

## SIERRA VISTA HOSPITAL GOVERNING BOARD MEETING

Elephant Butte Lake RV Resort Center 2-27-24

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\*Vehicle sales proposal, cost breakdown and drawings will be handed out at meeting.

\*\*Equipment Sales list will be handed out at meeting
\*\*\*Financial Indicators Report will be handed out at meeting

\*\*\*\*Closed session items will be handed out in closed session

High quality for every patient, every day.

## **AGENDA** SIERRA VISTA HOSPITAL GOVERNING BOARD REGULAR MEETING

**Elephant Butte Lake RV** 12:00pm February 27, 2024 **Event Center** 

MISSION STATEMENT: Provide high quality, highly reliable and medically proficient healthcare services to the citizens of Sierra County.

**VISION STATEMENT:** Become the trusted, respected, and desired destination for the highest quality of healthcare in the state of New Mexico; exceed compliance and quality expectations and improve the quality of life for our patients and community.

VALUES: Stewardship. Honest. Accountable. Respect. Professional. Kindness. Integrity. Trust. (SHARP KIT)

**GUIDING PRINCIPLES:** High quality for every patient, every day.

TIME OF MEETING: 12:00pm

**PURPOSE:** Regular Meeting

**ELEPHANT BUTTE** ATTENDEES: COUNTY

Heather Johnson, HIM

Lisa Boston, Interim Consultant

Katharine Elverum, Member **GOVERNING BOARD** Kathi Pape, Vice Chair

Vacant, Member Serina Bartoo, Member Shawnee R. Williams, Member

**EX-OFFICIO** CITY

Frank Corcoran, CEO Bruce Swingle, Chairperson Amanda Cardona, VCW Jesus Baray, Member Vacant, City Manager, EB Greg D'Amour, Member Amber Vaughn, County Manager

Angie Gonzales, City Manager, TorC

Jim Paxon, JPC Chair VILLAGE of WILLIAMSBURG

Denise Addie, Member, Secretary

Ovation/Guest: **SUPPORT STAFF:** 

Erika Sundrud Ming Huang, CFO **David Perry** Lawrence Baker, HR Director Jeremy Conner, by Web

Sheila Adams, CNO Zachary Heard, Operations Mgr., Compliance

| AGENDA ITEMS   | PRESENTER                          | ACTION REQUIRED            |
|--|------------------------------------|----------------------------|
| 1. Call to Order   | Bruce Swingle, Chairperson         |                            |
| 2. Pledge of Allegiance  | Bruce Swingle, Chairperson         |                            |
| 3. Roll Call   | Jennifer Burns                     | Quorum Determination       |
| 4. Approval of Agenda  | Bruce Swingle, Chairperson         | Amend/Action               |
| "Are there any items on this agen<br>Governing Board Member                                    |                                    | onflict of interest by any |
| 5. Approval of minutes A. January 23, 2024 Regular Meeting B. February 7, 2024 Special Meeting |                                    | Amend/Action Ament/Action  |
| 6. Public Input – 3-minute limit   |                                    | Information                |
| 7. Old Business-<br>None   | Bruce Swingle, Chairperson         |                            |
| 8. New Business- A. EMS Ambulance Expenditure B. General EMS Department Upda                   | Ashlee West & Brian Hamilton<br>te | Action<br>Information      |
| 9. Finance Committee- Kathi Pape, Ch   | airperson                          |                            |
| A. Finance 101   | Frank Corcoran, CEO                | Information                |
| B. January Financial Report  | Ming Huang, CFO                    | Report/Action              |
| C. Equipment Sales   | Ming Huang, CFO                    | Report/Action              |
| 10. Board Quality- Denise Addie, Chairp  A. Med Staff –  | person                             |                            |
| 1. Policy Review   | Sheila Adams, CNO                  | Action                     |
|  | Controlled Substance Contract      |                            |
| b. Policy #280-03-013: Transfe   | usion, Blood, or Blood Products    |                            |
| c. Form #F-280-03-013-1: Adr   | ninistration of Blood or Blood Pro | ducts                      |
| d. Form #F-280-03-013-1: Agr   | eement for Administration of Bloo  | od or Blood Products       |
| e. Policy #184-01-117: Burn C  | are                                |                            |
| f. Policy #185-01-086: Scope   | of Services, Emergency Departmen   | nt                         |
| 11. Administrative Reports   |                                    |                            |
| A. Human Resources   | ■ Baker, HR Director               | Report                     |

| □ Baker, HR Director       | Report  |
|----------------------------|---|
| Sheila Adams, CNO          | Report  |
| Sonia Seufer, COS          | Report  |
| Frank Corcoran, CEO        | Report  |
| Bruce Swingle, Chairperson | Report  |
|                            | Sheila Adams, CNO<br>Sonia Seufer, COS<br>Frank Corcoran, CEO |

## **Motion to Close Meeting:**

12. Executive Session – In accordance with Open Meetings Act, NMSA 1978, Chapter 10, Article 15, Section 10-15-1 (H) 2,7,9 including credentialing under NM Review Organization Immunity Act, NMSA Section 41-2E (8) and 41-9-5 the Governing Board will vote to close the meeting to discuss the following items:

## Order of business to be determined by Chairperson:

## 10-15-1(H) 2 - Limited Personnel Matters

A. Privileges Frank Corcoran

### RadPartners Initial:

Chukwusomnazu Nwanzem MD

David T. Pilkinton, MD

Daniel Todd Hankins, MD

Amy E. Benson, MD

Jared S. Isaacson, MD

Michael A. Pavio, MD

Elaina M. Zabak, MD

### **RadPartners Re-Appointment:**

John C. Sandoz, MD

#### Termination:

Shannon L. Baublitz-Smith, LCSW

B. Board Member Matter Bruce Swingle

## 10-15-1 (H) 7 - Attorney Client Privilege/ Pending Litigation

A. Risk Report Heather Johnson

## 10-15-1 (H) 9 - Public Hospital Board Meetings- Strategic and long-range business plans

A. Ovation Report to Board

Erika Sundrud

B. Novitium Energy Presentation

Jeremy Conner

## **Roll Call to Close Meeting:**

13. Re-Open Meeting – As required by Section 10-15-1(J), NMSA 1978 matters discussed in executive session were limited only to those specified in the motion to close the meeting.

## 10-15-1(H) 2 - Limited Personnel Matters

A. Privileges Action

#### RadPartners Initial:

Chukwusomnazu Nwanzem MD

David T. Pilkinton, MD

Daniel Todd Hankins, MD

Amy E. Benson, MD

Jared S. Isaacson, MD

Michael A. Pavio, MD

Elaina M. Zabak, MD

## **RadPartners Re-Appointment:**

John C. Sandoz, MD

Termination:

Shannon L. Baublitz-Smith, LCSW

**B.** Board Member Matter

Action

10-15-1 (H) 7 - Attorney Client Privilege/ Pending Litigation

A. Risk Report

Report

10-15-1 (H) 9 - Public Hospital Board Meetings- Strategic and long-range business plans

A. Ovation Report to Board

Report

B. Novitium Energy Presentation

Report/Action

14. Other Discussion

Next Regular Meeting- March 26, 2024 @ 12:00

15. Adjournment Action

February 7, 2024

1:00pm

Elephant Butte Lake RV Resort Event Center

1. The Governing Board of Sierra Vista Hospital met February 7, 2024, at 1:00 pm at Sierra Vista Hospital for a special meeting. Bruce Swingle, Chairperson, called the meeting to order at 1:00.

### 2. Pledge of Allegiance

3. Roll Call

GOVERNING BOARD -----

**SIERRA COUNTY** 

Kathi Pape, Vice Chair – Present Serina Bartoo, Member – Present

Shawnee R. Williams, Member – Present by phone

CITY OF T OR C

Bruce Swingle, **Chairperson** – Present Jesus Baray, Member- Present Greg D'Amour, Member- Present **EX-OFFICIO** 

Vacant

**ELEPHANT BUTTE** 

Amanda Cardona, Clerk VofW- Absent Vacant, City Manager EB Amber Vaughn, County Manager- Absent Angie Gonzales, City Manager- Absent Jim Paxon, JPC Chairperson- Absent Phillip Mortensen, JPC Vice Chair- Present

Katharine Elverum, Member - Present

**VILLAGE OF WILLIAMSBURG** 

Denise Addie, Secretary - Present by phone

STAFF

Frank Corcoran, CEO- Present Ming Huang, CFO- Present Sheila Adams, CNO- Present Zach Heard, Operations Manager, Present

There is a quorum.

4. Approval of Agenda

Bruce Swingle, Chairperson

Kathi Pape motioned to approve the agenda. Katharine Elverum seconded. Motion carried unanimously.

"Are there any items on this agenda that could cause a potential conflict of interest by any Governing Board Member?"

None

Kathi Pape motioned to close the meeting and go into Executive Session. Jesus Baray seconded; Bruce Swingle read the following:

5. Executive Session – In accordance with Open Meetings Act, NMSA 1978, Chapter 10, Article 15, Section 10-15-1 (H) 2 the Governing Board will vote to close the meeting to discuss the following items:

## 10-15-1 (H) 2 – Limited Personnel Matters

A. Provider Contract 1 Frank Corcoran, CEO
B. Provider Contract 2 Frank Corcoran, CEO

#### **Roll Call to Close Meeting:**

Kathi Pape – Y Shawnee Williams – Y Bruce Swingle – Y Greg D'Amour – Y Denise Addie – Y Katharine Elverum – Y

Jesus Baray - Y Serina Bartoo - Y

6. Re-Open Meeting – As required by Section 10-15-1(J), NMSA 1978 matters discussed in executive session were limited only to those specified in the motion to close the meeting.

## 10-15-1 (H) 2 – Limited Personnel Matters

A. Provider Contract 1

Katharine Elverum motioned to approve Provider Contract 1 as presented. Greg D'Amour seconded. Motion carried unanimously.

B. Provider Contract 2

Kathi Pape motioned to approve Provider Contract 2 as presented. Greg D'Amour seconded. Motion carried unanimously.

#### 7. Adjournment

Katharine Elverum motioned to adjourn. Kathi Pape seconded. Motion carried unanimously.

January 23, 2024

12:00pm

Elephant Butte Lake RV Resort Event Center

1. The Governing Board of Sierra Vista Hospital met January 23, 2024, at 12:00 pm at Elephant Butte Lake RV Resort Event Center for a regular meeting. Bruce Swingle, Chairperson, called the meeting to order at 12:03.

- 2. Pledge of Allegiance
- 3. Roll Call

GOVERNING BOARD -----

#### **SIERRA COUNTY**

Kathi Pape, Vice Chair – Present Serina Bartoo, Member – Present Shawnee R. Williams, Member – Present

#### CITY OF T OR C

Bruce Swingle, Chairperson – Present Jesus Baray, Member- Present Greg D'Amour, Member- Present

#### **VILLAGE OF WILLIAMSBURG**

Denise Addie, Secretary - Present

#### **GUEST:**

Erika Sundrud, Ovation by phone

### **ELEPHANT BUTTE**

Katharine Elverum, Member – Present John Mascaro, Member- Absent

## **EX-OFFICIO**

Amanda Cardona, Clerk VofW- Absent John Mascaro, City Manager EB- Absent Amber Vaughn, County Manager- Absent Angie Gonzales, City Manager- Absent Jim Paxon, JPC Chairperson- Present Phillip Mortensen, JPC Vice Chair- Present

### STAFF

Frank Corcoran, CEO- Present
Ming Huang, CFO- Present
Sheila Adams, CNO- Present
LJ Baker, HR Director- Present
Heather Johnson, HIM Mgr.- Present
Zach Heard, Operations Manager, Present
Lisa Boston, Interim Consultant, Present

There is a quorum.

4. Approval of Agenda

Bruce Swingle, Chairperson

Bruce Swingle stated that there are two items that need to be removed from the agenda. Item 11. (F) Board Education will be postponed until the next regular meeting. In addition, item B under Limited personnel matters in executive session will be removed as the contract is not ready yet.

<u>Denise Addie motioned to approve the amended agenda. Serina Bartoo seconded. Motion carried unanimously.</u>

"Are there any items on this agenda that could cause a potential conflict of interest by any Governing Board Member?" None

## 5. Approval of minutes

Bruce Swingle, Chairperson

A. December 5, 2023 Regular Meeting

<u>Kathi Pape motioned to approve the December 5, 2023 minutes. Denise Addie seconded. Motion carried unanimously.</u>

### 6. Public Input -

Ted Kuzdrowski addressed the board regarding employee stress and communication between hospital facilities.

7. Old Business-

Bruce Swingle, Chairperson

None

8. New Business-

Bruce Swingle, Chairperson

None

## 9. Finance Committee- Kathi Pape, Chairperson

A. November & December Financial Report - Ming Huang, CFO, directed the board to page FC 5 in the packet. There is a correction for hospital operating expenses and EBITDA in November. Hospital operating expenses were \$2,785,412 and EBITDA was \$60,079. Days cash on hand at the end of November were 97, which equals \$9,021,236. Accounts receivable net days were 30 and accounts payable days were 21. We had a net loss of (\$355,329) versus a budget of (\$214,443). Gross revenue for November was \$5,186,012 which is \$49,542 less than budget. Patient days were 96, 8 less than October. Outpatient visits were 836, 77 less than October. RHC visits were 1,119, 50 more than October and the ER had 662 visits, 1 more than October. Revenue deductions for November were \$2,734,617 or \$119,341 more than budget. Other operating revenue was \$211,662 and non-operating revenue was \$177,102. Total operating expenses were \$2,785,412 which is over budget by \$50,646. Contract services were over budget due to agency staffing in the amount of \$283,878, \$101,714 for Athena and \$88,265 for Amplify. EBITDA for November was \$60,079 versus a budget of \$190,455. Year to date, EBITDA is \$1,108,789 versus a budget of \$971,321. Bond coverage ratio at the end of November was 133% versus an expected ratio of 130%.

December's financial analysis is on page FC 6. Days cash on hand at the end of December were 98 which equals \$9,179,324. Accounts receivable net days were 33 and accounts payable days were 27. The net income for December was a loss of (\$250,353) versus a budget of (\$221,591). Gross revenue was \$5,607,692 or \$197,620 more than budget. Patients days were 117, 21 more than November. Outpatient visits were 1,131, 295 more than November. The RHC had 841 visits, 278 less than November due to the Christmas holiday and provider vacations and the ER had 701, 39 visits more than November. Revenue deductions were \$3,022,995. Other operating revenue was \$212,676 and non-operating revenue was

\$504,477 including \$302,198 in mil levy funds. Total operating expenses in December were \$3,130,349 which is over budget by \$302,550. Contract services are over budget due to the productivity incentive payment to the Surgical Group (RSSG/RHP) and malpractice premium payment for the group. In addition, we paid \$35,000 for a surgeon recruitment fee. EBITDA for December was \$171,700 versus a budget of \$196,804. Year to date EBITDA is \$1,280,490 versus a budget of \$1,168,125. The bond coverage ratio in December was 90% versus an expected ratio of 130%.

Kathi Pape noted that our days cash on hand has stayed steady over the last year. However, we had 120 to 135 days since January 2023. Ming explained that days cash on hand dropped from 121 days in June 2023 to 101 days in July 2023 due to the insurance premium payment for the hospital. July 2023 through December 2023 remained steady between 97 to 105 days. Net patient revenue has also been steady and higher than ever seen at the hospital.

Bruce Swingle stated that our revenue continues to increase. Our workload and case numbers continue to increase. The thing that is not increasing is our compensation. Supplies go up and our compensation remains the same; we cannot pass on increases to the patients, and this is happening across the state. Two thirds of hospitals in New Mexico are spending more than they are making. New Mexico has the highest Medicaid enrollment rate in the country, and we have the lowest reimbursement rate. In 2022, according to the data from our latest audit, the average cash on hand for hospitals across New Mexico was 57 to 59 days.

Frank directed the board to page FC 13, December income statement. EBITDA at the end of December (year to date) is \$1,280,490. We are performing better than our budget so far this year. This is the key line to focus on. This is what we have earned from operations.

Kathi Pape motioned based on the recommendation of the Finance Committee acceptance of the November and December financial report. Serina Bartoo seconded. Motion carried unanimously.

\*Note: Jesus Baray arrived at the meeting during the December financial report. Bruce Swingle noted for the minutes.

B. Budget Adjustment - Ming Huang, CFO, explained that we have increased other operating revenue by \$1,000,000 for the 340B program. We also increased supplies by \$500,000 for the 340B program and Contract Services by \$500,000. Non-operating revenue increased by \$500,000 due to higher interest earned on our investments and higher GRT received this year. In addition to the \$500,000 increase in contract services for the 340B program, we increased \$1,500,000 for Amplify, our new revenue cycle company. We will continue to pay Athena for collections for six months to one year after we convert to Cerner.

Kathi Pape motioned based on the recommendation of the Finance Committee, approval of the budget adjustment. Kathy Elverum seconded. Motion carried unanimously.

## 10. Board Quality- Denise Addie, Chairperson

#### A. Med Staff -

1. Policy Review - Sheila Adams, CNO, explained the changes and updates to the policy listed below.

\*Alleged Sexual Abuse or Assault

Denise Addie motioned based on the Board Quality recommendation, approval of the Alleged Sexual Abuse or Assault Policy as presented. Shawnee Williams seconded. Motion carried unanimously.

## 11. Administrative Reports

A. Human Resources - LJ Baker, HR Director, reported that priority of effort is integration of new hires as well as continued recruitment. Since the beginning of the fiscal year, we have had 28 new hires and 28 terminations. Turnover is currently about 4%, not 1.25% as reported in the packet.

We are still trying to fill four professional positions which will impact the budget. We have initiated the HSHS Internship Program and have 10 students ready for the on boarding process. Of the 10, two are seniors older than 18 that could transition into permanent positions.

We are still working on bringing in a Psychiatrist and a Physical Therapist. We have interviewed and hired a Director of Information Technology who will start with our Cerner conversion at the end of January. In December we filled our EMT and Security positions. There were two terminations in December, both voluntary. We continue to look for registered nurses and CNAs.

Key initiatives include networking with congressional leaders to get funding for the projects we want to implement. Capital outlay project funding looks promising for EMS and Rehab buildings.

We currently have 9 contract staff and 18 travel staff.

Detailed discussion was held regarding the high school program.

**B. Nursing Services** – Sheila Adams, CNO, added to LJ's report that we have hired an Infection Prevention employee health LPN as well as an Assistant to the CNO and Quality Director. We have an offer out to a local nurse for MedSurg.

Patient loading into Cerner began this week, Physician training began this week and go live is scheduled for January 29 at 00:00.

MedSurg had 28 acute care admissions, four swing bed and 30 observations. The ER had 701 visits, which is an average of 24 per day. EMS had 369 responses including ACLS, BLS, 911 calls and transfers. There were 101 transitional care/ community EMS cases. In November, surgery did 18 scopes, 10 surgeries and 15 consults. December dipped slightly. Of four surveys received for surgery, all of them have given us 100% approval. Cardiopulmonary/ sleep studies dropped in December due to the holidays. We had three in-house and two at home sleep studies. We had 92 trauma calls in November and our trauma survey has been pushed back again.

- **C. Med Staff Report** Sonia Seufer, COS, reported that Med Staff met on January 9<sup>th</sup> with nothing significant to report. The medical staff members will be reviewing the delineation of privileges for the hospital. A new committee has been formed called the Rural Health Clinic Committee. It is comprised of providers, administration, lab, radiology and the scheduling and business office. The purpose of the committee is to look at the patient experience in the clinic. The committee meets monthly and has already identified many opportunities for improvement or change.
- D. CEO Report Frank Corcoran, CEO, stated that we continue to look for a psychiatrist to round out our behavioral health services. Services have expanded to the VA nursing home one day per week. One of our Nurse practitioners goes to the VA once per week to see patients there. We had the fire marshal in last week and received 13 minor findings. The Lab had their COLA survey and passed with only two minor findings. Dietary had their DOH survey and also had two minor findings. We have a big need for a tele-health pulmonologist, and we already have the equipment for this service. We want to start this service one day per week.

We did not receive funds from the Rural Health Care Delivery Fund (SB7). This is a bill that passed last year's legislative session. None of the 11 rural hospitals received any funds from this bill. There is a new bill before the legislature currently and it's called Healthcare Delivery and Access Act.

1. HDAA Legislation- This bill before the legislature is basically an assessment tax on all hospitals in New Mexico that would pay a fee on inpatient beds that are non-medicare and a percentage of our outpatient revenue. If all hospitals contributed to or paid into this assessment it would be about \$326 million. This would go into a federal matching program and would return to us in Federal matching funds \$1.2 billion. For Sierra Vista Hospital, based on last year's data, we would pay \$125 per day or approximately \$99,000. Our outpatient revenue tax is 5.2% or \$775,000 for a total of \$875,000 that would go into the matching fund, and we would receive \$7 million. This tax cannot be passed on to the patient. The payment of tax/assessment would be paid quarterly, and the return will come back to us quarterly. 43 states are already participating in this program. If passed, HDAA will replace the HAP/TAP, Safety Net Care pool program.

Senate Bill 161 is a Rural Health Bill that is designed to help the 11 independent rural hospitals in New Mexico. The bill contains a one-time stimulus to be paid this year and will carry us over until HDAA kicks in, if passed, in 2025.

We have opted out of the surgical contract with RSSG and our services with them will end March 6<sup>th</sup>. Dr. Walker expressed interest in staying with us, so  $\square$  has done the work necessary to make this happen. Dr. Walker's attorney is reviewing the contract, and we will bring it back to the board at a later time. This option will save us about \$400,000 per year.

- **E. Governing Board** Bruce Swingle, Chairperson, discussed the Board education event in Austin, TX the week of February 19. Ming has created the financial dashboard, and the Finance Committee reviewed it this morning. It will become a regular part of the finance report.
  - F. Board Education Removed from agenda

#### **Motion to Close Meeting:**

Kathi Pape motioned to close the meeting. Serina Bartoo seconded.

12. Executive Session – In accordance with Open Meetings Act, NMSA 1978, Chapter 10, Article 15, Section 10-15-1 (H) 2,7,9 including credentialing under NM Review Organization Immunity Act, NMSA Section 41-2E (8) and 41-9-5 the Governing Board will vote to close the meeting to discuss the following items:

Order of business to be determined by Chairperson:

10-15-1(H) 2 – Limited Personnel Matters

A. Privileges

Frank Corcoran

RadPartners Initials: Eduardo Quinones, MD

Jeffrey A. Walker, MD Ashton Regalados-Magdos, MD

RadPartners TERM:

Carl Valentin, MD Olga Molchanova-Cook, MD

#### **Provisional to 2-Year Appointment:**

Jaime N. Robillard, CNP Yosef Raskin, MD

B. Provider Contract – Removed from agenda

## 10-15-1 (H) 7 - Attorney Client Privilege/ Pending Litigation

A. Risk Report

Heather Johnson

## 10-15-1 (H) 9 - Public Hospital Board Meetings- Strategic and long-range business plans

A. Quarterly Compliance Report

Zach Heard

B. Quarterly Quality Report C. Ovation Report to Board Frank Corcoran

Erika Sundrud

## **Roll Call to Close Meeting:**

Kathi Pape – Y

Shawnee Williams - Y

Bruce Swingle - Y

Greg D'Amour - Y

Denise Addie - Y

Katharine Elverum - Y

Jesus Baray - Y

Serina Bartoo - Y

13. Re-Open Meeting – As required by Section 10-15-1(J), NMSA 1978 matters discussed in executive session were limited only to those specified in the motion to close the meeting.

## 10-15-1(H) 2 - Limited Personnel Matters

A. Privileges

### **RadPartners Initials:**

Eduardo Quinones, MD Jeffrey A. Walker, MD Ashton Regalados-Magdos, MD

#### RadPartners TERM:

Carl Valentin, MD

Olga Molchanova-Cook, MD

#### **Provisional to 2-Year Appointment:**

Jaime N. Robillard, CNP

Yosef Raskin, MD

Denise Addie motioned to approve all above listed Privileges. Greg D'Amour seconded. Motion carried unanimously.

B. Provider Contract - Removed from agenda

## 10-15-1 (H) 7 - Attorney Client Privilege/ Pending Litigation

A. Risk Report

No Action

## 10-15-1 (H) 9 - Public Hospital Board Meetings- Strategic and long-range business plans

A. Quarterly Compliance Report

No Action

**B. Quarterly Quality Report** 

No Action

C. Ovation Report to Board

No Action

#### 14. Other

The next Regular Meeting will be on Tuesday, February 27, 2024 @ 12:00. Finance Committee will meet at 10:30 on February 27<sup>th</sup> and Board Quality will meet on Monday, February 26, 2024 at 10:00.

## 15. Adjournment

Serina Bartoo motioned to adjourn. Katharine Elverum seconded. Motion carried unanimously.

Sierra Vista Hospital Board,

I come before you asking for the approval to purchase 2 new type III Chevy Horton Ambulances. The cost for these ambulances are \$276,658.00 each totaling \$553.316.00. With board approval I will be applying for the USDA rural improvement grant. If approved, the total amount would assist in covering 40% of the purchase totaling \$221,326.40. We have (2) 2017 Ford Transit vans that are beyond end of life and need significant repairs. These units would be a trade in on the new ambulances. Historically we have received approximately \$5000.00 trade in value. Today we are asking the board to approve the total amount, in the event we do not get accepted for the grant funding. We have 6 ambulances at this time, the lowest mileage being 56,112 and the highest milage being 118,453. The current completion time to have the ambulances built is 24 to 36 months with payment due at the time they are delivered to us. Per year our service puts on approximately 140,000 miles between the 6 units. By delivery of the new units, all of the ambulances will be above 100,000 miles with many of them above 200,000 miles.

I have provided a copy of the vehicle sales proposal, which has the cost breakdown and the drawings of the ambulances.

Thank you!

Ashlee West

Ambulance Administrative Supervisor





Dear Ashlee West,

Thank you for allowing SERVS LLC to quote and service your business. We are proud to present our proposal to equip your fleet with the safest most durable ambulances available. Horton Emergency Vehicles is the most progressive ambulance manufacturer in regards to safety and innovation and can be remounted multiple times extending the life of your fleet. Together SERVS LLC and Horton represent a formidable team who will be here to facilitate your fleet needs for years to come.

The purpose of this proposal is to clearly communicate SERVS proposal to Sierra Vista EMS for the acquisition of Horton Type 3 ambulances mounted on Chevrolet G4500

We look forward to speaking to you in the near future. Please don't hesitate to contact me with any questions.

Charles Pollina Territory Manager New Mexico (520) 403-4295 charles.p@servsllc.com



### **Financial Analysis**

January 31st, 2024

Days Cash on Hand for January 2024 are 97 (\$9,258,328)

Accounts Receivable Net days are 31

Accounts Payable days are 28

## Hospital Excess Revenue over Expense

The Net Income for the month of January was (\$503,788) vs. a Budget Income of (\$305,685).

**Hospital Gross Revenue** for January was \$5,538,569 or \$143,278 more than budget. Patient Days were 122 – 5 more than December, RHC visits were 842 – 1 more than December and ER visits were 728 – 27 more than December.

Revenue Deductions for January were \$3,023,455 or \$328,388 more than budget.

Other Operating Revenue was \$229,241.

Non-Operating Revenue was \$354,985, including \$167,348 of Mill Levy.

**Hospital Operating Expenses** for January were \$3,173,548 which were over budget by \$141,726. Contract Services expenses were over budget due to the productivity incentive of \$100,000 for the surgery group. Other Operating expenses included \$37,500 of CRNA recruitment fees.

EBITDA for January was (\$74,087) vs. a Budget of \$111,566. YTD EBITDA is \$1,206,403 vs. a Budget of \$773,767.

The Bond Coverage Ratio in January was 49% vs. an expected ratio of 130%.

Sierra Vista Hospital KEY STATISTICS January 31, 2024

|                 |         | MONTH       |            |             |  | AR         | K RANGE  |          |         | YEAR TO DATE | ш          |             |
|-----------------|---------|-------------|------------|-------------|--|------------|----------|----------|---------|--------------|------------|-------------|
|                 | Budget  | Variance to | Prior Year | Variance to |  | QHK /stn   | QHK 50th | Actual   | Budget  | Variance to  | Prior Year | Variance to |
| 1/31/24 1/3     | 1/31/24 | Budget      | 1/31/23    | Prior Year  |  |            | •        | 1/31/24  | 1/31/24 | Budget       | 01/31/23   | Prior Year  |
|                 |         |             |            |             | DESCRIPTION                              |            |          | 1        |         |              |            |             |
| The Park of the |         |             |            | -           | Growth                                   |            |          |          |         |              |            |             |
|                 |         |             |            |             | Net Patient Revenue Growth Rate          | %9         | 2%       | 12%      |         |              |            |             |
|                 |         |             |            |             | Admissions                               |            |          |          |         |              |            |             |
| 28              | 22      | 9           | 26         | 2           | Acute                                    | 530        | 306      | 177      | 132     | 45           | 126        | 51          |
| 4               | 9       | (2)         | เก         | (1)         | Swing                                    | 09         | 43       | 20       | 36      | (16)         | 40         | (20)        |
| 32              | 78      | 4           | 31         | =           | Total Admissions                         | 290        | 349      | 197      | 168     | 29           | 166        | 31          |
| 3.6             | 4.2     | (0.6)       | 5.2        | (1.6)       | ALOS (acute and swing)                   | 3.3        | 4.0      | 3.3      | 4.9     | (2)          | 5,6        | (2.30)      |
| 122             | 117     | 'n          | 160        | (38)        | Patient Days (acute and swing)           |            |          | 652      | 819     | (167)        | 931        | (279)       |
|                 | 1,000   | (1,000)     | 096        | (096)       | Outpatient Visits                        | 32,050     | 18,479   | 6,000    | 2,000   | (1,000)      | 092'9      | (190)       |
| 842             | 751     | 91          | 831        | 11          | Rural Health Clinic Visits               | 13,606     | 11,073   | 6,448    | 5,257   | 1,191        | 4,622      | 1,826       |
| 728             | 703     | 25          | 673        | 52          | ER Visits                                | 6,106      | 4,722    | 4,943    | 4,921   | 22           | 5,037      | (94)        |
| 4%              | 3%      | -           | 4%         |             | ER Visits Conversion to Acute Admissions | 10%        | 89       | 4%       | 3%      | 1%           | 3%8        | 1%          |
|                 |         |             |            |             | Surgery Cases                            |            |          |          |         |              |            |             |
| •               | ı       | •           | 1          |             | Inpatient Surgery Cases                  | 153        | 73       | 4        | •       | 4            |            | 4           |
| 17              | ı       | 17          | ٠          | 17          | Outpatient Surgery Cases                 | 968        | 454      | 119      | 1       | 119          | 80         | 111         |
| 17              | •       | 17          | ٠          | 17          | Total Surgeries                          | 1,048      | 227      | 123      | •       | 123          | 00         | 115         |
|                 |         |             |            |             | Profitability                            |            |          |          |         |              |            |             |
| -2%             | 15%     | 6 -17%      | 17%        | -19%        | EBITDA % Net Rev                         | 7%         | 4%       | %9       | 15%     | %6-          | 70%        | 4%          |
| -16%            | 15%     | -31%        | 4%         | -50%        | Operating Margin %                       | 2%         | 2%       | -8%      | 15%     | -23%         | %9-        | -2%         |
| 25%             | 46%     |             | 47%        | 8%          | Rev Ded % Net Rev                        | 47%        | 50%      |          | 46%     |              | 53%        | %0          |
| 860             | 2%      | 9 1%        | 88%        | 2%          | Bad Debt % Net Pt Rev                    | 2%         | 89       | 10%      | 2%      | %8           | %8         | 1%          |
| 826             |         |             | 91%        |             | Outpatient Revenue %                     | 83%        | 78%      |          |         |              | 91%        | 1%          |
| \$ 13,032       |         |             | \$ 14,997  |             | Gross Patien                             |            |          | \$13,032 |         |              | -          |             |
| ι,              |         |             | \$ 7,      | (\$2,0      | Net Patier                               |            |          | \$2      |         |              | \$ 7,      | (\$5,0      |
| 44%             | 40%     |             | 39%        |             |  | 35%        |          | 4        | 4       |              | 0% 42%     |             |
| 7%              | 7%      |             |            | %0 9        |  | 11%        |          |          |         |              |            | '           |
| 8%              | %8      | %0 %        | %9         |             | Supplies % Net Pt Rev                    | 10%        | 13%      | %8 9%    | 8%      |              | 0%         | 1%          |
|                 |         |             |            |             | Cash and Liquidity                       |            |          |          |         |              |            |             |
| 76              |         |             |            |             | Days Cash on Hand                        | 236        | 1        |          |         |              | 134        | (3          |
| 48              |         |             |            |             | A/R Days (Gross)                         | 47         |          |          |         |              | 43         | 'n          |
| 31              |         |             |            |             | A/R Days (Net)                           | 41         | 53       | 3 31     |         |              | 78         |             |
| 788             |         |             |            |             | Days in AP                               | 유 <u>;</u> |          |          |         |              | 28         | 0 (0)       |
| 4.4             |         |             |            |             | Current Katio                            | 4.5        |          | 4.4      |         |              | -          | (2.7        |

Sierra Vista Hospital
STATISTICS by Month
January 31, 2024
(SUBJECT TO AUDIT)

|  | Month Ending<br>6/30/2024 | Month Ending Month Ending<br>6/30/2024 5/31/2024   | Month Ending<br>4/30/2024 | Month Ending<br>3/31/2024 | Month Ending<br>2/28/2024 | Month Ending<br>1/31/2024 | Month Ending<br>12/31/2023 | Month Ending<br>11/30/2023 | Month Ending<br>10/31/2023 | Month Ending<br>9/30/2023 | Month Ending Month Ending Month Ending<br>9/30/2023 8/31/2023 7/31/2023 | Month Ending<br>7/31/2023 |
|--|---------------------------|--|---------------------------|---------------------------|---------------------------|---------------------------|----------------------------|----------------------------|----------------------------|---------------------------|---|---------------------------|
| Description                              |                           |  |                           |                           |                           |                           |                            |                            |                            |                           |   |                           |
| Admissions                               |                           |  |                           |                           |                           |                           |                            |                            |                            |                           | i   | !                         |
| Acute                                    |                           |  |                           |                           |                           | 30                        | 28                         | 78                         | 22                         | 29                        | 21  | 19                        |
| Swing                                    |                           |  |                           |                           |                           | 4                         | 4                          | e                          | m                          | 2                         | 2   | 2                         |
| Total Admissions                         | •                         | ٠  | c                         | •                         |                           | 34                        | 32                         | 31                         | 25                         | 31                        | 23  | 17                        |
| ALOS (acute and swing)                   |                           | #DIV/0i  | #DIV/01                   | #DIV/01                   | #DIV/01                   | 3,6                       | 3.7                        | 3.1                        | 4.2                        | 3.0                       | 2.3   | 3.2                       |
| Patient Days (acute and swing)           |                           |  |                           |                           |                           | 122                       | 117                        | 96                         | 104                        | 93                        | 52  | 89                        |
| Outpatient Visits                        |                           |  |                           |                           |                           |                           | 1,131                      | 836                        | 913                        | 1,112                     | 872   | 1,136                     |
| Rural Health Clinic Visits               |                           |  |                           |                           |                           | 842                       | 841                        | 1,119                      | 1,069                      | 793                       | 1,037   | 747                       |
| ER Visits                                |                           |  |                           |                           |                           | 728                       | 701                        | 662                        | 199                        | 714                       | 765   | 712                       |
| ER Visits Conversion to Acute Admissions | #DIV/01                   | #DIV/0!  | #DIV/0i                   | #DIV/OI                   | #DIN/0i                   | 4%                        | 4%                         | 48%                        | 3%                         | 4%                        | 3%  | 3%                        |
| Surgery Cases                            |                           |  |                           |                           |                           |                           |                            |                            |                            |                           |   |                           |
| Inpatient Surgery Cases                  |                           |  |                           |                           |                           | <u>F.</u>                 | W                          | •                          | -                          | 2                         |   | •                         |
| Outpatient Surgery Cases                 |                           |  |                           |                           |                           | 17                        | 16                         | 25                         | 18                         | 15                        | 16  | 12                        |
| Total Surgeries                          |                           | 1  | •                         | •                         | •                         | 17                        |                            | 25                         | 19                         | 71                        |   | 12                        |
| Profitability                            |                           |  |                           |                           |                           |                           |                            |                            |                            |                           |   |                           |
| EBITDA % Net Rev                         | IO/NIG#                   | #DIV/01  | #DIV/OI                   | #DIN/Oi                   | #DIV/0I                   | -2%                       | %5 9                       | 5%                         | 10%                        | 88%                       | 9 16%   |                           |
| Operating Margin %                       | #DIV/01                   | 10/AIG#  | #DIN/Oi                   | #DIV/0i                   | #DIV/0i                   | -16%                      | %8 9                       | -12%                       | -3%                        | -5%                       |   | •                         |
| Rev Ded % Net Rev                        | #DIV/0i                   | #DIV/0i  | #DIV/01                   | #DIV/OI                   | #DIV/01                   | 25%                       | 6 54%                      | 53%                        | 49%                        | 20%                       | 823%  |                           |
| 8ad Debt % Net Pt Rev                    | 10/AIQ#                   | #DIV/01  | 10/AIG#                   | #DIV/0i                   | #DIV/0i                   | %6                        | 6 11%                      |                            | %6                         |                           |   |                           |
| Outpatient Revenue %                     |                           |  |                           |                           |                           | %76                       | 6 92%                      |                            |                            |                           |   |                           |
| Gross Patient Revenue/Adjusted Admission | i0/AIG#                   | #DIA/0i  | #DIV/0i                   | #DIV/01                   | #DIA/01                   | \$ 13,032                 | \$ 14,019                  | \$                         | \$                         | \$                        | \$ 7,745  | ۰,                        |
| Net Patlent Revenue/Adjusted Admission   | #DIV/01                   | #DIV/01  | #DIV/01                   | #DIV/0I                   | #DIV/0i                   | \$ 5,918                  | \$ 6,462                   | \$ 6,340                   | s                          | \$ 6,090                  | \$  | <>>                       |
| Salaries % Net Pt Rev                    | #DIV/01                   | #DIV/0i  | #DIV/0I                   | #DIV/0i                   | #DIN/OI                   | 44%                       | * 40%                      | %68 9                      | 39%                        | 37%                       | % 36%   | 46%                       |
| Benefits % Net Pt Rev                    | #DIV/0I                   | #DIV/0f  | #DIV/0!                   | 0/AIQ#                    | #DIV/01                   | 7                         | 7% 7%                      | %6 9                       | 96%                        | 6 7%                      |   |                           |
| Supplies % Net Pt Rev                    | #DIV/0i                   | #DIV/01  | #DIV/0i                   | #DIV/01                   | #DIV/01                   | ŏ                         | 8% 2%                      | %8 9                       | 9 15%                      |                           | %9  | %9 9                      |
| Cash and Liquidity                       |                           | a particular de la constanta d |                           |                           |                           |                           |                            |                            |                            |                           |   |                           |
| Days Cash on Hand                        |                           |  |                           |                           | ,                         | 76                        | 7                          | 16                         | 101                        | [                         | 1   | 101                       |
| A/R Days (Gross)                         | •                         | •  | •                         | •                         | •                         | 48                        | 3 49                       |                            | 45                         |                           | 38  | 40                        |
| A/R Days (Net)                           | 18                        | t  | •                         | 1                         | •                         | m                         |                            |                            |                            |                           |   |                           |
| Days in AP                               | à                         | •  | ,                         | •                         | •                         | 2                         |                            | , 21                       | . 23                       |                           | 29 23   | 24                        |
| Current Ratio                            | #DIN/OI                   | #DIV/01  | #DIV/01                   | #DIV/0!                   | #DIV/0i                   | 4                         | 4.4 4.                     | 4.8 5.                     |                            |                           |   |                           |
|  |                           |  |                           |                           |                           |                           |                            |                            |                            |                           |   |                           |

Sierra Vista Hospital
TWELVE MONTH STATISTICS
January 31, 2024
(SUBJECT TO AUDIT)

|  |                 | (SUBJECT                        | (SUBJECT TO AUDIT) |           |               |              |            |           |           |           |           |           |           |
|--|-----------------|---------------------------------|--------------------|-----------|---------------|--------------|------------|-----------|-----------|-----------|-----------|-----------|-----------|
|  | Month           | Month                           | Month              |           |               |              | Month      | Month     | Month     | Month     | Month     | Month     | Month     |
|  | Ending          | Ending                          |                    |           |               |              | Ending     | Ending    | Ending    | Ending    | Ending    | Ending    | Ending    |
|  | 1/31/2024       | 12/31/2023                      | 11/30/202          | m         | 10/31/2023 9/ | 9/30/2023 8/ | 8/31/2023  | 7/31/2023 | 6/30/2023 | 5/31/2023 | 4/30/2023 | 3/31/2023 | 2/28/2023 |
| Description                              |                 |                                 |                    |           |               |              |            |           |           |           |           |           |           |
| Admissions                               |                 | At a sale of the control of the |                    |           |               |              |            |           |           |           |           |           |           |
| Acute                                    | 30              | 28                              | •                  | 28        | 22            | 29           | 21         | 19        | 21        | 22        | 23        | 18        | 28        |
| Swing                                    | 4               | •                               | 4                  | m         | m             | 7            | 2          | 2         | œ         | 5         | 5         | īΟ        | S         |
| Total Admissions                         | 34              | 32                              | 2                  | 31        | 25            | 31           | 23         | 12        | 59        | 27        | 28        | 23        | 33        |
| ALOS (acute and swing)                   | 3.6             | 3.7                             |                    | 3.1       | 4.2           | 3.0          | 2.3        | 3.2       | 3.7       | 2.9       | 3.7       | 3.3       | 3.0       |
| Patient Days (acute and swing)           | 122             | 117                             |                    | 96        | 104           | 93           | 25         | 89        | 108       | 78        | 103       | 76        |           |
| Outpatient Visits                        | ١               | 1,131                           |                    | 836       | 913           | 1,112        | 872        | 1,136     | 1,002     | 1,111     | 1,196     | 666       |           |
| Rural Health Clinic Visits               | 842             | 841                             |                    | 1,119     | 1,069         | 793          | 1,037      | 747       | 941       | 899       | 747       | 934       | 269       |
| ER Visits                                | 728             | 701                             |                    | 299       | 661           | 714          | 765        | 712       | 639       | 755       | 720       | 716       |           |
| ER Visits Conversion to Acute Admissions | 4%              |                                 | 4%                 | 4%        | 3%            | 4%           | 3%         | 3%        | 3%        | 3%        | 3%        | 3%        | 2%        |
| Surgery Cases                            |                 |                                 |                    |           |               |              | ٠          |           |           |           |           |           |           |
| Inpatient Surgery Cases                  | •               | •                               |                    |           | e4            | 2            | <b>~</b> 1 | •         | ı         | •         | '         | 1         |           |
| Outpatient Surgery Cases                 | 17              |                                 | 16                 | 22        | 18            | 15           | 16         | 12        | 21        | 18        | 17        | 18        |           |
| Total Surgeries                          | 17              |                                 | 16                 | 22        | 19            | 17           | 17         | 12        | 12        | 18        | 71        | 18        | 13        |
| Profitability                            | organism of the |                                 |                    |           |               |              |            |           |           |           |           |           |           |
| EBITDA % Net Rev                         | -2%             |                                 | 2%                 | 5%        | 10%           | 8%           | 16%        | -1%       | -13%      | 3%        | , -17%    | 3%        | 49%       |
| Operating Margin %                       | -16%            |                                 | -8%                | -12%      | -3%           | -5%          | 3%         | -18%      | -31.1%    | , -10.6%  | 6 -34.4%  | 6 -11.0%  | % -12%    |
| Rev Ded % Net Rev                        | 22%             |                                 | 54%                | 23%       | 49%           | 20%          | 23%        | 57%       | 23%       |           | 92%       | 49%       | % 46%     |
| Bad Debt % Net Pt Rev                    | 6               | 1 2%                            | 11%                | 10%       | %6            | 10%          | %8         | 10%       | 8.2%      | 6 2.7%    | %5'6 9'2% | 6.8%      | %1 %      |
| Outpatient Revenue %                     | 95%             |                                 | 95%                | 95%       | 94%           | 93%          | 81%        | %96       | 93%       | %56 92%   | 6 94%     | 6 94%     |           |
| Gross Patient Revenue/Adjusted Admission | -               | \$                              | s                  | 13,383 \$ | 12,534 \$     | 12,272 \$    | 7,745      | \$ 9,808  | \$ 1      | \$        | \$        | \$ 1      |           |
| Net Patient Revenue/Adjusted Admission   | \$ 5,918        | 3 \$ 6,462                      | s                  | ,340 \$   | 6,436 \$      | \$ 060'9     | 3,656      | \$ 4,230  | \$ 6,098  | \$ 5,383  | \$ 5,016  | 5 7,064   | \$        |
| Salaries % Net Pt Rev                    | 44%             |                                 | 40%                | 39%       | 39%           | 37%          | 36%        | 46%       | 39%       | %98 %9%   | 42%       | 37%       | % 41%     |
| Benefits % Net Pt Rev                    | 7               | 7%                              | 7%                 | %6        | %9            | 7%           | 7%         | 8%        | 19%       | %9 %      | % 10%     |           | %8 %6     |
| Supplies % Net Pt Rev                    | 8               | 8%                              | 2%                 | 8%        | 15%           | 7%           | <b>%9</b>  | %9        | 7%        | 28%       | %1 %      |           | %9 %/     |
| Cash and Liquidity                       |                 |                                 |                    |           |               |              |            |           |           |           |           |           |           |
| Days Cash on Hand                        |                 | 97                              | 98                 | 26        | 101           | 102          | 105        | 101       | 121       | 1 129     | 1         |           | 135 138   |
| A/R Days (Gross)                         |                 | 48                              | 49                 | 48        | 45            | 40           | 38         | 4         |           |           |           |           |           |
| A/R Days (Net)                           |                 | 31                              | 33                 | 8         | 53            | 23           | 20         | 2         |           |           | 25 2      |           |           |
| Days in AP                               |                 | 28                              | 27                 | 21        | 23            | 29           | 23         | 24        |           | 25 2      |           | 20        |           |
| Current Ratio                            | 7               | 4.4                             | 4.8                | 2.7       | 5.5           | 5.7          | 6.7        | 9         |           |           | 4.5 5.    |           | 5.4 5.8   |
|  |                 |                                 |                    |           |               |              |            |           |           |           |           |           |           |

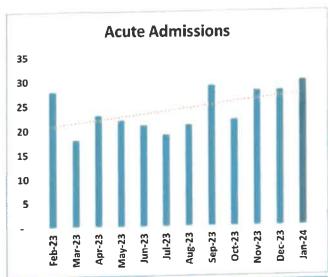
Sierra Vista Hospital
Detailed Stats by Month
1/31/2024
(SUBJECT TO AUDIT)

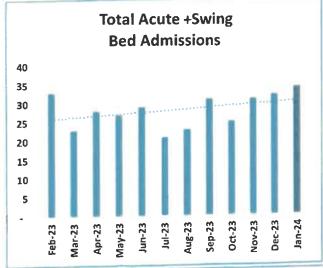
|  |                     |               |                              |                              |                              | (SUBJECT TO AUDIT)           | AUDIT)                       |                              |                               |                               |                               |                              |                              |                              |
|--|---------------------|---------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|-------------------------------|-------------------------------|-------------------------------|------------------------------|------------------------------|------------------------------|
|  | FY2024              | Avg<br>FY2024 | Month<br>Ending<br>6/30/2024 | Month<br>Ending<br>5/31/2024 | Month<br>Ending<br>4/30/2024 | Month<br>Ending<br>3/31/2024 | Month<br>Ending<br>2/28/2024 | Month<br>Ending<br>1/31/2024 | Month<br>Ending<br>12/31/2023 | Month<br>Ending<br>11/30/2023 | Month<br>Ending<br>10/31/2023 | Month<br>Ending<br>9/30/2023 | Month<br>Ending<br>8/31/2023 | Month<br>Ending<br>7/31/2023 |
| Description  |                     |               |                              |                              |                              |                              |                              |                              |                               |                               |                               |                              |                              |                              |
| Total Acute Patient Days   | 478                 | 89            |                              |                              |                              |                              |                              | 64                           | 76                            | <b>3</b> ;                    | 5 5                           | 8 ;                          | 37                           | 46                           |
| Total Swingbed Patient Days Total Acute Hours (besed on Disch Mrs) | 14,062              | 2,009         | ٠                            |                              | 3                            | ٠                            | *                            | 2,385                        | 2,508                         | 2,543                         | 1,619                         | 2,602                        | 949                          | 1,456                        |
| TOTAL ACUTE  |                     |               |                              |                              |                              |                              |                              |                              |                               |                               |                               |                              |                              | F                            |
| Patient Days   | 478                 | 88            |                              |                              |                              |                              |                              | 2                            | 97                            | 84                            | 70                            | 80                           | 37                           | 46                           |
| Admits   | 177                 | 25            |                              |                              |                              |                              |                              | 30                           | 28                            | 28                            | 22                            | 29                           | 21                           | 19                           |
| Discharges   | 180                 | 26            |                              |                              |                              |                              |                              | 33                           | 28                            | 29                            | 18                            | 32                           | 18                           | 22                           |
| Discharge Hours  | 14,062              | 2,009         |                              |                              |                              |                              |                              | 2,385                        | 2,508                         | 2,543                         | 3,6                           | 2,6                          | Б                            | 1,456                        |
| Avg LOS  | 2.7                 | 2.7           | #DIV/01                      | #DIV/OI                      | #DIV/01                      | #DIV/01                      | #DIV/01                      | 1.9                          | e.                            | 2.9                           | 3.9                           | 2.5                          | 2.1                          | 2.1                          |
| Medicare Acute   |                     |               |                              |                              |                              |                              |                              |                              |                               |                               |                               |                              |                              |                              |
| Patient Days   | 384                 | 55            |                              |                              |                              |                              |                              | 49                           | 64                            | 65                            | 9                             | 73                           | 33                           | 40                           |
| Admits   | 135                 | 19            |                              |                              |                              |                              |                              | 21                           | 19                            | 19                            | 18                            | 56                           | 17                           | 31                           |
| Discharges   | 138                 | 70            |                              |                              |                              |                              |                              | 23                           | <b>61</b>                     | 21                            |                               | 28                           |                              | 18                           |
| Discharge Hours  | 11,194              | 1,599         | 10//10#                      | 10//10#                      | 10/71/08                     | 10//10#                      | 10/700#                      | 1,791                        | 1,675                         | 2,008                         | 1,321                         | 2,305                        | 818                          | 1,276                        |
| Ave LOS  | 6.0                 | 6.0           |                              | in Annual Car                | o la constantina             | in/ain#                      | io/Aig#                      | 1.7                          | 200                           | 416                           |                               |                              |                              | 7:17                         |
| SWING - ALL (Medicare/Other)                                       |                     |               |                              |                              |                              |                              |                              |                              |                               |                               |                               |                              |                              |                              |
| Patient Days   | 174                 | 25            |                              |                              |                              |                              |                              | 28                           | 50                            | 12                            | ¥.                            | -                            | . t                          | 22                           |
| Admits   | 50                  | m (           |                              |                              |                              |                              |                              | 4                            | 47 1                          | יימי                          |                               |                              |                              |                              |
| Discharges   | 57                  | n (           |                              |                              |                              |                              |                              | ,                            | ر<br>د اود                    |                               |                               |                              | 7 ***                        | 4 (                          |
| Discharge Hours  | 4,476               | 7.6           | 10/AIG#                      | #DIV/OI                      | #DIV/01                      | 10/AIG#                      | IO/AID#                      | 11.6                         | 4.0                           | 12.0                          | 808                           | 338                          |                              | 2.5                          |
|  | STATE OF THE PERSON |               |                              |                              |                              |                              |                              |                              |                               |                               |                               |                              |                              |                              |
| Observations   | 1                   |               |                              |                              |                              |                              |                              |                              |                               |                               |                               |                              |                              |                              |
| Patient Days   | 572                 |               |                              |                              |                              |                              |                              | 97                           |                               |                               | 41                            | 77                           | 77                           | 26                           |
| Agmits<br>Discharge Hours  | 100                 | 850           |                              |                              |                              |                              |                              | OEZ                          | 30<br>859                     | 77<br>PE9                     |                               | -                            | -                            | 277                          |
|  | 2000                |               |                              |                              |                              |                              |                              |                              |                               |                               |                               | İ                            |                              |                              |
| Emergency Room   |                     | , or          |                              |                              |                              |                              |                              | F                            |                               |                               |                               |                              |                              |                              |
| otal Ek Patients   | 4,943               | 90,           |                              |                              |                              |                              |                              | 87/                          |                               |                               |                               |                              |                              |                              |
| Transferred  | 415                 | 5             |                              |                              |                              |                              |                              | g g                          | 9 69                          | 1 25                          | 23 0                          | 47                           | 7 64                         | 7 7                          |
|  |                     |               |                              |                              |                              |                              |                              |                              |                               |                               |                               |                              |                              |                              |
| Ambulance<br>Total Al S/BIS rime                                   | 396                 | 547           |                              |                              |                              |                              |                              | 375                          | 369                           | A7.F                          | 206                           | 339                          | 310                          | 222                          |
| 911 Calls  | 1,836               | 757           |                              |                              |                              |                              |                              | 280                          |                               |                               |                               |                              |                              |                              |
| Transfers  | 560                 | 80            |                              |                              |                              |                              |                              | 96                           |                               |                               |                               |                              |                              | 78                           |
| OP Registrations   | 6.000               | 857           |                              |                              |                              |                              |                              |                              | 1.131                         | 836                           |                               | 1.112                        | 872                          |                              |
| Vaccine Clinic   | 504                 | 72            |                              |                              |                              |                              |                              |                              | 65                            |                               | 78                            |                              |                              | 86                           |
| Rural Health Clinic  |                     |               |                              |                              |                              |                              |                              |                              |                               |                               |                               |                              |                              |                              |
| Total RHC Visits   | 6,448               | 921           |                              |                              |                              |                              |                              | 842                          | 841                           | 1,119                         | 1,069                         | 793                          | 3 1,037                      |                              |
| Avg Visits per day   | 311                 | 44            | _                            |                              |                              |                              |                              | 42                           |                               | 59                            | 9 47                          |                              |                              | *                            |
| walk-in Clinic   | 791                 | 113           |                              |                              |                              |                              |                              | 141                          | 199                           |                               | 9 159                         | 9 113                        | 1                            | ı                            |
| Behavioral Health  |                     |               |                              |                              |                              |                              |                              |                              |                               |                               |                               |                              |                              |                              |
| Patients Seen  | 1,617               | 231           |                              |                              |                              |                              |                              | 190                          | 189                           | 213                           | 3 166                         | 5 264                        | 4 275                        | 320                          |

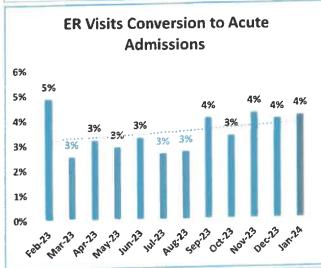
Sierra Vista Hospital
Detailed Stats by Month
1/31/2024
(SUBJECT TO AUDIT)

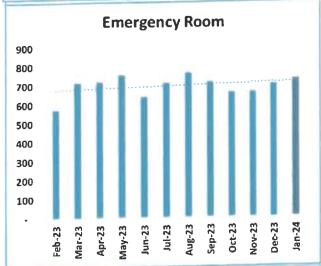
|                                   |         |        |           |           |           | (SUBSECT TO AUDIL) | AUDIII    |           |            |            |            |           |           |           |
|-----------------------------------|---------|--------|-----------|-----------|-----------|--------------------|-----------|-----------|------------|------------|------------|-----------|-----------|-----------|
|                                   |         |        | Month     | Month     | Month     | Month              | Month     | Month     | Month      | Month      | Month      | Month     | Month     | Month     |
|                                   | FY2024  | FY2024 | 6/30/2024 | 5/31/2024 | 4/30/2024 | 3/31/2024          | 2/28/2024 | 1/31/2024 | 12/31/2023 | 11/30/2023 | 10/31/2023 | 9/30/2023 | 8/31/2023 | 7/31/2023 |
| Dietary                           |         |        |           |           |           |                    |           |           |            |            |            |           |           |           |
| Inpatient Meals                   | 5,148   | 735    |           |           |           |                    |           | 915       | 895        | 725        | 777        | 708       | 637       | 491       |
| Outpatient Meals                  | 276     | 75     |           |           |           |                    |           | 83        | 67         | 106        | 8          | 65        | 69        | 62        |
| Cafeteria Meals                   | 37,224  | 5,318  |           |           |           |                    |           | 5,276     | 5,076      | 5,123      | 5,611      | 5,319     | 5,536     | 5,283     |
| Functions                         | 2,806   | 401    |           |           |           |                    |           | 264       | 512        | 369        | 383        | 372       | 382       | 221       |
| Laboratory                        |         |        |           |           |           |                    |           |           |            |            |            |           |           |           |
| In-house Testing                  | 113,086 | 16,155 |           |           |           |                    |           |           | 19,088     | 18,482     | 19,504     | 18,884    | 19,139    | 17,989    |
| Sent Out Testing                  | 4,991   | 713    |           |           |           |                    |           |           | 830        | 808        | 903        | 837       | 754       | 799       |
| Drugscreens                       | 125     | 18     |           |           |           |                    |           |           | 12         | 19         | 19         | 24        | 32        | 19        |
| Physical Therapy                  |         |        |           |           |           |                    |           |           |            |            |            |           |           |           |
| PT Visits                         | 1,031   | 147    |           |           |           |                    |           |           | 154        | 179        | 158        | 170       | 175       | 195       |
| Tx Units                          | 3,824   | 546    |           |           |           |                    |           |           | 571        | 959        | 266        | 620       | 671       | 740       |
| Outpatient                        | 232     | 33     |           |           |           |                    |           |           | 88         | 88         | 34         | 40        | 45        | 40        |
| Inpatient                         | 155     | 22     |           |           |           |                    |           |           | 56         | 37         | 25         | 25        | 2         | 77        |
| Radiology                         |         |        |           |           |           |                    |           |           |            |            |            |           |           |           |
| X-Ray Patients                    | 3,100   | 443    |           |           |           |                    |           | 455       | 462        | 440        | 434        | 446       | 440       | 423       |
| CT Patients                       | 2,651   | 379    |           |           |           |                    |           | 394       | 352        | 364        | 358        | 391       | 430       | 362       |
| Ultrasound Patients               | 875     | 125    |           |           |           |                    |           | 158       | 170        | 87         | 101        | 79        | 97        | 183       |
| Mammogram Patients                | 333     | 48     |           |           |           |                    |           | 26        | 46         | 49         | 9          | 32        | 47        | 43        |
| MRI Patients                      | 358     | 51     |           |           |           |                    |           | 61        | 42         | 47         | 46         | 57        | 28        | 47        |
| Nuclear Medicine Patients         | 39      | 9      |           |           |           |                    |           | Ŋ         | 3          | 9          | 4          | m         | 00        | 10        |
| DEXA                              | 131     | 19     |           |           |           |                    |           | 91        | 13         | 18         | 18         | 14        | 22        | 24        |
| Surgery                           |         |        |           |           |           |                    |           |           |            |            |            |           |           |           |
| Surgical Procedures - OR          | 126     | 118    |           |           |           |                    |           | 17        | 10         | 78         | 19         | 17        | 18        | 17        |
| GI Lab Scopes                     | 7       | 11     |           |           |           |                    |           | 16        | 2          | 18         | 15         | 11        | 14        | ~         |
| Major Surgery                     | 9       | 1      |           |           |           |                    |           |           | ,          | •          | 4          | 2         | ,         | •         |
| Minor Surgery Under TIVA/Sedation | 25      | 4      |           |           |           |                    |           | +         | Ŋ          | 10         | 2          | æ         | 4         | ,         |
| Inpatient Procedures              | 4       | 1      |           |           |           |                    |           | (t)       |            | •          | 1          | 2         | 1         | •         |
| Outpatient Procedures             | 119     | 17     |           |           |           |                    |           | 17        | 16         | 25         | 18         | 15        | 16        | 12        |
| Sleep Study                       |         |        |           |           |           |                    |           |           |            |            |            |           |           |           |
| Home Testing                      | 13      | 2      |           |           |           |                    |           | . • .     | 1          | 2          | 4          | 4         | 1         | T         |
| Inhouse                           | 31      | 7      |           |           |           |                    |           | 3         | 6          | 5          | 9          | 4         | 4         |           |

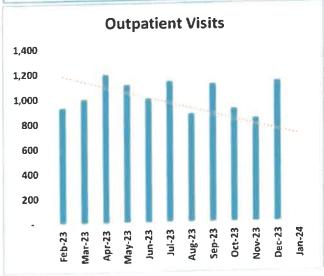
## **Volume Trends**

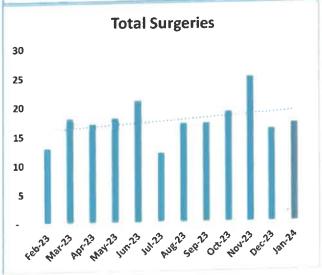












Slerra Vista Hospital INCOME STATEMENT January 31, 2024

| L           |              |              | MONTH         |              |                |                                |               |               | YEAR TO DATE |               |              |
|-------------|--------------|--------------|---------------|--------------|----------------|--------------------------------|---------------|---------------|--------------|---------------|--------------|
|             | Actual       | Budget       | Variance to   | Prior Year   | Variance to    |                                | Actual        | Budget        | Variance to  | Prior Year    | Variance to  |
|             | 1/31/24      | 1/31/24      | Budget        | 1/31/23      | Prior Year     |                                | 1/31/24       | 1/31/24       | Budget       | 1/31/23       | Prior Year   |
|             | Con Harmon   |              |               |              |                | DESCRIPTION                    |               |               |              |               |              |
| 45          | \$ 695'885'5 | 5,395,291    | \$ 143,278 \$ | 5,165,758    | \$372,810      | Gross Patient Revenue          | \$ 38,076,563 | \$ 37,418,951 | \$ 657,611   | \$ 34,124,491 | \$3,952,071  |
| v           | 2 621 101    | 127 731      | 253 960       | 2 120 473    | \$510.718      | Contractual Allowances         | 17 383 139    | 16 487 250    | 895 889      | 15,919,626    | \$1 463,513  |
| <b>1</b> /1 | 262,860      | 214.548      | 48,312        | 227,839      | \$35,021       | Bad Debt                       | 1,960,388     | 1,487,993     | 472,395      | 1,481,278     | \$479,110    |
| ٠.          | 129,404      | 103,289      | 26,116        | 69,802       | \$59,602       | Other Deductions               | 794,723       | 716,356       | 78,366       | 968'602       | 84,827       |
| w           | 3,023,455 \$ | ₩            | \$ 328,388 \$ | \$ 2,418,114 | \$ 605,341     | Total Revenue Deductions       | \$ 20,138,249 | \$ 18,691,599 | \$ 1,446,650 | \$ 18,110,799 | \$ 2,027,450 |
| S           | 122          | 2,036        | (1,914)       | 3,356        | (\$3,234)      | Other Patient Revenue          | 20,598        | 14,123        | 6,475        | 18,403        | 2,195        |
| 4A          | 2,515,235    | \$ 2,702,259 | \$ (187,024)  | \$2,751,000  | (\$232,765)    | Net Patient Revenue            | \$ 17,958,912 | \$ 18,741,476 | \$ (782,564) | \$ 16,032,095 | \$ 1,926,816 |
| L           | 45%          | 20%          | (%5)          | 23%          | (88)           | Gross to Net %                 | 47%           | %05           | (3%)         | 47%           | %0           |
| \$          | 229,241      | 250,466      | (21,225)      | 122,435      | \$106,806      | Other Operating Revenue        | 1,754,909     | 1,737,101     | 17,808       | 1,270,727     | 484,182      |
| W           | 354,985      | 190,663      | 164,321       | 162,867      | \$192,117      | Non-Operating Revenue          | 1,783,734     | 1,322,341     | 461,393      | 1,134,000     | 649,734      |
| S           | 3,099,461    | \$ 3,143,388 | \$ (43,927)   | \$ 3,036,303 | \$ 63,158      | Total Operating Revenue        | \$ 21,497,555 | \$ 21,800,918 | \$ (303,363) | \$ 18,436,822 | 3,060,733    |
|             |              |              |               |              |                | Expenses                       |               |               |              |               |              |
| \$          | 1,319,351    | \$1,327,265  | (\$7,913)     | \$1,316,706  | \$2,646        | Salaries & Benefits            | \$8,672,399   | \$9,205,222   | (532,823)    | \$8,153,707   | \$518,692    |
| s           | 1,115,860    | 1,097,279    | 18,581        | 1,085,374    | 30,486         | Salaries                       | 7,188,661     | 7,610,162     | (421,502)    | 6,660,548     | 528,113      |
| ₩           | 181,278      | 207,342      | (26,064)      | 209,913      | (28,635)       | Benefits                       | 1,317,803     | 1,438,017     | (120,213)    | 1,336,902     | (19,099)     |
| 45          | 22,213       | 22,643       | (430)         | 21,418       | 795            | Other Salary & Benefit Expense | 165,935       | 157,043       | 8,892        | 156,258       | 829'6        |
| s           | 202,691      | 203,643      | (952)         | 159,611      | 43,080         | Supplies                       | 1,478,187     | 1,412,365     | 65,821       | 1,097,475     | \$380,711    |
| \$          | 1,151,016    | 1,007,576    | 143,439       | 644,493      | 506,523        | Contract Services              | 6,948,670     | 6,988,029     | (39,359)     | 4,669,303     | \$2,279,368  |
| \$          | 187,317      | 183,802      | 3,515         | 183,930      | 3,387          | Professional Fees              | 1,280,103     | 1,274,756     | 5,346        | 1,265,634     | \$14,469     |
| ₩.          | 6,116        | 9,243        | (3,127)       | 9,203        | (3,087)        | Leases/Rentals                 | 101,836       | 64,105        | 37,731       | 60,333        | \$41,503     |
| s           | 58,300       | 39,101       | 19,199        | 32,041       | 56,259         | Utilities                      | 377,596       | 271,182       | 106,414      | 272,462       | \$105,134    |
| \$          | 82,734       | 64,958       | 17,776        | 67,748       | 14,986         | Repairs / Maintenance          | 529,049       | 450,517       | 78,532       | 368,249       | \$160,799    |
| \$          | 88,962       | 86,972       | 1,990         | 77,715       | 11,247         | Insurance                      | 578,526       | 603,192       | (24,666)     | 512,298       | \$66,228     |
| s           | 190'12       | 109,262      | (32,201)      | 30,987       | \$46,074       | Other Operating Expenses       | 324,787       | 757,782       | (432,995     | 280,362       | \$44,425     |
| _           | \$3,173,548  | \$3,031,822  | \$141,726     | 2,522,434    | \$651,114      | Total Operating Expenses       | \$20,291,152  | \$21,027,151  | (\$735,998)  | \$16,679,823  | \$3,611,329  |
|             | (\$74,087)   | \$111,566    | (\$185,654)   | \$513,869    | (\$587,956.67) | EBITDA                         | \$1,206,403   | \$773,767     | \$432,635    | \$1,756,999   | (\$520,596)  |
|             | (%Z)         | 4%           | (%9)          | 17%          | (19%)          | EBITDA Margin                  | %9            | 4%            | 5%           | 10%           | (%)          |
| _           |              |              |               |              |                | Non - Operating Expenses       |               |               |              |               |              |
| \$          | 291,365      | \$291,083    | \$282         | \$286,009    | \$5,356        | Depreciation and Amortization  | 2,052,268     | \$2,018,800   | 33,468       | \$1,996,609   | \$55,659     |
| \$          | 73,766       | 75,143       | (\$1,378)     | 73,349       | \$417          | Interest                       | 519,567       | 521,153       | (1,586)      | \$513,779     | \$5,788      |
| \$          | 64,570       | 51,026       | \$13,544      | 34,842       | \$29,728       | Tax/Other                      | 373,033       | 353,888       | 19,145       | \$326,827     | \$46,206     |
| Ш           | \$429,701    | \$417,252    | \$12,449      | \$394,200    | \$35,501       | Total Non Operating Expense    | \$2,944,869   | \$2,893,842   | \$51,027     | \$2,837,215   | \$107,654    |
| _           | (\$503,788)  | (\$30)       | (\$198,       | \$119,670    | (\$62:         |                                | (\$1,738,466) | (\$2,120      | \$381,6      | (\$1,080,     | (\$658,      |
| لــ         | (16%)        | (10%)        | (3%)          | 4%           | (20%)          | Net Income Margin              | (%8)          | (10%)         | %2           | (8%)          | (2%          |

Sterra Vista Hospital INCOME STATEMENT by Month January 31, 2024

| Gross Patient Revenue Revenue Description Revenue Revenue Revenue Deductions Contract Patient Revenue Net Patient Revenue Net Patient Revenue Nother Operating Revenue Total Operating Revenue Salaries Repairs / Maintenance Insurance Contract Services Repairs / Maintenance Insurance Insu  | \$ 10/\text{VIGH}              | 8 - 10/N(0) # - \$ | w w w    | 5,538,569 \$ 2,631,191 262,860 129,404 3,023,425 2,515,235 \$ 45,74 235,085 3,099,461 \$ 8,1319,351   | 5,607,692 \$ 2,568,110 394,838 120,046 3,022,995 \$ 200 2,594,897 \$ 46% 2,284,897 \$ 264,477 3,302,950 \$ | w w          | 2 200 400 2  |              | crar tro to  |             |
|---|--------------------------------|--------------------|----------|---|--|--------------|--------------|--------------|--------------|-------------|
| So \$0 \$0   \$0   \$0   \$0   \$0   \$0   \$0  | .   .    .  %                  | w w w              |          | 5,538,569 \$ 2,631,191 262,860 129,404 3,023,425 \$ 45,85 22,515,235 \$ 45,85 3,099,461 \$ 5,1319,351                                       | الما ما الما الما الما الما الما الما ا  |              |              |              |              |             |
| Expense \$ - \$ - \$ - \$   \$   \$   \$   \$   \$   \$   | s.     ,     .   s.            | w w w              |          | 2,538,569 \$ 2,631,191 202,860 129,404 3,023,425 \$ 4,556 2,515,235 \$ 4,556 2,515,235 \$ 329,41 324,985 34,985 34,985 34,985               |  |              |              |              |              |             |
| ## ## ## ## ## ## ## ## ## ## ## ## ##  | .     .   .   s                | s s                |          | 2,631,191<br>262,860<br>129,404<br>3,023,455 \$<br>122<br>2,515,235 \$<br>45,85<br>22,41<br>34,985<br>3,099,461 \$                          |  | 1111         | ¢ E64,233,6  | 5,434,928 \$ | 5,937,549 \$ | 5,149,321   |
| Steense Story Stor  | <sub>2</sub>                 % | s s                |          | 262,860<br>129,404<br>3,023,425<br>5,215,235<br>4,536<br>2,515,235<br>3,099,461<br>34,985<br>3,099,461<br>34,985<br>3,099,461<br>3,1319,351 |  |              | 2,016,948    | 2,388,517    | 2,800,771    | 2,610,179   |
| S   |                                | w w w              |          | 129,404<br>3,023,455<br>122<br>2,515,235 \$<br>45%<br>229,241<br>354,985<br>3,099,461 \$  |  |              | 276,140      | 313,140      | 251,113      | 239,981     |
| #DW/01 #DW/01 #  sevenue  |                                | s s                |          | 3,023,455 \$ 122 122 2,515,285 \$ 45% 229,441 354,985 3,099,461   \$  |  |              | 247,890      | 38,828       | 92,221       | 81,452      |
| S   | «                              | \$                 |          | 122<br>2,515,235 \$ 45%<br>45%<br>229,241<br>354,985<br>3,099,461   \$  |  |              | 2,540,978 \$ | 2,740,486 \$ | 3,144,106 \$ | 2,931,613   |
| \$   -   \$   -   \$  | , s                            | \$                 |          | 2,515,235 \$ 45% 229,241 354,985 3,099,461 \$   |  |              | 217          | 2,420        | 9,278        | 3,030       |
| #DIV/01   | _ િ જ                          | , s                |          | 45%<br>229,241<br>354,985<br>3,099,461   \$   |  |              | 2,681,731 \$ | 2,696,862 \$ | \$ 122,728,5 | 2,220,738   |
| # #DIV/OI # # #DIV/OI # # # # # # # # # # # # # # # # # # #   | 8                              | 1 2                | 1 1-1    | 229,241<br>354,985<br>3,099,461   \$  |  | 47%          | 51%          | 20%          | 47%          | 43%         |
| \$0 \$0 \$0  so \$0  so \$0 \$0  so \$0 \$0  so \$0  so \$0 \$0  so \$0  so \$0 \$0  so \$0  s              | R                              | .8                 | <b>⊢</b> | 3,099,461   \$  |  | 211,662      | 575,484      | 170,261      | 206,464      | 149,121     |
| \$ . \$ . \$ .   \$ . | T 8                            |                    | -        | 3,099,461   \$  |  | 177,102      | 173,683      | 201,679      | 199,315      | 172,494     |
| \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$  | S                              | \$                 |          | \$1.319.351   |  | 2,845,491 \$ | 3,430,898 \$ | 3,068,803 \$ | 3,208,500 \$ | 2,542,353   |
| refit Expense role and role so the ses so th  | 7.                             | 8                  | 4        | 100.00  | 1000   | 64 405 703   | 760 242 035  | 0000         | 4. 000       | 0 0 0 0 0   |
| Services Services Analyteas Analyteas Maintenance Services Maintenance Services Maintenance Services Maintenance Services  |                                |                    | 2        |   | 179'067'14   | 791,051,14   | CCC'447'TC   | CCT'977'TC   | C7/0771T¢    | 970'/77'16  |
| Services Services Amaintenance Services Services Amaintenance Services Serv  |                                |                    |          | 1,115,860   | 1,035,765  | 951,588      | 1,056,153    | 1,007,467    | 1,005,620    | 1,016,209   |
| 05 05 05 05 05 05   |                                |                    |          | 181,278   | 173,232  | 213,386      | 157,893      | 201,610      | 204,408      | 185,996     |
| nal Fees antals Maintenance Breating Expenses erating Expenses \$0 \$0 \$0  Wargin #DIV/0! #DIV/0!  |                                |                    |          | 22,213  | 27,830   | 31,808       | 30,890       | 19,076       | 18,695       | 15,424      |
| Services nal Fees entals Maintenance erating Expenses serating Expenses so \$0 \$0  Wargin MDIV/01  MOIV/01  FEE FEE FEE FEE FEE FEE FEE FEE FEE F  |                                |                    |          | 202,691   | 184,005  | 185,034      | 412,362      | 195,362      | 169,487      | 129,245     |
| Expenses \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0  |                                |                    |          | 1,151,016   | 1,240,400  | 949,010      | 1,014,421    | 961,100      | 839,231      | 793,494     |
| g Expenses \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0  |                                |                    |          | 187,317   | 181,410  | 181,459      | 183,410      | 181,459      | 183,201      | 181,846     |
| \$0 \$ \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0  |                                |                    |          | 6,116   | 5,880  | 7,305        | 5,952        | 13,275       | 38,504       | 24,804      |
| \$0 80 80 80 80 80 80 80 80 80 80 80 80 80  |                                |                    |          | 58,300  | 55,264   | 46,973       | 45,686       | 56,201       | 66,553       | 48,620      |
| \$0   \$0<br>\$0   \$0<br>\$0   \$0<br>\$0<br>\$10000000000000000000000000000000  |                                |                    |          | 82,734  | 75,830   | 73,960       | 103,070      | 64,352       | 56,822       | 72,280      |
| \$0   \$0<br>  \$0   \$0<br>  \$0   \$0<br>  \$0   \$0  |                                |                    |          | 88,962  | 87,772   | 89,526       | 48,216       | 87,776       | 88,136       | 88,136      |
| State   Stat  |                                |                    |          | 77 061  | 62,961   | 55,363       | 35,375       | 34,383       | 35,917       | 23,728      |
| \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$  | 93                             | \$0                | \$0      | \$3,173,548   | \$3,130,349  | \$2,785,412  | \$3,093,428  | \$2,822,061  | \$2,706,574  | \$2,579,781 |
| #DIV/01 #DIV/01 d Amortization  | s                              | s                  | 8        | (\$74,087)  | \$171,700  | \$60,079     | \$337,470    | \$246,741    | \$501,926    | (\$37,428)  |
| Non - Operating Expenses Depreciation and Amortization Interest Tax/Other   | #DIV/0I                        | #DIV/01            | #DIV/01  | -2%   | 2%   | ž            | 10%          | 968          | 16%          | -1%         |
| orpression and Alliot teation<br>Tax/Other  |                                |                    |          | ¢201 365  | ¢206.340   | \$287.210    | ¢225 263     | \$281 177    | £286 633     | 4266 971    |
| Tax/Other   |                                |                    |          | 73 766  | 727.57   | 75 137       | 22 27        | 70 647       | 75 110       | 002 52      |
|   |                                |                    |          | 64.570  | 52.019   | 53.053       | 42 236       | 51.511       | 57.882       | 51 763      |
| Total Non Operating Expenses \$0 \$0  | \$                             | 80                 | \$       | \$429,701   | \$422,053  | \$415,409    | \$441,322    | \$407,335    | \$419,625    | \$409,424   |
|   | \$                             | 95                 | \$0      | (\$503,788)   | (\$250,353)  | (\$355,329)  | (\$103,852)  | (\$160,594)  | \$82,302     | \$446,852   |
| #D/A/Q#   | IO/AKO#                        | #DIV/DI            | #DIV/0!  | (16%)   | (8%)   | (12%)        | (38)         | (2%)         | 3%           | (18%)       |

# Sierra Vista Hospital TWELVE MONTH INCOME STATEMENT January 31, 2024

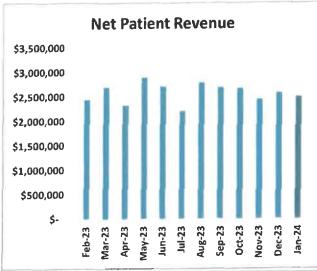
| Revenues Gross Patient Revenue Revenue Deductions Contractual Allowances Bad Debt Other Deductions Total Revenue Deductions State Revenue Net Patient Revenue State Revenue | 5,538,569 \$ 2,631,191 262,860 129,404 3,023,455 \$ |              |              |              |                 |              |              |                 |              |                 |              |              |
|---|---|--------------|--------------|--------------|-----------------|--------------|--------------|-----------------|--------------|-----------------|--------------|--------------|
| SE O  | I I I   |              |              |              |                 |              |              |                 |              |                 |              |              |
| , , , , , , , , , , , , , , , , , , ,   | 1 1   | \$ 5.607.692 | \$ 5,186,012 | \$ 5,222,493 | \$ 5,434,928 \$ | 5,937,549    | \$ 5,149,321 | \$ 5,370,369 \$ | \$ 6,288,038 | \$ 5,376,911 \$ | 5,307,092    | \$ 4,549,211 |
| \$ Suo  | 1 1   |              |              |              |                 |              |              |                 |              |                 |              |              |
| ductions \$ enue  | 1 1   | 2,568,110    | 2,367,421    | 2,016,948    | 2,388,517       | 2,800,771    | 2,610,179    | 2,336,509       | 3,151,993    | 2,695,301       | 2,289,972    | 1,814,723    |
| ductions \$ sinue   | 1 1   | 334,838      | 282,315      | 276,140      | 313,140         | 251,113      | 239,981      | 226,311         | 80,846       | 244,607         | 196,488      | 188,500      |
| w w   | 1   | 120,046      | 84,881       | 247,890      | 38,828          | 92,221       | 81,452       | 80,618          | 167,255      | 96,442          | 112,703      | 97,226       |
| w   | 122   | \$ 3,022,995 | \$ 2,734,617 | \$ 2,540,978 | \$ 2,740,486 \$ | \$ 3,144,106 | \$ 2,931,613 | \$ 2,643,438    | \$ 3,400,094 | \$ 3,036,350 \$ | 2,599,163    | \$ 2,100,450 |
| w   | 777   | 200          | 5,332        | 217          | 2,420           | 9,278        | 3,030        | 3,827           | 18,824       | 154             | 9            | 1,472        |
| Gross to Net %  | 2,515,235   | \$ 2,584,897 | \$ 2,456,727 | \$ 2,681,731 | \$ 2,696,862 \$ | \$ 2,802,721 | \$ 2,220,738 | \$ 2,730,758    | \$ 2,906,768 | \$ 2,340,716 \$ | 2,707,935    | \$ 2,450,232 |
|   | 45%   | 46%          | 47%          | 51%          | 20%             | 47%          | 43%          | 51%             | 46%          | 44%             | 21%          | 54%          |
| Other Operating Revenue   | 229,241   | 212,676      | 211,662      | 575,484      | 170,261         | 206,464      | 149,121      | (316,557)       | 48,929       | 24,907          | 191,665      | 143,649      |
| Non-Operating Revenue   | 354,985   | 504,477      | 177,102      | 173,683      | 201,679         | 199,315      | 172,494      | 193,034         | 116,886      | 57,418          | 123,230      | 114,504      |
| 44  | $\vdash$  | \$ 3,302,050 | \$ 2,845,491 | \$ 3,430,898 | ш               | \$ 3,208,500 | \$ 2,542,353 | \$ 2,607,235    | \$ 3,072,583 | \$ 2,423,040 \$ | \$ 3,022,830 | \$ 2,708,386 |
| ses   |   |              |              |              |                 |              |              |                 |              |                 |              |              |
| Salaries & Benefits 1   | 1,319,351   | 1,236,827    | 1,196,782    | 1,244,935    | 1,228,153       | 1,228,723    | 1,217,628    | 1,522,451       | 1,254,038    | 1,244,453       | 1,267,204    | 1,208,507    |
| Salaries  | 1,115,860   | 1,035,765    | 951,588      | 1,056,153    | 1,007,467       | 1,005,620    | 1,016,209    | 993,810         | 1,034,473    | 989,714         | 1,007,694    | 1,005,741    |
| Benefits  | 181,278   | 173,232      | 213,386      | 157,893      | 201,610         | 204,408      | 185,996      | 503,276         | 186,135      | 229,716         | 231,654      | 185,073      |
| Other Salary & Benefit Expense  | 22,213  | 27,830       | 31,808       | 30,890       | 19,076          | 18,695       | 15,424       | 25,366          | 33,431       | 25,023          | 27,856       | 17,692       |
| Supplies  | 202,691   | 184,005      | 185,034      | 412,362      | 195,362         | 169,487      | 129,245      | 240,382         | 144,630      | 153,123         | 176,654      | 145,574      |
| Services  | 1,151,016   | 1,240,400    | 949,010      | 1,014,421    | 961,100         | 839,231      | 793,494      | 901,427         | 1,138,421    | 908,444         | 1,079,524    | 824,458      |
| Professional Fees   | 187,317   | 181,410      | 181,459      | 183,410      | 181,459         | 183,201      | 181,846      | 181,669         | 181,847      | 181,668         | 183,621      | 177,452      |
| Leases/Rentals  | 6,116   | 5,880        | 7,305        | 5,952        | 13,275          | 38,504       | 24,804       | 25,128          | 24,485       | 10,500          | 8,286        | 10,606       |
| Utilities   | 58,300  | 55,264       | 46,973       | 45,686       | 56,201          | 66,553       |              | 41,833          | 40,994       | 36,232          | 33,977       | 32,531       |
| Repairs / Maintenance   | 82,734  | 75,830       |              | 103,070      | 64,352          | 56,822       | 72,280       | 71,619          | 77,231       | 85,760          | 65,840       | 86,468       |
| Insurance   | 88,962  | 87,772       | 89,526       | 48,216       | 87,776          | 88,136       | 88,136       | 76,543          | 76,907       | 77,715          | 76,878       | 79,176       |
| Other Operating Expenses  | 77,061  | 62,961       | 55,363       | 35,375       | 34,383          | 35,917       | 23,728       | 40,716          | 32,453       | 135,503         | 30,130       | 41,476       |
| Total Operating Expenses  | \$3,173,548   | \$3,130,349  | \$2,785,412  | \$3,093,428  | \$2,822,061     | \$2,706,574  | \$2,579,781  | \$3,101,768     | \$2,971,006  | \$2,833,397     | \$2,922,115  | \$2,606,248  |
| ЕВІТДА  | (\$74,087)  | \$171,700    | \$60,079     | \$337,470    | \$246,741       | \$501,926    | (\$37,428)   | (\$494,533)     | \$101,577    | (\$410,357)     | \$100,715    | \$102,138    |
| EBITDA Margin   | -5%   | 2%5          | %2 9         | 3 10%        | 8%              | 791          | .1%          | -19.0%          | 3%           | -17%            | 3%           | 4%           |
| Non - Operating Expenses  |   |              |              |              |                 |              |              |                 |              |                 |              |              |
| Depreciation and Amortization   | 291,365   | 296,249      | 287,219      | 325,263      | 281,177         | 286,623      | 284,371      | 352,158         | 294,248      | 294,081         | 286,746      | 286,443      |
| Interest  | 73,766  | 73,785       | 75,137       | 73,823       | 74,647          | 75,119       | 73,290       | 135,720         | 74,926       | 73,320          | 77,117       | 75,095       |
| Tax/Other   | 64,570  | 52,019       | 53,053       | 42,236       | 51,511          | 57,882       | 51,763       | 56,769          | 56,598       | 55,636          | 69,921       | 53,165       |
| Total Non Operating Expenses  | \$429,701   | \$422,053    | \$415,409    | \$441,322    | \$407,335       | \$419,625    | \$409,424    | \$544,646       | \$425,772    | \$423,037       | \$433,785    | \$414,702    |
| NET INCOME (LOSS)   | (\$503,788)   | (\$250,353)  | (\$355,329)  | (\$103,852)  | (\$160,594)     | \$82,302     | (\$446,852)  | (\$1,039,179)   | (\$324,195)  | (\$833,394)     | (\$333,070)  | (\$312,564)  |
| Net Income Margin   | (16%)   |              |              |              |                 | m            | 3% (18%)     |                 |              | (34%)           | (11%)        | (12%)        |

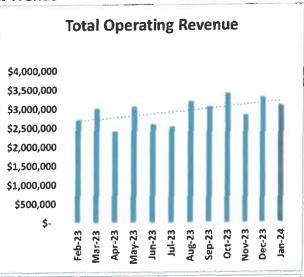
Sierra Vista Hospital BALANCE SHEET January 31, 2024

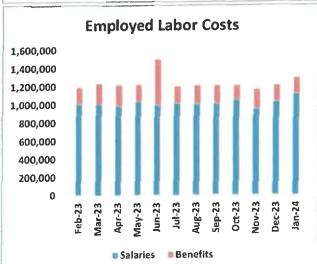
| Januar   | January 31, 2024 | DESCRIPTION                                 | Jun      | June 30, 2023 |
|--|------------------|---|----------|---------------|
| (Una   | (Unaudited)      | Assets                                      |          |               |
| and the same of th |                  | Current Assets                              |          |               |
| S.   | 9,011,826        | Cash and Liquid Capital                     | \$       | 10,246,815    |
| \$   | 246,502          | US Bank Clearing                            | \$       | 98,103        |
| *  | 9,258,328        | Total Cash                                  | ٧٠       | 10,348,345    |
| ₩.   | 8,665,549        | Accounts Receivable - Gross                 | ₩.       | 7,263,177     |
| \$   | 6,024,493        | Contractual Allowance                       | \$       | 5,240,610     |
| •  | 2,641,056        | Total Accounts Receivable, Net of Allowance | ₩.       | 2,022,567     |
| \$   | 1,345,557        | Other Receivables                           | ٠s       | 960,302       |
| •  | 444,184          | Inventory                                   | ₩.       | 436,861       |
| \$   | 464,464          | Prepaid Expense                             | ₩        | 74,946        |
| ₩.   | 14,153,589       | Total Current Assets                        | ٧,       | 13,839,594    |
|  |                  | Long Term Assets                            |          |               |
| \$   | 54,142,557       | Fixed Assets                                | s        | 55,003,729    |
| \$   | 18,779,371       | Accumulated Depreciation                    | ₩.       | 17,995,002    |
| s  | •                | Construction in Progress                    | \$       | ,             |
| ٠,   | 35,363,186       | Total Fixed Assets, Net of Depreciation     | ₩.       | 37,003,829    |
| ₩.   | 35,363,186       | Total Long Term Assets                      | <b>⋄</b> | 37,003,829    |
| ₩.   | 2,743,432        | New Hospital Loan                           | ₩.       | 2,018,590     |
| ٧,   | 52,260,207       | Total Assets                                | \$       | 52,862,013    |
|  |                  | Liabilities & Equity                        |          |               |
|  |                  | Current Liabilities                         | 100      |               |
| s  | 1,522,379        | Account Payable                             | \$       | 1,213,024     |
| S  | 682,789          | Interest Payable                            | <∧       | 144,504       |
| €5   | 55,019           | Accrued Taxes                               | \$       | 52,244        |
| Ş  | 812,714          | Accrued Payroll and Related                 | ₩.       | 1,104,431     |
| \$   | 150,000          | Cost Report Settlement                      | s,       | (232,000)     |
| \$   | 3,222,899        | Total Current Liabilities                   | S        | 2,279,202     |
|  |                  | Long term Liabilities                       |          |               |
| \$   | 24,729,071       | Long Term Notes Payable                     | s        | 24,756,827    |
| <b>⋄</b>   | 24,729,071       | Total Long Term Liabilities                 | <b>پ</b> | 24,756,827    |
| 45   | 663,810          | Unapplied Liabilities                       | 45       | 386,523       |
| \$   | 274,616          | Capital Equipment Lease                     | <b>⋄</b> | 331,184       |
| 45   | 28,890,396       | Total Liabilites                            | s,       | 27,753,736    |
| 45   | 25,108,277       | Retained Earnings                           | ₩.       | 26,147,456    |
| ٧,   | (1,738,466)      | Net Income                                  | ٧,       | (1,039,179)   |
| *  | 52,260,207       | Total Liabilities and Equity                | 45       | 52,862,013    |

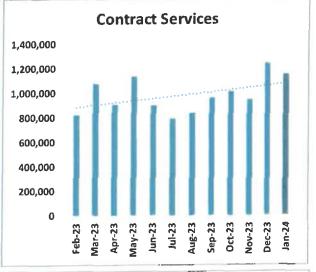
|  | Month Ending<br>6/30/2024 | Month Ending<br>5/31/2024 | Month Ending<br>4/30/2024 | Month Ending<br>3/31/2024 | Month Ending<br>2/28/2024 | Month Ending<br>1/31/2024   | Month Ending 12/31/2023 | Month Ending<br>11/30/2023 | Month Ending<br>10/31/2023 | Month Ending<br>9/30/2023 | Month Ending<br>8/31/2023 | Month Ending<br>7/31/2023 |
|--|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|---|-------------------------|----------------------------|----------------------------|---------------------------|---------------------------|---------------------------|
| Assets                                       |                           |                           |                           |                           |                           |   |                         |                            |                            |                           |                           |                           |
| Current Assets                               |                           |                           |                           |                           |                           |   |                         |                            |                            |                           |                           |                           |
| Cash and Liquid Capital                      |                           |                           |                           |                           |                           | 9,011,826   | 9,065,658               | 8,781,884                  | 9,283,253                  | 9,018,432                 | 9,088,598                 | 8,814,096                 |
| US Bank Clearing<br>Total Cash               | Ç                         | Ş                         | Ş                         | \$                        | \$0                       | 246,502   | \$9,179,324             | \$9,021,236                | \$9.382.107                | \$9.185.577               | \$9.294.689               | \$9.003.233               |
|  |                           |                           |                           |                           |                           |   | tractication of         |                            | 9064 400                   | - OC EEC E                | 0.010                     | ood cry r                 |
| Accounts Receivable - Gross                  |                           |                           |                           |                           |                           | 8,665,549   | 8,812,027               | 8,576,599                  | 8,051,189                  | 167'/7'                   | 7,050,448                 | 2 40C 707 7               |
| Contractual Allowance                        | •                         | ŧ                         | 10                        | ·                         | v                         | 6 9 641 OEE   | 6,020,980               | 5,043,644                  | 3,323,936                  | 5,271,505<br>c 3 one 396  | 3,380,238                 | 5,436,/0/                 |
| total Accounts receivable, wet or Allowaline | •                         | •                         | •                         | •                         | •                         | 000174017   | 4 6,734,047 ¢           | 40046000                   | 4 4,047,434                | 000°1000'7                | octional A                | 7071107                   |
| Other Receivables                            |                           |                           |                           |                           |                           | 1,345,557   | 1,159,284               | 1,116,408                  | 1,009,246                  | 1,541,978                 | 1,376,084                 | 1,113,914                 |
| Inventory                                    |                           |                           |                           |                           |                           | 444,184   | 455,909                 | 452,192                    | 455,096                    | 458,005                   | 458,248                   | 466,260                   |
| Prepaid Expense Total Current Assets         | ٠                         | \$0                       | \$0                       | \$0                       | 0 \$0                     | 464,464   | 539,757<br>\$14,125,320 | 572,397<br>\$13,695,188    | 673,023<br>\$14,046,723    | 737,994<br>\$13,928,939   | 837,451<br>\$13,636,661   | 861,579<br>\$13,122,168   |
| Long Term Accept                             |                           | -                         |                           |                           | -                         |   |                         |                            |                            |                           |                           |                           |
| Circle Accepts                               |                           |                           |                           |                           |                           | 54 143 557  | EA 117 013              | 020 000 30                 | CE 363 630                 | EE 101 03A                | 26,000,000                | 202 020 23                |
| Base Assess                                  |                           |                           |                           |                           |                           | 100,241,90  | 716'/11'66              | 33,230,230                 | 670,067,66                 | #20,151,55<br>19 053 074  | 30,000,000                | 050,000,CC                |
| Total Good Assess Not of Department          |                           |                           |                           |                           |                           | 15,77,371   | 35,498,000              | 35 835 704                 | DEC 370.2E                 | 26,220,752                | 16,370,633                | 10,404,471                |
| Total lone Term Accets                       | ,                         |                           | v                         | •                         |                           | 45.363.186  | \$ 35,679,906 ¢         | 35,825,704                 | \$ 36.076.294              | 4 36 339 752              | 4 36 A98 801              | 436 785 A75               |
| Special State and                            |                           |                           | •                         | •                         | •                         | and for the state of the state | and colonial and        | and demoler of             | 200000                     | 40 1000000                | 100/001/00                | 14600000                  |
| New Hospital Loan                            |                           |                           |                           |                           |                           | \$ 2,743,432  | \$ 2,623,120            | \$ 2,504,097               | \$ 2,384,413               | \$ 2,264,783              | \$ 2,144,494              | \$ 2,141,206              |
| Total Assets                                 | •                         | \$                        | \$                        |                           |                           | \$ 52,260,207   | \$ 52,378,346           | \$ 52,024,989              | \$ 52,507,430              | \$ 52,533,475             | \$ 52,279,956             | \$ 52,048,799             |
| Liabilities & Equity                         |                           |                           |                           |                           |                           |   |                         |                            |                            |                           |                           |                           |
| Current Liabilities                          |                           |                           |                           |                           |                           |   |                         |                            |                            |                           |                           |                           |
| Account Payable                              |                           |                           |                           |                           |                           | 1,522,379   | 1,434,567               | 1,100,656                  | 1,218,715                  | 1,432,808                 | 1,102,481                 | 1,144,254                 |
| Interest Payable                             |                           |                           |                           |                           |                           | 682,789   | v                       | 528,993                    | 7                          | 375,197                   | 298,299                   | 221,402                   |
| Accrued Taxes                                |                           |                           |                           |                           |                           | 55,019  |                         | 20,367                     |                            |                           |                           | 50,464                    |
| Accrued Payroll and Related                  |                           |                           |                           |                           |                           | 812,714   | 681,275                 | 965,152                    | 1,059,893                  | 800,596                   |                           | 718,994                   |
| Cost Report Settlement                       |                           |                           |                           |                           |                           |   | 150,000                 | (235,000)                  | (235,000)                  | (235,000)                 | (235,000)                 | (235,000                  |
| Total Current Dabilities                     | <b>v</b> s                | \$0                       | \$0 0\$                   | \$0 \$0                   | \$                        | \$3,222,899   | \$2,921,791             | \$2,410,168                | \$2,536,029                | \$2,423,803               | \$2,041,755               | \$1,900,113               |
| Long term Liabilities                        |                           |                           |                           |                           |                           |   |                         |                            |                            |                           |                           |                           |
| Long Term Notes Payable                      |                           |                           |                           |                           |                           | 24,729,071  | 24,733,036              | 24,737,001                 | 24,740,967                 | 24,744,932                | 24,748,897                | 24,752,862                |
| Total Long Term Liabilities                  | *                         | \$0                       | \$0                       | \$0                       | \$0 \$0                   | \$24,729,071  | \$24,733,036            | \$24,737,001               | \$24,740,967               | \$24,744,932              | \$24,748,897              | \$24,752,862              |
| Unapplied Liabilities                        |                           |                           |                           |                           |                           | 663,810   | \$71,979                | 472,622                    | 449,702                    | 476,889                   | 435,728                   | 405,055                   |
| Capital Equipment Lease                      |                           |                           |                           |                           |                           | 274,616   |                         | 281,246                    |                            |                           |                           | 329,344                   |
| Total Liabilities                            |                           | \$                        | \$0                       | \$0\$                     | \$ 0\$                    | \$0 \$28,890,396  | \$28,504,747            | \$27,901,038               | \$28,028,150               | \$27,950,342              | \$27,536,231              | \$27,387,374              |
| Retained Earnings                            |                           |                           |                           |                           |                           | \$25,108,277  |                         | \$25,108,277               | 45                         | iñ                        | is.                       | \$25,108,277              |
| Net income                                   |                           |                           |                           |                           |                           | (\$1,738,466)   | (\$1,234,678)           | (\$984,325)                | (\$658,996)                | (\$525,144)               | (\$364,551)               | (\$446,852)               |
| Total Liabilities and Equity                 |                           | \$0                       | \$0                       | \$0                       | \$ 0\$                    | \$0 \$52,260,207  | \$52,378,346            | \$52,024,989               | \$52,507,430               | \$52,533,475              | \$52,279,956              | \$52,048,799              |
|  |                           |                           |                           |                           |                           |   | l                       |                            |                            |                           | l                         |                           |

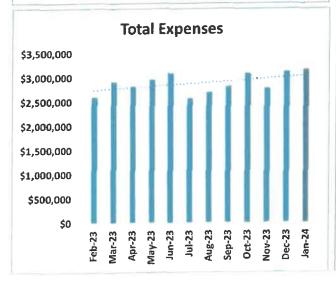
## **Financial Trends**

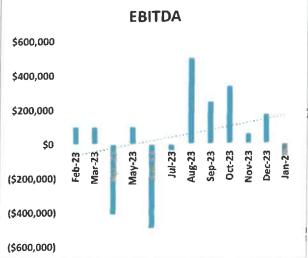












Sierra Vista Hospital 1/31/2024

Reserves

Medicare Liability ("Cost Report Settlement" on Balance Sheet)

Cost Report Bad Debt Write-Off Reserve/General Reserve

(150,000)

1/31/2024

Notation

Total Liability (150,000)



## SIERRA VISTA HOSPITAL AND CLINICS CONTROLLED SUBSTANCE CONTRACT

| PATIENT NAME:  | DOB: | _ |
|----------------|------|---|
| MEDICATION(s): |      | - |
| PHARMACY       |      |   |
| NAME:ADDRESS:  |      |   |
| PHONE NO:      |      |   |
| FAX NO:        |      | _ |

**CONDITIONS:** I understand the following/agree to the following:

## CONDITIONS CONCERNING PROVIDERS

- My/my child's prescriptions will be written as determined by my provider and filled at only one pharmacy that is listed above.
- I / my child understand(s) that the provider is under no obligation to provide these
  medications to me/my child and the provider reserves the right to discontinue these
  medications at any time.
- Only providers from Sierra Vista Rural Health Clinic or approved specialists will
  prescribe controlled substances for me/my child. If an emergency occurs and/or another
  condition that requires the prescription of a controlled substance, I will inform my / my
  child's provider at Sierra Vista Rural Health Clinic within one (1) business day.
- My/my child's provider may require specialist evaluation of my / my child's treatment
  and I agree to keep appointments when my provider refers me. My / my child's provider
  will send a report of my care and a copy of this Contract when a referral is made.
- I authorize my/my child's provider and/or staff to discuss my/my child's care with other providers and/or other agencies that are involved in my/my child's care

## CONDITIONS CONCERNING MEDICATION MANAGEMENT

- I / my child understand(s) the provider is under no obligation to provide these
  medications to me and reserve the right to discontinue these medications at any time.
- If I / my child run out of my medication for ANY reason, I / my child will see the prescribing provider for re-evaluation.
- I / my child will cooperate with random drug and alcohol testing, which may be requested at any time. If I refuse, I understand the medication(s) will be stopped.
- I understand that my/my child's Sierra Vista Hospital/Sierra Vista Rural Health Clinic providers will exchange information with pharmacists and may access the DEA Prescription Drug Monitoring Program (a secure website shared by pharmacies and healthcare providers to track issued prescriptions).

## CONDITIONS CONCERNING MEDICATION REFILLS

- I / my child may be asked to submit to a random count of pills/medications in my/my child's possession. I agree to bring in the medication(s) if randomly requested.
- Lost or stolen medications will not be refilled under any circumstances. It is my
  responsibility to protect and secure any medications. This includes keeping the
  medication out of reach of children.

- I am responsible for keeping track of the medication left and will plan ahead for arranging refills in a timely manner so that I/my child will not run out of medication. I must notify Sierra Vista Rural Health Clinic at least five (5) business days before my/child's prescription(s) runs out.
- Controlled substance prescription refills will be obtained during (my/my child's) regular office visit or at a special refill office visit.
- I understand it will take up to three (3) business days to process refill requests after they have been submitted.

## CONDITIONS CONCERNING MEDICATION SAFETY

- I understand that my/my child's provider is prescribing controlled medication to assist
  my / my child's medical condition(s) and to help improve function. If my / my child's
  condition or general function gets worse, the medication may be changed or discontinued.
- I am aware that use of a controlled substance medication may impair my / my child's ability to drive or operate machinery safely. I / my child agree(s) to take appropriate precautions.

## THIS CONTRACT MAY BE CANCELLED IF:

- Any of the above conditions are not followed.
- If the directions/instructions given by the prescribing provider are not followed
- Prescriptions are forged, sold, lost, or stolen.
- If other providers prescribed me/my child a controlled substance medication and I have not notified the Sierra Vista Rural Health Clinic provider within one (1) business day.
- If anyone else has access to my/my child's medications.
- The condition for which the controlled substance is required changes.

## IF CANCELLATION OCCURS:

- The provider will slowly reduce and/or stop my medication and additional controlled substances will not be provided.
- I / my child may be terminated as a patient.

ALTERNATIVE TREATMENTS: Treatment with non-controlled substances does exist. Pain relief and /or mental health conditions are often incomplete with controlled substances or medications alone. Other options may include treatment in behavioral health, physical therapy, or occupational therapy. These options have been discussed may be required in this contract if deemed necessary by my/my child's provider.

I have read this Controlled Substance Contract, understand it, and agree to it in its entirety. I have taken a copy of this Controlled Substance Contract with me.

The indications, benefits, risks, and alternatives have been explained to me and I agree to follow the conditions of controlled treatment.

Complications and the need for follow-up have been discussed to my satisfaction.

| Patient Signature: |  |
|--------------------|--|
| Date:              |  |
| Witness Signature: |  |
| Date:              |  |



#### POLICIES AND PROCEDURES

Original Policy Date: 2017 **Nursing Administration DEPARTMENT:** 

Transfusion, Blood, or Blood **SUBJECT:** 

Review:

2024 SFA 2025 2026

**Products** 

Last Revised:

January 2024

APPROVED BY:

Medical Staff

Manager:

Sheila F. Adams, MSN, MHA

#### SCOPE:

Nursing Staff of Sierra Vista Hospital.

#### **PURPOSE:**

This policy standardized the transfusion of blood or blood products.

#### **POLICY:**

It is the policy of Sierra Vista Hospital that Nursing staff use a standardized process to transfuse blood or blood products in exclusion of emergent situations. This policy outlines the process for steps to guide nursing staff.

#### PROCEDURE:

## A. Physician Order for Transfusion of Blood Products

- 1. A physician's order is necessary for transfusion of blood products. The order must include:
  - a. An order for Type and Crossmatch.
  - b. The blood product to be administered
  - c. Number of units
  - d. Any pre-medications to be administered
  - e. The flow rate should be indicated on the order.
- 2. When the blood is drawn for type and crossmatch from the patient, the phlebotomist will place a blood bank tag on the patient to include the patient's name, date of birth and blood bank number. The Laboratory Department will not draw any lab specimen without a patient identification bracelet on the patient.

#### B. Informed Consent

- 1. To be documented on the Agreement for Administration of Blood or Blood Products, form F-852-03-041-2. The purpose of the form is:
  - a. To verify that the patient's informed consent has been obtained by the treating physician before the patient receives a transfusion of whole blood, fresh frozen plasma, packed cells, platelets and/or cryoprecipitates.
  - b. To provide the patient with the opportunity to exercise the right to give an informed consent or refusal for the transfusion recommended by the physician.
  - c. To provide the patient with the opportunity to acknowledge that the physician adequately explained the benefits, risks, complications, and alternatives to the transfusion and discussed all the information concerning the transfusion to the patient's satisfaction.
- 2. Attending Nurse Responsibilities
  - It is the responsibility of the attending registered nurse or licensed practical nurse to make sure that a patient signature is obtained with informed consent before any blood component is administered.

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- b. If it appears that the patient has significant questions about the nature of the procedure and its benefits or risks that indicate that he/she may not have been given sufficient information about the transfusion or may not fully understand the information he/she was given, the hospital personnel must contact the patient's physician. This allows the physician to answer the questions, which helps to ensure that the patient has given an informed consent to the procedure.
- c. Ensure that the patient's informed consent is completed and signed by all required parties.
- 3. Time and date on the form must be the time and date on the form must be the time and date the form is signed by the patient or the patient's legal representative, not the date and the time of the transfusion.
- 4. Witness is the staff member who observed the patient/patient representative sign the form.
- 5. Document in the Nursing Notes of the electronic record that the consent for receiving the blood products has been obtained. Give the original to the Unit Clerk to scan into the electronic record. A copy will go to the lab when the blood is obtained, and a copy will be kept with the blood administration record.

### C. Refusal of Transfusion

- 1. Must be documented on the Refusal to Permit Blood Transfusion, form F-852-03-041-3. The purpose of the form:
  - a. To verify that the patient's informed refusal has been obtained by the attending and/or treating physician after the patient has been informed of the possible risks and complications that may occur because of the patient's refusal to receive the recommended transfusion of whole blood and/or plasma, packed cells, platelets, or cryoprecipitates.
  - b. Ensure that the attending and/or treating physician has obtained an informed refusal from the patient.
  - c. Provide the patient with the opportunity to exercise the right of a legally competent adult patient to decide whether to submit to a medical procedure.
  - d. Provide the patient with the opportunity to acknowledge that the physician adequately explained the benefits, risks, complications, and alternatives to blood/blood component transfusion as well as possible risks and complications that may occur because of the patient's refusal to receive the recommended blood transfusion.

## 2. Attending Nurse Responsibilities

- a. Upon the patient's refusal, the attending nurse obtains the patient signature on the refusal form, and immediately notifies the physician.
- b. The patient's informed refusal must be completed and becomes part of the medical record.
- c. Document in the Nursing Notes of the electronic record that the patient's informed refusal for receiving the blood products has been obtained. Give the original to the Unit Clerk to scan into the electronic record.

### 3. Physician

- a. If the patient refuses to give consent for the proposed blood/blood component transfusion, the physician has a duty to give the patient all the information that is relevant to a meaningful decision sufficient for the patient to understand the potential consequences of declining a blood transfusion.
- b. A valid consent can only be obtained under circumstances which are free of any suggestion of duress or coercion.
- c. It is the responsibility of the attending and/or treating physician to document in the medical record the initial refusal and the outcome (i.e., consent or continued refusal). The documentation must specify that the physician gave the patient the relevant information, including that pertaining to the potential consequences of declining a blood/blood component transfusion.

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- d. If the refusal of blood transfusion would seriously endanger an incompetent patient, the Hospital Risk Manager must be consulted regarding the possibility of legal action to ensure the well-being of the patient.
- 4. The time and date on the form must be the time and date the form is signed by the patient or the patient's legal representative.
- 5. Witness is the staff member who observed the patient/patient representative sign the form. If the patient refuses to sign, the notation "Patient Refuses to Sign", must be made in place of the patient's signature and the witnesses (i.e., two people who received the patient's refusal to sign) must sign the form in the designated places. This is preferred to be nurse and the physician.
- 6. Document in the Nursing Notes of the electronic record that the patient has refused the transfusion, that the physician was informed, and that the Refusal to Permit Blood Transfusion form has been signed. Give the signed form to the Unit Clerk to scan into the electronic record.

#### D. Obtaining Blood Components

- 1. When the type and crossmatch are completed, laboratory personnel will send the copy of the unit tag and/or product worksheet to the unit that will be administering the blood product. This will later serve as an identifier when the unit is picked up by the nurse.
- 2. Laboratory personnel will check and dispense all units for transfusion.
- 3. Person picking up the blood product must verify the following:
  - a. Physician's order. The nature of the blood or component should be checked against the physician's written order to verify that the correct component and amount are being given.
  - b. Recipient identification. The name and identification number on the Transfusion Service Record Log must be identical with the name and number attached to the unit as well as on the copy of the Pink Form given by laboratory to Nursing station/ER upon completion of crossmatch. This form is presented to laboratory when picking up blood unit, or during emergent situations, or when form or pink slip is not available, a written identification of patient needing transfusion is acceptable.
  - c. Unit identification. The unit identification number on the blood container, Pink form of the 3-page carbon copy form found in Blood Bank section and the Transfusion Service Record Log must all agree.
  - d. ABO and D. The ABO and D type on the primary label of the donor unit must agree with those recorded on the BB Unit Tag. The recipient's ABO and D type must be recorded on the Pink Form and on the Transfusion Service Record Log. The patient's type and the type of the component may not be identical, but the information on the Pink form and that on the BB Unit Tag must be the same.
  - 4. The RN will deliver the blood product to the location of the patient.

#### E. Transfusion Administration

- 1. To be documented in the Administration of Blood or Blood Products form F-852-03-041-1.
- 2. Whole blood or packed cells must be started or returned to the Laboratory within 20 minutes of checkout. Units of blood must never be left unattended; do not pick up a unit until you are ready to transfuse it.
- 3. IV pumps must be used with compatible blood tubing for transfusions when possible. Gravity tubing with or without pressure bags may be used under certain circumstances.
- 4. Normal saline is the only acceptable diluent to infuse with blood.
- 5. Never add medications to the blood or the blood infusion line.
- 6. Blood components must not be "piggybacked" into the primary IV solution.

## F. Verification of the Blood Product

If any error is detected in the verification process, do not initiate transfusion until all discrepancies have been resolved.

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- 1. Before the blood transfusion begins, two nurses (One must be an RN) MUST check:
  - One of the Unit ID stickers from the back of the unit will be placed in the indicated section of the administration form. If no sticker is available, the Unit ID Patient's full name
  - SVH Medical Record Number
  - Date of birth
  - Blood or Blood Product unit number
  - Donor ABO Group and Rh Type
  - Patient ABO Group and Rh Type
  - Unit expiration date/time
  - Results of compatibility testing when appropriate
  - That the physician order matches the blood product obtained
- 2. All numbers must be matched before the transfusion is initiated.
- 3. One of the licensed personnel verifying the information and blood product must be the nurse who will administer the blood product.
- 4. After all information has been verified, both licensed personnel will sign the Administration of Blood or Blood Products form in the appropriate place. The slip must remain on the bag until the blood has been infused.
- 5. number must be printed in this section.

## G. Preparing for the transfusion

- 1. Initiate IV access if patient does not already have the appropriate size angiocath (18 or 20 preferred).
- 2. Obtain patient's blood pressure, pulse and temperature and record on the Administration of Blood or Blood Products form F-852-03-041-1 prior to transfusion.
- 3. Prepare Y-blood administration set. Close all clamps and prepare saline solution bag.
- 4. Follow instructions on the Y-blood administration set package. Flush tubing with saline solution and fill chamber to cover filter.
- 5. Open the clamp on tubing to allow solution to fill the tubing and needle then clamp tightly.
- 6. Insert coupler into outlet port of blood unit until firmly seated. Be careful not to puncture blood container.
- 7. Blood must be administered via a Y-type blood set with a 170-micron filter.
- 8. Suspend blood- pack unit on the IV pole and load the tubing into the infusion pump. Inpatients with normal cardiovascular status should have the blood infused as rapidly as reasonably possible. Adjust rate of flow to follow orders or infuse over a total of two to two-and-a-half hours if a rate is not specified.
- 9. The infusion of one unit of blood must be completed within 4 hours of the blood leaving the laboratory. If a physician orders a unit of blood to be infused over a longer period, notify the Blood Bank. The unit will be divided into two bags.
- 10. Explain to the patient that the blood may feel cold as it infuses.

#### H. Transfusion

- 1. Record the date and time the transfusion is started.
- 2. The RN is to stay with the patient during the first 15 minutes of the transfusion. It is recommended that the patient receive a minimal amount of blood product over the first 15 minutes. Start blood at a slow rate (50 ml/hr.). If infusion is well tolerated at this rate, increase to the rate specified by Provider, or adequate to infuse the remaining blood product within the recommended time.
- 3. Remind patients to call for any discomfort and give them the call button before leaving the room.
- 4. Patients unable to use the call button must be checked frequently.
- 5. Obtain and record the vital signs as outlined on the Administration of Blood Products form and any changes in condition

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- 6. All blood products must be completed in less than **four hours of leaving the laboratory**. Any blood product not infused within the allotted time frame must be returned to the lab for disposal. Document this occurrence on the Administration Record and in the Nursing Notes of the electronic record and include why it was not completed.
- 7. Document the procedure in the Nurses Notes of the electronic chart. Include:
  - a. type and size of angiocath and site,
  - b. type of blood product,
  - c. start and end times,
  - d. patient response to the transfusion,
  - e. whether you did or did not have a transfusion reaction.
- 8. If a possible reaction occurs, clamp and remove blood tubing and notify physician. See the section for Possible Transfusion Reaction within this policy and follow the procedure outlined.
- 9. Follow steps 1 6 for all subsequent units transfused. Patient's name, hospital number, blood band number and blood unit numbers MUST BE CHECKED for each unit. Normal saline must flush after each unit until all remaining blood has been cleared from the line.
- 10. Complete the blood administration form with date, time completed, and amount infused. Note the patient's response to the infusion and any reaction that occurred during the infusion.
- 11. The qualified nursing personnel, who transfused the blood, will sign where indicated.
- 12. Each unit must be documented on a separate administration form.
- 13. Document in the Nursing Notes of the electronic record each unit of blood product, the start and end times, and all issues and concerns associated with the transfusion(s).
- 14. A single Y-type blood set with a 170-micron filter may be used to administer up to two units of the same blood product. It must be changed between different blood products, or if there is a suspected transfusion reaction. Attach a larger sized label to the tubing to document the following:
  - Date and time tubing is initiated
  - Blood product and unit number (i.e. PRBC Unit 1)
  - Date and time unit started running.
  - Add the same information (b-c above) to the same label when the second unit is started.

#### I. After Completion of the Transfusion

- 1. The transfusion is complete when all the blood cells have been flushed through the blood tubing by the Normal Saline.
- 2. Obtain post transfusion vital signs and enter on the flow chart.
- 3. Enter the amount of product transfused.
- 4. The empty blood bag(s), tubing, and remaining normal saline are placed in the biohazard container in the dirty utility room. If involved in a transfusion reaction, the remaining blood product, the tubing, and the flush bag must be placed in a biohazard bag and sent to the laboratory.
- 5. Monitor patients for at least 30 minutes after completion of the transfusion and document vital signs.
- 6. Complete documentation of all pertinent information in the Blood Administration Record.
- 7. Attach the Unit ID Tag to the back of the Blood Administration Record.
- 8. A copy of the completed infusion record must be sent to the lab.
- Give the original copy of the Blood Administration Record to the Unit Clerk to be scanned into the
  patient's electronic record with the Unit ID tag attached to the back. The original will become part of
  the permanent record.

#### J. Suspected Blood Transfusion Reaction

- 1. Signs/symptoms of blood transfusion reaction
  - a. Elevated temperature greater than 102F
  - b. Rigors, shaking, chills
  - c. Heart rate greater than 120 beats per minute or rise of more than 40 beats per minute from baseline

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- d. Drop or rise in systolic blood pressure of more than 20 mmHg
- e. Shortness of breath, lower back pain, nausea, vomiting
- 2. If a patient develops signs/symptoms of transfusion reaction, discontinue the blood transfusion immediately. Notify the provider and blood bank.
  - a. Clamp the tubing and send the entire set up to laboratory blood bank in a biohazard bag. For a mild allergic reaction, see step 2.
  - Follow the provider's orders with exception that blood transfusion CANNOT be restarted unless reaction is compatible with mild allergic reaction (see step 2)
  - c. DO NOT restart transfusion if patient is febrile.
- 3. If patient experiences localized erythema, hives, itching, when NOT accompanied by fever or other adverse effects:
  - a. Stop the transfusion and leave blood set up intact.
  - b. Notify the provider who must decide whether to medicate with antihistamine and continue transfusion. Contact blood bank with any questions or concerns.
  - c. If provider or lab does not approve continuing the transfusion, treat as transfusion reaction and discontinue transfusion.
- 4. Draw a 5 mL EDTA (Lavender top) and a plain red topped tube from the arm opposite from the transfusion site. Obtain a urine sample. Ensure all specimens are properly labeled and sent to the laboratory.
- 5. Complete the Nursing section of the Suspected Transfusion Reaction Report form (F-280-01-024-1) which can be printed from the policy manager under Lab department forms. Fill out completely and sign the form; then send it to the laboratory.
- 6. Document the transfusion reaction details in the Nursing Notes of the electronic record.

#### REFERENCE(S):

AABB Technical Manual 14th Edition. 2002

Transfusion of Blood and Blood Products. Lippincott Nursing Procedures Ninth Edition. (Wolters Kluwer 2023). Pg. 853-858.

Transfusion Reaction Management. Lippincott Nursing Procedures Ninth Edition. (Wolters Kluwer 2023). Pg. 858-861.

#### ASSOCIATED FORM(S):

| 11000001111222 |                                      |        |
|----------------|--------------------------------------|--------|
| F-852-03-041-1 | Administration of Blood or Blood Pro | oducts |

F-852-03-041-2 Agreement for Administration of Blood or Blood Products

F-852-03-041-3 Refusal to Permit Blood Transfusion

F-280-01-024-1 Suspected Blood Transfusion Reaction Report

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# SIERRA VISTA HOSPITAL ADMINISTRAION OF BLOOD OR BLOOD PRODUCTS

| Date:  | Т        | ime:           | Blo                | ood Sticker            |             |                |                |
|--|----------|----------------|--------------------|------------------------|-------------|----------------|----------------|
| Vori   | fication | of Pati        | ent, Consent, P    | hysician Order         | and Blood   | Product        | s              |
| Veri   | IICauoi  | IUIIau         |                    | nysician or der        | una biooc   | 110000         |                |
| ☐ Patient Full name  | In       | Medical        | Record Number      |                        | 1           | BBN            | Number         |
| Tatient Pull hame  |          | Micaica        |                    | the consent            |             |                |                |
| ☐ Consent signed by Pa   | tient/Gu | ardian or      |                    | ☐ Witnessed            |             | ☐ Date         | within 30 days |
| Consent signed by Tu   | HOME GU  |                | Validate the       | provider order         |             |                |                |
| ☐ Order is current   |          | Blood p        | roduct match       | Order to tran          | sfuse       | ☐ Corre        | ect Patient    |
| - Grade is darrow  |          | Validate       | the blood produc   |                        |             |                |                |
| ☐ Packed Red Blood Ce  |          |                |                    | ☐ Platelets            |             | ☐ Other        |                |
| Unit #   |          | Exp Dat        |                    | ☐ ABO/D Donor          |             | □ABO/D Patient |                |
| Unit bag intact  |          |                | iate color         | ☐ No sign of he        | molysis     | □ Volu         | me noted       |
|  |          |                |                    |                        |             |                |                |
| N:   |          |                | RN                 | T                      |             |                |                |
| Signature  |          |                |                    | Print Name             |             |                |                |
| <sup>nd</sup> nurse:   |          | ,              |                    | 2 <sup>nd</sup> nurse: |             |                |                |
| Signature  | D.D.     | -              | PULSE              | RESP                   | Name TMEP   |                | COMMETS        |
| TIME   | BP       |                | PULSE              | KESI                   | INIE        |                | COMME          |
|  |          |                |                    |                        |             |                |                |
| VITAL SIGNS EVERY  | ' 15 MIN | NUTES I        | FOR FIRST HO       | J <b>R</b>             |             |                |                |
| VITAL SIGNS EVERY  | 30 MIN   | NUTES I        | FOR SECOND H       | OUR                    |             |                |                |
|  |          |                |                    |                        |             |                |                |
|  |          |                |                    |                        |             |                |                |
|  |          |                |                    |                        |             |                |                |
| VITAL SIGNS EVERY  | 60 MIN   | <b>IUTES F</b> | OR THIRD AN        | D FOURTH HOU           | URS         |                |                |
|  |          |                |                    |                        |             |                |                |
| VITAL SIGNS AT COM   | MDI ETI  | ION OF         | RLOOD UNIT         |                        |             |                |                |
| VITAL SIGNS AT COM   | VIF LE I | ION OF         | BLOOD UNII         |                        |             |                |                |
|  |          |                |                    |                        |             |                |                |
| VITAL SIGNS 30 MIN   | UTES A   | FTER C         | COMPLETION C       | F UNIT                 |             |                |                |
| ime started:   |          |                |                    |                        | nount Given |                | ml             |
| ransfusion Reaction?   | es 🗅     | No Blo         | ood administered l | oy:                    |             |                |                |
| a a de la companya de | mount    | ed on the      | reverse side of t  | his form.              |             | Patie          | ent sticker    |



# AGREEMENT FOR ADMINISTRATION OF BLOOD OR BLOOD PRODUCTS

| TO:   | Dr  |   |  |                                |
|-------|---|---|--|--------------------------------|
|       | [A  | ttending physician]                           |  |                                |
| and _ |   | Hospital:                                     | Date:  |                                |
| 1.    | I hereby request and authorize the admining Packed Red Blood Cells Fresh Frozen Plasma Platelets Other: And such additional transfusions as | s may be deemed                               | advisable in the judgm<br>n, or those he may design      | ent of Dr.                     |
| 2.    | him. It is understood and agreed that the atte the performance of their own individual of compatible blood are the responsibilitiests.      | nding physician or his professional acts, and | assistants will be responsithat the blood typing and t   | ible only for<br>the selection |
| 3.    | It has been fully explained that blood tra-<br>result and that there is a possibility of the other diseases or blood impairments.           | ansfusions are not alwa                       | ys successful in producing<br>transmission of infectious | ga desirable<br>hepatitis or   |
| 4.    | Also, it has been explained that emer adequate cross-matching tests, and that it of blood which may not include the mos                     | mmediate need may m                           | ake it necessary to use exi                              | le to make<br>sting stocks     |
| 5.    | It is understood and expressly agreed the incidental to the rendition of services at quality shall apply.                                   | nat the blood supplied                        | in accordance with this a                                | greement is<br>of fitness or   |
|       | Signature of patient  | Date  | Time   |                                |
|       | Name/Relationship if not patient  | Date  | Time   |                                |
|       | Wittness  | Date  | Time   |                                |

F-852-03-041-2 Agreement for administration of blood or blood products. BQ 17



#### **POLICIES AND PROCEDURES**

**DEPARTMENT:** Emergency Department Original Policy Date: 12/11/2012

 SUBJECT:
 Burn Care
 Review:
 2024
 SFA
 2025
 2026

Last Revised: January 2024

APPROVED BY: Medical Staff Manager: Sheila F. Adams, MSN, MHA

#### SCOPE:

Emergency Department Nursing Staff of Sierra Vista Hospital.

#### **POLICY:**

Patients presenting to the Emergency Department with burn injury will have emergency medical screening, stabilization, treatment within the capacity of Sierra Vista Hospital Emergency Department per the recommendations of Trauma Nursing Core Course and transferred if appropriate.

#### **DEFINITION(S):**

<u>Thermal Burn:</u> result of contact with hot object or steam, smoke or thermal flash. Scald burn is a thermal burn that results from a wet substance.

Chemical Burn: results from contact with acid or alkalis substances.

Electrical Burn: results from direct exposure to electrical current or lightning strike.

Radiation Burn: results from sun exposure or exposure to radiation beams.

<u>TBSA:</u> Total body surface affected by burn. (Rule of Nines see Figure 1, Modified Lund and Browder Chart see Table 2)

#### PROCEDURE:

Initial assessment will use the systematic approach to the nursing care of the trauma patient to include additional assessment/interventions listed below. Special notation for patients with chemical burns, assure the safety of the trauma team by using appropriate personal protective equipment to limit risk of cross exposure to the chemical agent, especially during decontamination. Review American Burn Association Burn Injury Referral Criteria (Table 3, page 6) and expect transfer of those patients to a higher level of care or Burn Center.

#### Airway and Alertness

- > Level of alertness and ability to maintain patient airway ensure patent airway
- > Evaluation for evidence of soot, carbonaceous sputum or singed nasal hair
- > Dry powder and chemical fumes can cause inhalation injuries

#### Breathing and Ventilation

- > Oxygen at 15 L/minute via a closely fitted mask attached to an oxygen reservoir
- ➤ Oxygen to maintain a SpO₂ 94-98%
- > Ensure effective ventilation

#### Circulation and Control of Hemorrhage

> Avoid vascular access over burned tissue

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- > Fluid resuscitation based on partial-thickness or full thickness burns of TBSA affected. (\*See Table 1, page 5)
- > Special considerations for children
  - Children younger than 14 years or weighing less than 40 kg, give 3 mL/kg per percentage of TBSA, half during the first 8 hours and the remaining half over the next 16 hours
  - o In children less than 40 kg, maintain the urinary output at 1ml/kg per hour
  - Glucose infusion or maintenance fluids with glucose may be needed to prevent or treat hypoglycemia
  - o Ringer's lactate solution is recommended for children weighing more than 10 kg, for those weighing less than 10 kg, use dextrose 5% in Ringer's lactate solution

#### **Exposure and Environmental Control**

- > Maintain body temperature, crucial due to the lost of protective skin barrier
- > Remove clothing and jewelry, especially any that may cause constriction as swelling occurs
- > Superficial burns less than 10% TBSA, cool burned tissue using cool wet cloths with room temperature sterile water for 5 minutes
- > Do not apply ice or immerse in water
- > Use blankets to keep the patient warm
- > Use caution with cooling interventions that can contribute to hypothermia
- > Increased metabolism may affect medication dosing needs

#### Decontamination in Chemical Burns

- Dry chemical exposure generally is removal of patient clothing and jewelry, using caution not to scatter any of the stimulus or causative agent
- > Lightly brush away any dry chemicals
- > Dilute by flushing with liberal amounts of water
  - Tap water may be used
  - Low pressure to avoid tissue injury
  - Use tepid water to avoid hypothermia
- > Determine type of chemical (acid or alkali)

#### Laboratory

- > ABGs and oxygenation content of the blood
- > ABCs with bicarbonate levels (electrical burns)
- > Carboxyhemoglobin levels
  - o Normal non-smoker 0-3%
  - o Smoker 0-15%
  - o Toxic 25-35%
  - o Lethal over 60%
- > Blood to screen for myoglobin (electrical burns)
- > Creatine Kinase levels (electrical burns)

#### Monitoring

- > Hemodynamic monitoring
- > Cardiac monitoring (especially if electrical burns)
- > Pulse oximetry (may not be accurate in the presence of carbon monoxide)

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- > Urinary catheter to monitor fluid resuscitation
- > Signs and symptoms of compartment syndrome (electrical burns)

#### Nasogastric Orogastric Tube

Consider in patients over 20% TBSA due to high probability of gastric distension, nausea and vomiting.

#### Pain Assessment and Management

- > Burns can be very painful; pain management is priority.
- > Burns cause increased metabolism which may affect medication dosing.

#### Depth of the Burn

- Reflective of the layers of skin and tissue affected (see Table 2 Differentiating Depth of Wounds, page 5)
- > Must be completed to begin fluid resuscitation
- ➤ Definitive assessment of depth can change over the course of the first 24-48 hours

#### Extend of the Burn

- > Extend of partial and full thickness burn injury using
  - o Modified Lund and Browder Chart based on age and burned area (Table 4, page 6)
  - o The Rule of Nines (Figure 1, page 7)
  - o Rule of Palms is used to measure small or scattered burns (Figure 2, page 7)
- > The percentage of TBSA is essential in calculating fluid resuscitation

#### High Risk Burns

- Circumferential
  - O Assess for increasing pressure to structures under circumferential burns
  - o Peare for escharotomies to chest wall or extremities
  - Escar creates restrictive movement and can result in failure to ventilate and/or loss of limb or life
- Perineal
  - High risk for contamination or infection
- > Hands or Feet
  - o High risk for strictures and necessitate intense rehabilitation

#### Interventions

- > Assess and manage pain
- > Cover wounds with clean, dry dressings or sheets to minimize exposure to air currents
- Elevate extremity to the level of the heart (not above) to promote circulation and assist in reduction of edema
- > If maltreatment is suspected, further investigation and notification of social or child protective services I warranted
- > Administer tetanus prophylaxis as indicated
- > Consider psychological support for the patient and family

#### Reevaluation

> Effectiveness of the airway and ventilation should be ongoing

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- > Fluid resuscitation effectiveness by monitoring of hemodynamic stability
- > All associated injuries and the effectiveness of the interventions
- > The patient's temperature to main euthermia
- > Skin, pulmonary and systemic signs and symptoms of infections
- > Pain level and medication effectiveness

#### REFERENCE(S):

Surface and Burn Trauma. Trauma Nursing Core Course. 8th edition. Emergency Nurses Association. Pages 205-223.

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#### Table 1. Adult Fluid Recommendations

#### Adudt Phoid Recommendations

Formula: Weight in kg x 2 mL x % TBSA = the total amount of fluid to be infused in 24 hours from the time of injury.

- Give half of the calculated total during the first 8 hours.
- Give the remaining half over the next 16 hours.

Example: A 100-kg patient sustained a 50% TSA Burn

#### Calculation

- 100 kg x 2 = 200 mL
- 200 mL x 50% TBSA burn = 10,000 mL to be infused over the first 24 hours from the time of the burn
- 5,000 mL (10,000/2 = 5,000) given in the first 8 hours
- 5.000 mL will be infused over the remaining 16 hours

Table 2. Differentiating Depth of Wounds

| Despirit                       | Appearance   | Sensation                           | Healing Time  |
|--------------------------------|--|-------------------------------------|---|
| Superficial                    | <ul><li>Dry, red</li><li>Blanches with pressure</li></ul>  | Painful                             | • 3 - 6 days  |
| Superficial partial thickness  | <ul> <li>Blisters</li> <li>Moist and Weeping</li> <li>Red</li> <li>Blanches with pressure</li> </ul>   | Painful to<br>temperature and air   | • 7 - 21 days   |
| Deep partial-thickness         | <ul> <li>Blisters</li> <li>Wet or waxy dry</li> <li>Patchy to cheesy white to red in color</li> <li>Does not blanch with pressure</li> </ul> | Preceptive of pressure only         | <ul> <li>Greater than 21 days</li> <li>Usually requires grafting</li> </ul> |
| Full thickness                 | <ul> <li>Waxy white to leathery gray to charred and black</li> <li>No blanching with pressure</li> </ul>                                     | Preceptive of deep<br>pressure only | Requires surgical grafts  |
| Fourth degree (full thickness) | Extends into facia and or muscle   | Preceptive of deep<br>pressure only | Requires surgical graphs  |

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Table 3. American Burn Association Burn Injury Referral Criteria

|   | A/BA, Burn, Injury Referral Critteria  |
|---|--|
| • | Partial thickness burns greater than 10% TBSA                                  |
|   | Burns that involve the face, hands, feet, genitalia, perineum, or major joints |

- Third degree burns in any age group
- Electrical burns, including lightning injury
- Chemical burns
- Inhalation injury
- Burn injury in patients with preexisting medical disorders that could complicate management, prolong recovery, or affect mortality
- Any patient with burns and concomitant trauma (such as fractures) in which the burn injury posed the greatest risk of morbidity or mortality
  - In such cases, if the trauma poses a greater immediate risk, the patient may be initially stabilized in a trauma center before being transferred to a burn unit. Physician judgement will be necessary in such situations and should be in concert with the regional medical control plan and triage protocols.
- Burned children in hospitals without qualified personnel or equipment for the care of children
- Burn injury in patients who will require special social, emotional, or rehabilitative intervention

Table 4. Modified Lund and Browder Chart

|                 |     | ALL CARROLLS | Age (years) |              |     | DELLE |
|-----------------|-----|--------------|-------------|--------------|-----|-------|
|                 |     | 1-4          | 5-9         | 10-14        | 15  | Adult |
| Biren Area      |     | est for the  | Total Bod   | y Surface (% |     |       |
| Head            | 19  | 17           | 13          | 11           | 9   | 7     |
| Neck            | 2   | 2            | 2           | 2            | 2   | 3     |
| Anterior trunk  | 13  | 13           | 13          | 13           | 13  | 13    |
| Posterior trunk | 13  | 13           | 13          | 13           | 13  | 13    |
| Right buttock   | 2.5 | 2.5          | 2.5         | 2.5          | 2.5 | 2.5   |
| Left buttock    | 2.5 | 2.5          | 2.5         | 2.5          | 2.5 | 2.5   |
| Genitalia       | 1   | 1            | 1           | 1            | 1   | 1     |
| Right upper arm | 4   | 4            | 4           | 4            | 4   | 4     |
| Left upper arm  | 4   | 4            | 4           | 4            | 4   | 4     |
| Right lower arm | 3   | 3            | 3           | 3            | 3   | 3     |
| Left lower arm  | 3   | 3            | 3           | 3            | 3   | 3     |
| Right hand      | 2.5 | 2.5          | 2.5         | 2.5          | 2.5 | 2.5   |
| Left hand       | 2.5 | 2.5          | 2.5         | 2.5          | 2.5 | 2.5   |
| Right thigh     | 5.5 | 5.5          | 5.5         | 5.5          | 5.5 | 5.5   |
| Left thigh      | 5.5 | 5.5          | 5.5         | 5.5          | 5.5 | 5.5   |
| Right leg       | 5   | 5            | 5           | 5            | 5   | 5     |
| Left Leg        | 5   | 5            | 5           | 5            | 5   | 5     |
| Right foot      | 3.5 | 3.5          | 3.5         | 3.5          | 3.5 | 3.5   |
| Left foot       | 3.5 | 3.5          | 3.5         | 3.5          | 3.5 | 3.5   |

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Figure 1. Rule of Nines

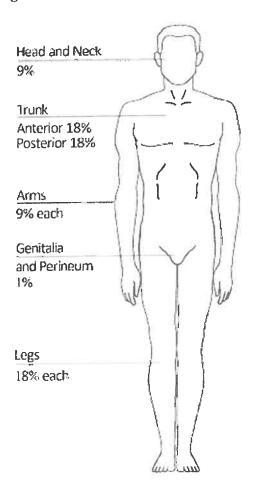


Figure 2. Rule of Palms



Paimar, palm + fingers of patient = 1%

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#### POLICIES AND PROCEDURES

**DEPARTMENT:** Emergency Department Original Policy Date: 1998

SUBJECT: Scope of Services, Emergency Review: 2024 SFA 2025 2026

Department Last Revised: January 2024

APPROVED BY: Medical Staff Manager: Sheila F. Adams, MSN, MHA

#### SCOPE:

Sierra Vista Hospital Emergency Department

#### **POLICY:**

Sierra Vista Hospital Emergency Department will be staffed 24 hours a day, 7 days a week and will provide unscheduled services to patients presenting for treatment. Emergency equipment, supplies, medication, blood, and blood products will be available for emergency treatment and stabilization.

#### **Patient Population:**

Patient population includes geriatric, adult, adolescent, pediatric and neonate.

# Typical presenting conditions (this in not intended to be an all-inclusive list):

Animal Bite Allergic reaction
Back or muscle pain Blurred vision

Bronchitis
Cold or Flu

Burns of any type
Cuts and minor burns

Diarrhea Earache
Heat exhaustion/stroke MVA injuries

Insect bite/sting Signs/symptoms of infection

Skin conditions

High/sustained elevated temperature

Snake bite Sore throat
Sprains or joint pain Sun exposure

Upper respiratory infection
Vomiting/Nausea
Compound fracture

Urinary tract infection
Traumatic injury
Chest pain or pressure

Compound fracture Chest pain or pressure Head injuries Pneumonia

Seizure Severe abdominal pain

Shortness of breath Severe headache, paralysis, or weakness

Uncontrolled bleeding

Suicidal/homicidal ideation

Altered mental status

Alcohol intoxication

#### **Services Provided:**

- Triage by a Registered Nurse and a medical screening examination by a qualified physician
- 2. Minor emergent and non-emergent treatment
- 3. Advance Cardiac Life Support

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- 4. Respiratory support including use of BIPAP, CPAP, mechanical ventilation
- 5. Life-saving procedures
- 6. Minor procedures
  - a. Washing, dressing, and suturing of wounds
  - b. Reduction & splinting of fractures and dislocations
- 7. Laboratory test
- 8. Imaging test
- 9. Blood transfusion
- 10. Drugs and biologicals readily available for treating emergency cases
- 11. Brief intervention for behavioral health or substance abuse and referral
- 12. Alleged sexual assault or abuse treatment and referral
- 13. Stabilization of trauma conditions
- 14. Emergency obstetric care
- 15. Transfer to Tertiary Care Centers per patient request and/or patient condition

#### **Emergency Services not available:**

Cardiac Cath Lab
Emergent Surgery
Extensive Trauma Care

Dialysis
Endocrinology
Oncology

Inpatient Mental Health Inpatient Substance Abuse Treatment

Intensive Care Unit Labor and Delivery

Nephrology Neurology

Obstetric Organ Procurement

Orthopedics Transplant

Urology Vascular Medicine

Patients requiring a service not available at Sierra Vista Hospital Department will be transferred or receive a referral for services at a Tertiary Care Center.

#### Personnel:

- 1. Medical Director who oversees the services provided including Trauma. Works in collaboration with the Chief Nursing Officer to review best practices, quality of care and patient satisfaction.
- 2. A Doctor of Medicine or Osteopathy, a nurse practitioner, or a clinical nurse specialist, with training or experience in emergency care will be on site 24 hours a day. Current state license, BLS, ACLS, PALS and ATLS.
- 3. Registered Nurses with training and/or experience in emergency care to provide safe, quality care. Nursing staff will maintain a current state or multi-state license, BLS, ACLS, PALS and TNCC.
- 4. Technicians with training and/or experience in emergency care to provide safe, quality care. Technicians will maintain a current state CNA, EMT, or MA and BLS.

#### ABBREVIATION(S):

ACLS-Advance Cardiac Life Support ATLS-Advance Trauma Life Support

BIPAP-Bilevel Positive Airway Pressure

**BLS-Basic Life Support** 

**CNA-Certified Nurse Assistant** 

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CPAP-Continuous positive airway pressure EMT-Emergency Medical Technician MA-Medical Assistant PALS-Pediatric Advance Life Support TNCC-Trauma Nurse Core Course

#### REFERENCE(S):

- Critical Access Hospitals (CAHs). Rural Health Information Hub. (12/22/2023). Retrieved 01/21/2024, from https://www.ruralhealthinfo.org/topics/critical-accesshospitals#:~:text=Emergency%20Department%20Services,remote%20area%20criteria% 20are%20met.
- Code of Federal Regulations. Title 42 Chapter IV Subchapter G Part 485 Subpart F § 485.618 Conditions of participation: Emergency services. [58 FR 30671, May 26, 1993, as amended at 62 FR 46037, Aug. 29, 1997; 64 FR 41544, July 30, 1999; 67 FR 80041. Dec. 31, 2002; 69 FR 49271, Aug. 11, 2004; 71 FR 68230, Nov. 24, 2006]
- Retrieved 01/21/2024, from https://www.ecfr.gov/current/title-42/chapter-IV/subchapter-G/part-485/subpart-F#page-top
- N.M. Code R. § 7.7.2.38 Emergency Services. N.M. Code R. § 7.7.2.38 ("7.7.2.38 NMAC -Rp, 7.7.2.38 NMAC, 06-15-04; 7.7.2.38 NMAC - Rn, 7.7.2.37 NMAC & A, 03-15-06") Retrieved 01/08/2023 from https://law.cornell.edu/regulations/new-mexioc/7-7-2-38-**NMAC**

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# **CNO Report February 2024**

#### Cerner

- > Week 4 of transition
- Continued support by superusers
- > Testing of interface with Phillips monitors in March
- > Continuous evaluation of documentation

#### Medical/Surgical

Searching for CNA

#### **Emergency Department**

> Recruitment of foreign educated RNs

#### **EMS/Community Health**

Monthly education for staff and community

#### Surgery

> Planning for pending change with Surgeon contract

#### Cardiopulmonary

- > Evaluation of critical equipment
- > Continue to grow sleep program

#### Trauma

- > Education for both RN Coordinator and Registrar
- > Pending survey, charts ready, information booklets ready, team ready

# **CEO** Report

#### Frank Corcoran

#### 2-13-24

- 1. Behavioral Health Project Update: Continue to search for a psychiatrist.
- 2. RHC Update/Provider Recruitment: Please welcome Dr Walker as our employed Surgeon and Nichelle Virgil, Behavioral Health NP.
- 3. **EOC update:** Repairing Kitchen celling from water leak.
- 4. Tele-med Update: Adding a tele-health Pulmonologist coming soon.
- **5. IT System Replacement –** We are up and running, several kinks to work through.
- 6. Legislative Update: SB 17 passed House Finance Committee and headed to house floor (\$7 million dollar impact) SB 161 going to House Finance Committee (\$3 million dollar impact). Session ends Thursday at Noon!!
- **7. Med-Malpractice:** Our current carrier is pulling out of NM. We are searching for a new company.
- 8. CRNA: Working on CRNA contracts.
- 9. Denim and Diamonds Fundraiser: April 20th 5pm

# Happy Mardi Gras



10.