives the \$70,342.00 rate from the percentage of calls it received the previous year divided by the allocated budgeted amount. SCRDA reasonably believes that for planning purposes, SVH can anticipate a yearly budget amount for services of \$70,342.00, with a variance of 10-15% per annum.

SCRDA shall be responsible for paying New Mexico Governmental Gross Receipts taxes levied on amounts payable under this Agreement, if applicable.

3. Upon expiration or termination of this Agreement, if either party has property or funds in its possession belonging to the other, it shall return the property immediately upon demand, and it shall return the funds in proportion to the parties' original contribution.

4. Term.

This Agreement is for one (1) year from the date of approval by the Sierra County Board of County Commissioners (hereinafter "Board" or "County"). This Contract will automatically renew on an annual basis, for up to three (3) additional one (1) year terms unless terminated pursuant to Article 5 (Termination for Convenience), Article 6 (Termination for Cause), or Article 7 (Appropriations). In accordance with Section 13-1-150 NMSA 1978, no term for a professional services contract, including extensions and renewals, shall exceed four years, except as set forth in Section 13-1-150 NMSA 1978.

- 5. <u>Termination:</u> Either party may terminate this Agreement upon written notice delivered to the other at least thirty (30) days prior to the intended termination date. By such termination, neither party may nullify obligations or duties incurred prior to the termination date. If a party fails to fulfill this Agreement's terms, after the other party provides written notice as defined herein of the failure to perform and an opportunity to comply, the notifying party may immediately terminate this Agreement for breach of contract. These provisions are not exclusive and do not waive other legal rights and remedies afforded for default or breach of contract.
- 6. Appropriations: The terms of this Agreement are contingent upon sufficient appropriations and authorization by the Board for the performance of this Agreement. If the Board does not make sufficient appropriations and provide authorization, this Agreement shall terminate after a thirty (30) day written notice from the County to SVH. The Board's decision as to the availability of sufficient appropriations shall be accepted by the SVHEMS as a final decision. If the Board proposes an amendment to the Agreement to reduce funding, SVHEMS shall have the option to terminate the Agreement or to agree to the reduced funding, within thirty (30) days of receipt of the proposed amendment.
- 7. <u>Status of SCRDA:</u> The parties understand and agree that SCRDA and its agents and employees are independent contractors performing professional services for SVH and are not employees of SVH. SCRDA and its agents and employees shall not accrue leave, retirement, insurance, bonding, use of vehicles, or any other benefits afforded to employees of SVH due to this Agreement. SCRDA acknowledges that all sums received hereunder are reportable by SCRDA for tax purposes, including without limitation, self-employment and business income tax. SCRDA agrees not to purport to bind SVH unless SCRDA has express written authority to do so, and then only within the strict limits of that authority.
 - 8. Assignment: SCRDA shall not assign or transfer any interest in this

Agreement or assign any claims for money due or to become due under this Agreement without SVHEMS's prior written approval.

- 9. <u>Subcontracting:</u> SCRDA shall not subcontract any portion of the services it agrees to perform under this Agreement.
- 10. <u>Confidentiality</u>: Any confidential information provided to or discovered by SCRDA in the performance of this Agreement shall be kept confidential and shall not be disclosed by SCRDA to any individual or organization without SVHEMS's prior written approval, or unless by Court Order.
- 11. <u>Conflict of Interest:</u> SCRDA warrants that it presently has no interest in and that it shall not acquire any interest, direct or indirect, which would conflict in any manner with performance or other services required under this Agreement. SCRDA certifies that it has followed the requirements of the Governmental Conduct Act, NMSA 1978, Sections 10-16-1 through –18, regarding contracting with a public officer or state employee.
- 12. <u>Amendment</u>: Other than the rate amendment and calculation of same noted in paragraph 2, the parties do not anticipate any amendments to this contract.
- 13. <u>Waiver:</u> No waiver of any breach of this Agreement or any of the terms or conditions hereof shall be a waiver of any other or subsequent breach; no waiver shall be valid or binding unless the same be in writing and signed by the party alleged to have granted the waiver.
- 14. <u>Merger:</u> This Agreement incorporates all the agreements, covenants and understandings between the parties hereto concerning the subject matter hereof, and all such covenants, agreements and understandings have been merged into this written Agreement. No prior agreement or understanding, verbal or otherwise, of the parties or their agents shall be valid or enforceable unless as embodied in this Agreement.
- 15. <u>Penalties for Violation of Law:</u> The Procurement Code, NMSA 1978, Sections 13-1-28 through 13-1-199, imposes civil and criminal penalties. The parties agree to consider the penalty provisions of the Procurement Code in the event the terms of this Agreement are violated.
- 16. Equal Opportunity Compliance: SCRDA and SVH agree to abide by all federal and state laws and rules and regulations, and executive orders of the Governor of the State of New Mexico, pertaining to equal employment opportunity. If a determination is made that SCRDA or SVH is not in compliance with these requirements during the life of this Agreement, SCRDA or SVH agree to take appropriate steps to correct these deficiencies.

- 17. <u>Applicable Law:</u> The laws of the State of New Mexico shall govern this Agreement. Venue shall be proper only in a New Mexico court of competent jurisdiction in accordance with NMSA 1978, Section 38-3-1 (G). By execution of this Agreement, the parties acknowledge and agree to the jurisdiction of the courts of the State of New Mexico over any lawsuits arising under or out of any term of this Agreement.
- 18. <u>Compliance with Funding Source Conditions</u>: SCRDA shall comply with all applicable state and federal statutes and regulations imposed as a consequence of funding pursuant to this Agreement.
- 19. <u>Insurance Coverage:</u> SCRDA shall provide SVH a statement indicating that the activities described in Paragraph 1 are covered by appropriate insurance as set forth in subparts (A) and (B) of this paragraph. SCRDA agrees that this insurance shall be secured in accordance with any method allowed by applicable law, including self-insurance, pooling of self-insured reserves or insurance provided by a third party, prior to commencing work under this Agreement and in no case later than fifteen (15) days after execution of this Agreement. SCRDA shall maintain continuous insurance coverage of the activities described in Paragraph 1, so long as this Agreement is in effect. Failure to maintain such insurance coverage is reason for immediate termination of this Agreement. SCRDA shall notify SVH prior to cancellation or expiration of any insurance required under this Agreement.
- A. Worker's Compensation protection that complies with the requirements of the New Mexico Worker's Compensation Act, NMSA 1978, Sections 52-1-1, et seq., if applicable. If SCRDA fails to comply with the Workers Compensation Act and applicable rules when required to do so, SVH may terminate this Agreement under the Termination procedures noted in paragraph 5.
- B. Comprehensive public liability protection covering property damage and personal injury liability that may arise under this Agreement and any amendments hereto, in amounts equal to the liability limits set forth in NMSA 1978, Section 41-4-19, as it may be amended from time to time.
- 20. Records and Audit: SCRDA shall maintain detailed time and expenditure records that indicate the date, time, nature and cost of services rendered during the Agreement's term and effect and retain them for seven (7) years after the termination date specified in Section 4, Term. These records shall be maintained and available within the State of New Mexico if SCRDA has an office within the state; otherwise, SCRDA shall make such records available to SVH within fifteen (15) days upon SVH's request, or within a reasonably mutual agreeable time determined by the parties. During this time, such records shall be subject to inspection by SVH, the Department of Finance ("DFA"), and the New Mexico State Auditor upon reasonable notice and under reasonable conditions. SVHEMS shall have the right to audit billings both before and after payment upon reasonable notice and under reasonable conditions. Payment under this Agreement shall not foreclose SVH's right to recover excessive or illegal payments. The periods of

inspection and audit may be extended for records that relate to litigation or settlement of claims arising out of performance of this Agreement and shall continue until all potential litigation, appeals, claims or exceptions have expired or been resolved.

- 21. <u>Liability</u>: Neither party shall be responsible for liability incurred due to the other party's acts or omissions in connection with this Agreement. Any liability claimed due to this Agreement is subject to the immunities and limitations of the New Mexico Tort Claims Act, NMSA 1978, Sections 41-4-1, <u>et seq.</u>, as amended as well as applicable contract law, and common law of the State of New Mexico.
- 22. <u>Minimum Wage Rate:</u> If applicable, SCRDA shall comply with minimum wage rates as established by the New Mexico Department of Workforce Solutions, Labor and Industrial Division, and with all other applicable requirements of that Division, including posting of the wage rates in a prominent location on the site for hiring and performing of this Agreement.
- 23. <u>Invalid Term or Condition</u>: If any term or condition of this Agreement shall be held invalid or unenforceable, the remainder of this Agreement shall not be affected and shall be valid and enforceable.
- 24. <u>Enforcement of Agreement:</u> A party's failure to require strict performance of any provision of this Agreement shall not waive or diminish that party's right thereafter to demand strict compliance with that or any other provision. No waiver by a party of any of its rights under this Agreement shall be effective unless express and in writing, and no effective waiver by a party of any of its rights shall be effective to waive any other rights.
- 25. <u>Authority</u>: If SCRDA is other than a natural person, the individual(s) signing this Agreement on behalf of SCRDA represent and warrant that he or she has the power and authority to bind SCRDA, and that no further action, resolution, or approval from SCRDA is necessary to enter into a binding contract.

26. Notice:

Any notice required to be given to either party by the Agreement shall be in writing and shall be delivered in person, by courier service or by U.S. mail, either first class or certified, return receipt requested, postage prepaid, as follows:

To SVH:

CEO at SVH 800 East Ninth Avenue Truth or Consequences, NM 87901

To SCRDA:	
Michelle Atwell, Director Sierra County Regional Dispatch Authorit 1712 N. Date Suite G Truth or Consequences, NM 87901	}

IN WITNESS WHEREOF, the parties hereto have herein below executed this Agreement.

SIERRA VISTA HOSPITAL

By: CEO or Designee	Date:
SIERRA COUNTY/SIERRA COUNTY REGIO	ONAL DISPATCH AUTHORITY
By: Authorized Representative Signature	Date:
Printed Name and Title	

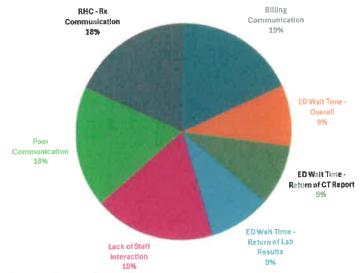
BOARD OF SIERRA COUNTY REGIONAL DISPATCH AUTHORITY

APPROVED, ADOPTED AND PASS	SED on this 14 th day of _May_, 2025
Deb Stubblefield, Chair	
Amber Vaughn, Vice Chair	
Luis Tavizon, Board Member	
Gary Whitehead, Board Member	
Josh Baker, Board Member	
Mike Williams, Board Member	
Attest:	
Michelle Atwell Sierra County Regional Dispatch Author	rity Secretary



Patient Experience Report – March 25, 2025 Zachary Heard, Patient Experience Officer

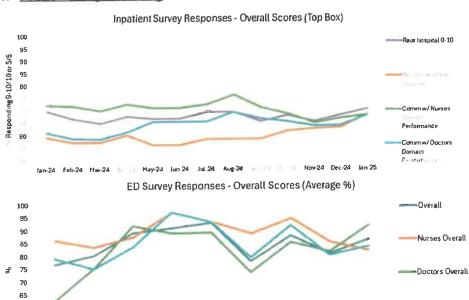
I. Assessment of Patient and Visitor Complaints/Comments: Feb 14, 2025 - Mar 18, 2025



Average Time from Order to Result

X-Ray	CT	Labs
1:16	1:49	0:38

II. Press Ganey Trending



Lowest Scored Questions	Average (%)
Care Transitions	35.2
Hosp staff took preferences into account	27.6
Good understanding managing health	31.5
Understood purpose of taking meds	46.4
Staff describe medicine side effect	42.9
Quietness of hospital environment	54.9
Doctors explained in way you understand	54.4

Lowest Scored Questions	Average (%)
Doctors informative regarding treatment	80.5
Doctors' concern for comfort	80.0
Doctors include you in treatment decision	81.8

III. In-Progress Actions

Ad-24

AIDET Training - Acknowledge, Introduce, <u>Duration</u>, <u>Explain</u>, <u>Thank you</u>
 Will begin educating staff on AIDET framework. ED, Med/Surg, Registration, Clinic.

3

2. Adding Clinic and "Pulse Check" Surveys – Adding RHC to Survey Vendor. Creating on-site, quick surveys to get immediate feedback.

IV. Positives

60

55

Gem and Rock Show - Obtained emails for SVH Newsletter. Very positive interactions with community.

ED Staff & Dr Compliments 4

RHC Staff Compliments

Staff cared

person

about you as

4

EMS Staff Compliments 3

Appreciated Correction of Issues

Feb-25

Registration Staff Compliments

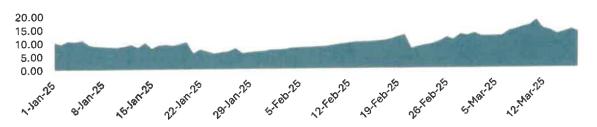
CEO Report

Dr. Don Bates

03/18/2025

- 1. Amplify Update:
 - a. DNFB March 17, 2025, ~ 13.57 days

DNFB DAYS



- b. A/R Days March 17, 2025, ~69.85 days (excluding self-pay)
- c. Validation Rate 72.5%
- 2. Cash on Hand March 17, 2025 ~59 days (\$6,853,015.31)
- 3. RHC Update/Provider Recruitment: Kellye Foster started as the new Director of Provider Services on March 10, 2025.
- 4. Resignation: ☐ requested to go ahead and transition on March 19, 2025.
- 5. **Service Line Updates**: Both general surgeons from Three Crosses will tour our surgery department on March 25th and Dr. Mysore (GI surgeon) will tour on Saturday, March 22nd.
- CHNA: The Administration team continues to work on the CHNA and are now starting the process of creating a strategic plan.
- 7. **RFP for New Rehabilitative Services Building:** The Admin Team are in the process of initiating RFP to start the process towards building a new Rehabilitative Services building. We need to move forward on the buildout prior to July to get in line and ask for additional funding for our building project.

- 8. Arena Health Agreement: After assessing the annualized patient volume related to this agreement (78 encounters) at an expense of \$213,770.21 with payments amounting to \$20,2121.19 we showed a net loss of \$193,663.20. I am negotiating an arrangement with Dr. V. to pay \$290 per telemedicine encounter and 50% of his liability insurance. The hospital will retain all billing.
- 9. Radiology Changes: Promoted Tawny Carrillo to Lead Tech in Radiology.
- 10. Behavioral Health Expansion: Met with Dr. Diocares, Ashlee, and Zach to discuss the utilization of our healthcare delivery grant on behavioral health expansion. The discussion focused on the creation of both a geropsych IOP and a child/adolescent IOP.
- 11. **Community Health Foundation:** We received a check from Mark Filosa and Melissa Holton for \$159,000 from the Community Health Founda Thrift Store to purchase a new portable Phillips ultrasound.